FORM 10-Q
[x] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES

EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 1997
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from $\qquad$ to

Commission file number 0-20165

STERIS CORPORATION
(Exact name of registrant as specified in its charter)
OHIO 34-1482024
(State or other jurisdiction of (IRS Employer
incorporation or organization)
5960 HEISLEY ROAD, MENTOR, OHIO
44060
(Address of principal executive offices) (Zip Code)

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(440) 354-2600
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(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common shares, as of the latest practicable date.

Common Shares, without par value
34, 062, 142
(Title of Class)
(Outstanding at September 30, 1997)

STERIS CORPORATION
CONSOLIDATED CONDENSED BALANCE SHEETS
(IN THOUSANDS)
(UNAUDITED)

|  | $\begin{gathered} \text { SEPTEMBER 30, } \\ 1997 \end{gathered}$ | $\begin{gathered} \text { MARCH 31, } \\ 1997 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 35,815 | \$ | 20,576 |
| Marketable securities | 933 |  | 2,977 |
| Accounts receivable | 177,402 |  | 164,163 |
| Inventories | 86,896 |  | 78,762 |
| Current portion of deferred income taxes | 24,888 |  | 24,888 |
| Prepaid expenses and other assets | 8,667 |  | 8,676 |
| TOTAL CURRENT ASSETS | 334,601 |  | 300, 042 |
| Property, plant, and equipment | 280, 865 |  | 177,184 |
| Accumulated depreciation | $(81,505)$ |  | $(74,332)$ |
| Net property, plant, and equipment | 199,360 |  | 102,852 |
| Intangibles | 247,226 |  | 186,417 |
| Accumulated amortization | $(67,938)$ |  | $(67,032)$ |
| Net intangibles | 179,288 |  | 119,385 |
| Deferred income taxes | 6,002 |  | 14,862 |
| Other assets | 4,299 |  | 2,314 |
| TOTAL ASSETS | \$ 723,550 | \$ | 539,455 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities: |  |  |  |
| Current portion of long-term indebtedness | \$ 5,800 | \$ | 12 |
| Accounts payable | 39,492 |  | 39,323 |
| Accrued income taxes | 22,146 |  | 19,059 |
| Accrued expenses and other | 128, 085 |  | 100,294 |
| TOTAL CURRENT LIABILITIES | 195,523 |  | 158,688 |
| Long-term indebtedness | 153,729 |  | 35,879 |
| Other liabilities | 49,764 |  | 50,172 |
| TOTAL LIABILITIES | 399, 016 |  | 244,739 |
| Shareholders' equity: |  |  |  |
| Serial preferred shares, without par value, 3,000 shares authorized; no shares outstanding |  |  |  |
| Common Shares, without par value, 100,000 shares authorized; issued and outstanding shares of 34,062 at September 30, 1997 and 33,984 at |  |  |  |
| March 31, 1997, excluding 177 and 255 treasury shares, respectively | 233,524 |  | 231,278 |
| Retained earnings | 96,569 |  | 69,513 |
| Cumulative translation adjustment | $(5,559)$ |  | $(6,075)$ |
| TOTAL SHAREHOLDERS' EQUITY | 324,534 |  | 294,716 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 723,550 | \$ | 539,455 |

See notes to consolidated condensed financial statements.

