



STERIS Announces Financial Results for Fiscal 2023 Third Quarter

02/08/23

- As reported revenue increased 1%; 7% constant currency organic revenue growth
- As reported earnings per share of \$1.24; adjusted EPS of \$2.02
- Updated outlook provided

DUBLIN, IRELAND, Feb. 08, 2023 (GLOBE NEWSWIRE) -- STERIS plc (NYSE: STE) ("STERIS" or the "Company") today announced financial results for its fiscal 2023 third quarter ended December 31, 2022. Revenue as reported for the quarter increased 1% to \$1.22 billion compared with \$1.21 billion in the third quarter of fiscal 2022. Constant currency organic revenue (see Non-GAAP Financial Measures) increased 7% for the third quarter of fiscal 2023 as compared to the third quarter of fiscal 2022.

"We delivered 7% constant currency organic revenue growth in a challenging environment," said Dan Carestio, President and Chief Executive Officer of STERIS. "We significantly improved capital equipment shipments for several key Healthcare products reflecting improved supply chain conditions. Some constraints remain for electronic components and other supply chain issues which, when combined with a reduction in the rate of growth for bioprocessing volumes, are impacting our performance for the third quarter and fiscal year. Challenges aside, we are encouraged by a modest improvement in procedures and significant capital equipment backlog in both Healthcare and Life Sciences. We anticipate continued supply chain improvements, which will aid in reducing our backlog and allow us to achieve more normal lead times for our Customers over the coming quarters."

Third Quarter Operating and Segment Results

As reported, net earnings for the third quarter were \$123.8 million or \$1.24 per share, compared with net income of \$143.6 million or \$1.42 per diluted share in the third quarter of fiscal 2022. Adjusted net income (see Non-GAAP Financial Measures) for the third quarter of fiscal 2023 was \$202.3 million or \$2.02 per diluted share, compared with the previous year's third quarter of \$213.3 million or \$2.12 per diluted share.

Healthcare revenue as reported grew 1% in the quarter to \$769.1 million compared with \$759.7 million in the third quarter of fiscal 2022. This performance reflected a 5% improvement in capital equipment revenue and a 5% increase in service revenue, which were offset by a 5% decline in consumable revenue driven primarily by the Renal Divestiture and foreign currency. Constant currency organic revenue increased 10% for the quarter compared with the prior year quarter. Healthcare operating income was \$175.4 million compared with \$175.8 million in last year's third quarter. This decline was primarily attributable to the impact of increased supply chain and inflationary costs, which more than offset an increase in volume and price.

Fiscal 2023 third quarter revenue for **Applied Sterilization Technologies (AST)** increased 3% as reported to \$222.0 million compared with \$216.3 million in the same period last year. This performance was driven primarily by increased demand from medical device Customers for our services somewhat offset by declines in Mevex capital equipment shipments due to timing and a reduction in the rate of growth of bioprocessing Customers. Constant currency organic revenue in the quarter increased 7%. Segment operating income increased to \$103.5 million in the third quarter of fiscal 2023 compared with operating income of \$101.3 million in the same period last year primarily due to increased volume, which was partially offset by negative foreign currency and higher labor costs.

Life Sciences third quarter revenue as reported declined 5% to \$121.3 million compared with \$127.9 million in the third quarter of fiscal 2022. This performance reflected a 2% increase in service revenue, which was offset by a 6% decrease in capital equipment revenue and a 9% decline in consumable revenue. The decline in consumables was partly due to a reduction in the rate of growth of bioprocessing Customers. Constant currency organic revenue declined 1% in the quarter compared with the prior year quarter. Operating income was \$45.2 million in the third quarter of fiscal 2023 compared with \$52.0 million in the prior year's third quarter. This decrease was primarily due to the reduction in volume, negative foreign currency and the impact of increased supply chain and inflationary costs.

Dental third quarter revenue as reported declined 2% to \$103.6 million compared with \$105.1 in the third quarter of fiscal 2022. Constant currency organic revenue increased 1% in the quarter compared with the prior year quarter. Operating income was \$20.3 million in the third quarter of fiscal 2023 compared with \$23.1 million in the prior year's third quarter. This decline was primarily due to the reduction in volume, decreased manufacturing productivity and increased supply chain and inflationary costs.

Cash Flow

Net cash provided by operations for the first nine months of fiscal 2023 was \$541.1 million, compared with \$513.1 million in the first nine months of fiscal 2022. Free cash flow (see Non-GAAP Financial Measures) for the first nine months of fiscal 2023 was \$262.8 million compared with \$300.3 million in the prior year period. Cash flow was limited during the fiscal 2023 period by higher working capital requirements, in particular inventory, as well as approximately \$75 million in increased capital spending.