|  | THREE MONTHS ENDED SEPTEMBER 30 |  |  |  | SIX MONTHS ENDED SEPTEMBER 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997 |  | 1996 |  | 1997 |  | 1996 |  |
| Net revenues | \$ | 173,383 | \$ | 138,490 | \$ | 328,517 | \$ | 266,358 |
| Cost of goods and services sold |  | 95,196 |  | 85,165 |  | 183,496 |  | 165,747 |
| Gross profit |  | 78,187 |  | 53,325 |  | 145, 021 |  | 100,611 |
| Cost and expenses: |  |  |  |  |  |  |  |  |
| Selling, informational, and administrative |  | 46,573 |  | 27,570 |  | 87,716 |  | 53,688 |
| Research and development |  | 5,974 |  | 5,871 |  | 11,930 |  | 10,173 |
| Non-recurring items |  | 0 |  | 0 |  | 0 |  | 90,831 |
|  |  | 52,547 |  | 33,441 |  | 99,646 |  | 154,692 |
| Income (loss) from operations |  | 25,640 |  | 19,884 |  | 45,375 |  | $(54,081)$ |
| Interest expense |  | (873) |  | (346) |  | $(1,395)$ |  | $(1,948)$ |
| Interest income and other |  | 315 |  | 866 |  | 375 |  | 2,797 |
| Income (loss) before income taxes |  | 25,082 |  | 20,404 |  | 44,355 |  | $(53,232)$ |
| Income tax expense |  | 9,773 |  | 8,866 |  | 17,299 |  | 6,825 |
| Net income (loss) | \$ | 15,309 | \$ | 11,538 | \$ | 27,056 | \$ | $(60,057)$ |
| Net income (loss) per share | \$ | 0.44 | \$ | 0.33 | \$ | 0.78 | \$ | (1.81) |
| Weighted average number of shares |  |  |  |  |  |  |  |  |
| outstanding used in computing net |  |  |  |  |  |  |  |  |
| income (loss) per share |  | 35,135 |  | 35,307 |  | 34,473 |  | 33,261 |

See notes to consolidated condensed financial statements.

|  | SIX MONTHS ENDED SEPTEMBER 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1997 |  | 1996 |  |
| OPERATING ACTIVITIES |  |  |  |  |
| Net income (loss) | \$ | 27,056 |  | $(60,057)$ |
| Adjustments to reconcile net income (loss) to |  |  |  |  |
| net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 10,129 |  | 7,184 |
| Deferred income taxes |  | 525 |  | (357) |
| Non-recurring items |  | 0 |  | 64,645 |
| Other items |  | $(2,180)$ |  | 1,810 |
| Changes in operating assets and liabilities: $\quad(2,180)$ |  |  |  |  |
| Accounts receivable |  | $(5,355)$ |  | $(1,258)$ |
| Inventories |  | $(7,209)$ |  | $(5,137)$ |
| Other assets |  | 143 |  | 163 |
| Accounts payable and accruals |  | $(13,967)$ |  | $(2,778)$ |
| Accrued income taxes |  | $(3,997)$ |  | 130 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES |  | 5,145 |  | 4,345 |
| INVESTING ACTIVITIES |  |  |  |  |
| Purchases of property, plant, equipment, and patents |  | $(13,722)$ |  | $(6,588)$ |
| Investment in businesses |  | $(126,505)$ |  | $(7,482)$ |
| Sale of assets |  | 35,577 |  | 0 |
| Proceeds from notes receivable |  | 0 |  | 8,438 |
| Purchases of marketable securities |  | 0 |  | $(4,026)$ |
| Proceeds from sales of marketable securities |  | 2,044 |  | 7,147 |
| NET CASH USED IN INVESTING ACTIVITIES |  | $(102,606)$ |  | $(2,511)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Payments on long-term obligations |  | (62) |  | $(99,749)$ |
| Borrowing under Credit Facility |  | 110,000 |  | 0 |
| Purchase of treasury shares |  | $(2,386)$ |  | 0 |
| Proceeds from exercise of stock options |  | 3,624 |  | 11,827 |
| Tax benefits from exercise of stock options |  | 1,008 |  | 1,773 |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES |  | 112,184 |  | $(86,149)$ |
| Effect of exchange rate changes on cash and cash equivalents |  | 516 |  | 228 |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS |  | 15,239 |  | $(84,087)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD |  | 20,576 |  | 140, 788 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ | 35,815 | \$ | 56,701 |

See notes to consolidated condensed financial statements.