Fiscal 2023 Outlook

As reported revenue is now anticipated to grow 6% compared with prior expectations of 8% growth. Based on foreign currency forward rates through March 31, 2023, currency is now anticipated to negatively impact revenue by approximately \$110 million this fiscal year, a reduction from prior expectations of approximately \$150 million. Constant currency organic revenue is now anticipated to grow approximately 7% compared with prior expectations of 10%.

Reflecting the lower revenue, adjusted earnings per diluted share are now anticipated to be in the range of \$8.00 to \$8.10. As a result of higher than anticipated working capital requirements, in particular inventory and accounts receivable, STERIS now anticipates free cash flow will be approximately \$500 million for fiscal 2023, a decline from prior expectations of \$600 million.

Conference Call

As previously announced, STERIS management will host a conference call tomorrow, February 9, 2023 at 10:00 a.m. ET. The conference call can be heard at www.steris-ir.com or via phone by dialing 1-833-535-2199 in the United States or 1-412-902-6776 internationally, then asking to join the conference call for STERIS plc.

For those unable to listen to the conference call live, a replay will be available beginning at 12:00 p.m. ET tomorrow either at www.steris-ir.com or via phone. To access the replay of the call, please use the access code 8550233 and dial 1-877-344-7529 in the United States or 1-412-317-0088 internationally.

About STERIS

STERIS is a leading global provider of products and services that support patient care with an emphasis on infection prevention. WE HELP OUR CUSTOMERS CREATE A HEALTHIER AND SAFER WORLD by providing innovative healthcare, life sciences and dental products and services. For more information, visit www.steris.com.

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Non-GAAP Financial Measures

Adjusted net income, adjusted income from operations, free cash flow and constant currency organic revenue are non-GAAP measures that may be used from time to time and should not be considered replacements for GAAP results. Non-GAAP financial measures are presented in this release with the intent of providing greater transparency to supplemental financial information used by management and the Board of Directors in their financial analysis and operational decision making. These amounts are disclosed so that the reader has the same financial data that management uses with the belief that it will assist investors and other readers in making comparisons to our historical operating results and analyzing the underlying performance of our operations for the periods presented. The Company believes that the presentation of these non-GAAP financial measures, when considered along with our GAAP financial measures, provides a more complete understanding of the factors and trends affecting our business than could be obtained absent this disclosure.

Adjusted net income and adjusted income from operations exclude the amortization of intangible assets acquired in business combinations, acquisition and divestiture related transaction costs, integration costs related to acquisitions, tax restructuring costs, and certain other unusual or non-recurring items. STERIS believes this measure is useful because it excludes items that may not be indicative of or are unrelated to our core operating results and provides a baseline for analyzing trends in our underlying businesses.

The Company defines free cash flow as cash flows from operating activities less purchases of property, plant, equipment and intangibles, plus proceeds from the sale of property, plant, equipment, and intangibles. STERIS believes that free cash flow is a useful measure of the Company's ability to fund future principal debt repayments and growth outside of core operations, pay cash dividends, and repurchase ordinary shares.

To measure the percentage organic revenue growth, the Company removes the impact of significant acquisitions and divestitures that affect the comparability and trends in revenue. To measure the percentage constant currency organic revenue growth, the impact of changes in currency exchange rates and acquisitions and divestitures that affect the comparability and trends in revenue are removed. The impact of changes in currency exchange rates is calculated by translating current year results at prior year average currency exchange rates.

Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. These adjusted financial measures should not be considered in isolation or as a substitute for reported sales, gross profit, operating income, net earnings and net earnings per diluted share, the most directly comparable GAAP financial measures. These non-GAAP financial measures are an additional way of viewing aspects of the Company's operations that, when viewed with GAAP results and the reconciliations to corresponding GAAP financial measures below, provide a more complete understanding of the business. The Company strongly encourages investors and shareholders to review its financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