STERIS CORPORATION
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)
Periods Ended September 30, 1997 and 1996
A. - REPORTING ENTITY

STERIS Corporation (the "Company" or "STERIS") is a leading provider of infection prevention, contamination prevention, microbial reduction, and surgical support systems, products, services, and technologies to healthcare, scientific, research, and industrial Customers throughout the world. The Company has over 4,000 Associates (employees) worldwide, including more than 1,200 direct sales, service, and field support personnel. Customer Support facilities are located in major global market centers with manufacturing operations in the United States, Canada, Germany, and Finland. STERIS operates in a single business segment.
B. - BASIS OF PRESENTATION

On May 13, 1996, STERIS merged with Amsco International, Inc. ("Amsco") in a tax-free, stock-for-stock transaction (the "Amsco Merger"). The Amsco Merger has been accounted for using the pooling-of-interests method. Accordingly, the accompanying unaudited consolidated condensed financial statements give retroactive effect to the Amsco Merger and include the combined operations of STERIS and Amsco for all periods presented.

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form $10-\mathrm{Q}$; they do not include all of the information and footnotes required by generally accepted accounting principles for complete audited financial statements. Accordingly, the reader of these financial statements may wish to refer to the audited consolidated financial statements of STERIS filed with the Securities and Exchange Commission as part of STERIS's Form 10-K for the year ended March 31, 1997.

The accompanying consolidated condensed financial statements have been prepared in accordance with STERIS's customary accounting practices and have not been audited. Management believes that the financial information included herein reflect all adjustments necessary for a fair presentation of interim results and, except as discussed in Note D, all such adjustments are of a normal and recurring nature. The interim results reported are not necessarily indicative of the results to be expected for the fiscal year ending March 31, 1998.

STERIS CORPORATION
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)
C. - EARNINGS (LOSS) PER SHARE

The computations of earnings (loss) per Common Share and Common Share equivalents are based upon the weighted average number of Common Shares outstanding and when applicable, the dilutive effect of Common Share equivalents (consisting solely of stock options). Common Share equivalents were antidilutive for the six month period ended September 30, 1996 and accordingly were excluded from the computation of earnings (loss) per Common Share for such period. Following is a summary, in thousands, of Common Shares and Common Share equivalents outstanding used in the calculations of earnings (loss) per share.

|  | THREE MONTHS ENDED SEPTEMBER 30 |  | SIX MONTHS ENDED SEPTEMBER 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1997 | 1996 |
| Weighted average Common Shares outstanding | 33,990 | 33,409 | 33,962 | 33, 261 |
| Dilutive effect of stock options--primary basis | 1,145 | 1,898 | 511 | 0 |
| Weighted average Common Shares and equivalents--primary basis | 35,135 | 35,307 | 34,473 | 33,261 |
| Additional dilutive effect of stock options-fully diluted basis | 0 | 170 | 0 | 0 |
| Weighted average Common Shares and equivalents--fully diluted basis | 35,135 | 35,477 | 34,473 | 33, 261 |

The FASB has issued Statement 128, "Earnings Per Share," that will require the Company to calculate earnings per share using different methods beginning in the 1998 fiscal third quarter (early adoption is prohibited). Under the Statement 128 calculation of "basic" earnings per share, the dilutive effect of stock options will be excluded. The Company does not expect that applying the new methods to the 1998 fiscal second quarter operations would materially change the calculation of "diluted" earnings per share (the replacement under Statement 128 for fully diluted earnings per share).

STERIS CORPORATION
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)
D. - NON-RECURRING ITEMS

During the second quarter of fiscal 1998, STERIS completed the sale of the assets of its Management Services Division to General Electric Medical Systems, a business of General Electric Company. The transaction is not expected to result in a material income statement effect. Costs related to the transaction include tangible and intangible assets relating to the business, impairment cost of redundant assets, and transaction related costs. These costs are based on estimates and may be adjusted in the future.