The release and the referenced conference call may contain statements concerning certain trends, expectations, forecasts, estimates, or other forward-looking information affecting or relating to STERIS or its industry, products or activities that are intended to qualify for the protections afforded "forward-looking statements" under the Private Securities Litigation Reform Act of 1995 and other laws and regulations. Forward-looking statements speak only as to the date the statement is made and may be identified by the use of forward-looking terms such as "may," "will," "expects," "believes," "anticipates," "plans," "estimates," "projects," "targets," "forecasts," "outlook," "impact," "potential," "confidence," "improve," "optimistic," "deliver," "orders," "backlog," "comfortable," "trend", and "seeks," or the negative of such terms or other variations on such terms or comparable terminology. Many important factors could cause actual results to differ materially from those in the forward-looking statements including, without limitation, disruption of production or supplies, changes in market conditions, political events, pending or future claims or litigation, competitive factors, technology advances, actions of regulatory agencies, and changes in laws, government regulations, labeling or product approvals or the application or interpretation thereof. Other risk factors are described in STERIS's other securities filings, including Item 1A of our Annual Report on Form 10-K for the year ended March 31, 2022 and subsequently filed Quarterly Reports on Form 10-Q. Many of these important factors are outside of STERIS's control. No assurances can be provided as to any result or the timing of any outcome regarding matters described in STERIS's securities filings or otherwise with respect to any regulatory action, administrative proceedings, government investigations, litigation, warning letters, cost reductions, business strategies, earnings or revenue trends or future financial results. References to products are summaries only and should not be considered the specific terms of the product clearance or literature. Unless legally required, STERIS does not undertake to update or revise any forward-looking statements even if events make clear that any projected results, express or implied, will not be realized. Other potential risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements include, without limitation, (a) the impact of the COVID-19 pandemic or similar public health crises on STERIS's operations, supply chain, material and labor costs, performance, results, prospects, or value, (b) STERIS's ability to achieve the expected benefits regarding the accounting and tax treatments of the redomiciliation to Ireland ("Redomiciliation"), (c) operating costs, Customer loss and business disruption (including, without limitation, difficulties in maintaining relationships with employees, Customers, clients or suppliers) being greater than expected, (d) STERIS's ability to successfully integrate the businesses of Cantel Medical into our existing businesses, including unknown or inestimable liabilities, or increases in expected integration costs or difficulties in connection with the integration of Cantel Medical (e) STERIS's ability to meet expectations regarding the accounting and tax treatment of the Tax Cuts and Jobs Act ("TCJA") or the possibility that anticipated benefits resulting from the TCJA will be less than estimated, (f) changes in tax laws or interpretations that

could increase our consolidated tax liabilities, including changes in tax laws that would result in STERIS being treated as a domestic corporation for United States federal tax purposes, (g) the potential for increased pressure on pricing or costs that leads to erosion of profit margins, including as a result of inflation, (h) the possibility that market demand will not develop for new technologies, products or applications or services, or business initiatives will take longer, cost more or produce lower benefits than anticipated, (i) the possibility that application of or compliance with laws, court rulings, certifications, regulations or regulatory actions, including without limitation any of the same relating to FDA, EPA or other regulatory authorities, government investigations, the outcome of any pending or threatened FDA, EPA or other regulatory warning notices, actions, requests, inspections or submissions, the outcome of any pending or threatened litigation brought by private parties, or other requirements or standards may delay, limit or prevent new product or service introductions, affect the production, supply and/or marketing of existing products or services, result in costs to STERIS that may not be covered by insurance or otherwise affect STERIS's performance, results, prospects or value, (j) the potential of international unrest, including the Russia-Ukraine military conflict, economic downturn or effects of currencies, tax assessments, tariffs and/or other trade barriers, adjustments or anticipated rates, raw material costs or availability, benefit or retirement plan costs, or other regulatory compliance costs, (k) the possibility of reduced demand, or reductions in the rate of growth in demand, for STERIS's products and services, (l) the possibility of delays in receipt of orders, order cancellations, or delays in the manufacture or shipment of ordered products, due to supply chain issues or otherwise, or in the provision of services, (m) the possibility that anticipated growth, cost savings, new product acceptance, performance or approvals, or other results may not be achieved, or that transition, labor, competition, timing, execution, regulatory, governmental, or other issues or risks associated with STERIS's businesses, industry or initiatives including, without limitation, those matters described in our Annual Report on Form 10-K for the year ended March 31, 2022, and other securities filings, may adversely impact STERIS's performance, results, prospects or value, (n) the impact on STERIS and its operations, or tax liabilities, of Brexit or the exit of other member countries from the EU, and the Company's ability to respond to such impacts, (o) the impact on STERIS and its operations of any legislation, regulations or orders, including but not limited to any new trade or tax legislation, regulations or orders, that may be implemented by the U.S. administration or Congress, or of any responses thereto, (p) the possibility that anticipated financial results or benefits of recent acquisitions, including the acquisition of Cantel Medical and Key Surgical, or of STERIS's restructuring efforts, or of recent divestitures, including anticipated revenue, productivity improvement, cost savings, growth synergies and other anticipated benefits, will not be realized or will be other than anticipated, (q) the increased level of STERIS's indebtedness incurred in connection with the acquisition of Cantel Medical limiting financial flexibility or increasing future borrowing costs, (r) rating agency actions or other occurrences that could affect STERIS's existing debt or future ability to borrow funds at rates favorable to STERIS or at all, (s) the potential impact of the acquisition of Cantel Medical on relationships, including with suppliers, Customers, employees and regulators, and (t) the effects of changes in credit availability and pricing, as well as the ability of STERIS's Customers and suppliers to adequately access the credit markets, on favorable terms or at all, when needed.

Attachment

- [STERIS 3Q23 Financial Tables](#)



Source: STERIS plc