Non-recurring charges of $\$ 90,831$ ( $\$ 81,300$ net of tax, or $\$ 2.44$ per share) were recorded in the 1997 fiscal first quarter for costs related to the Amsco Merger. The charges include transaction costs of approximately $\$ 15,000$ and other non-recurring charges of approximately $\$ 75,800$ ( $\$ 66,300$ net of tax). The transaction costs were for legal, accounting, investment banking, and related expenses. The other non-recurring charges were for (i) elimination of redundant facilities and other assets (\$27,000), (ii) satisfaction of Amsco executive employment agreements and other Associate severance (\$19,300), (iii) write-off of goodwill related to Amsco's Finn-Aqua business (\$27,250), and (iv) other merger-related items. Property write downs of $\$ 20,000$ were recorded as part of the estimated cost of eliminating redundant facilities based on fair value estimates. During fiscal 1997, STERIS closed a manufacturing and research facility in Apex, North Carolina, Amsco's headquarters in Pittsburgh, Pennsylvania, as well as Customer Service facilities in Dallas, Texas and Atlanta, Georgia. Operations of the closed facilities were consolidated into existing STERIS facilities.

The effective income tax rate for the six months ended September 30, 1996 differed from statutory rates principally because certain non-recurring items that increased the net loss are non-deductible for tax purposes. Non-deductible items include the write-off of goodwill related to Amsco's Finn-Aqua business and provisions for certain executive severance costs. Also, additional tax valuation allowances were provided to reflect the effects of merger activities.
E. - INVENTORIES

Inventories were as follows:

|  | $\begin{gathered} \text { SEPTEMBER 30, } \\ 1997 \end{gathered}$ | $\begin{gathered} \text { MARCH 31, } \\ 1997 \end{gathered}$ |
| :---: | :---: | :---: |
| Raw material | \$30, 978 | \$30, 027 |
| Work in process | 17,426 | 15,240 |
| Finished goods | 38,492 | 33,495 |
|  | \$86, 896 | \$78,762 |

STERIS CORPORATION
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)
F. - FINANCING

During the first fiscal quarter 1998, STERIS increased the amount available for borrowing under its unsecured revolving Credit Facility from \$125,000 to $\$ 215,000$. The amended Credit Facility expires September 30, 2001 and may be used for general corporate purposes. Loans under the Credit Facility will bear interest, at STERIS's option, at either KeyBank National Association's prime rate or LIBOR rates plus 0.25 percent to 0.35 percent. The Credit Facility contains customary covenants which include maintenance of certain financial ratios. Outstanding borrowings under the Credit Facility were $\$ 145,000$ at September 30, 1997.

Additional obligations consist mainly of industrial revenue bonds which bear interest at a variable rate based on the bank/marketing agent's Demand Note index. These bond agreements contain various covenants relating to minimum capitalization, consolidated net worth, and working capital. Outstanding obligations under the industrial revenue bonds were \$8,500 at September 30, 1997.
G. - CONTINGENCIES

There are various pending lawsuits and claims arising out of the conduct of STERIS's business. In the opinion of management, the ultimate outcome of these lawsuits and claims will not have a material adverse effect on STERIS's consolidated financial position or results of operations. STERIS presently maintains product liability insurance coverage in amounts and with deductibles that it believes are prudent.

STERIS CORPORATION
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)
H. - ACQUISITIONS

On September 17, 1997, the Company acquired all of the shares of common stock of Isomedix Inc. in exchange for cash of $\$ 134,102$. Isomedix is a leading provider of contract sterilization and microbial reduction services, with gamma irradiation, ethylene oxide, and electron-beam processing facilities across North America. The acquisition has been accounted for as a purchase transaction The following is a preliminary allocation of the purchase price:
current assets
Property, plant and equipment
Excess purchase price over net assets acquired
Other assets
Current liabilities
Long-term debt
Deferred income taxes
Total cost of acquisition

| \$ | 21,778 |
| :---: | :---: |
|  | 94,546 |
|  | 63,000 |
|  | 1,044 |
|  | $(30,096)$ |
|  | $(7,900)$ |
|  | $(8,270)$ |
| \$ | 134,102 |

The following unaudited pro forma results of operations assume the acquisition occurred on April 1, 1996. These pro forma results have been prepared for comparative purposes only and do not purport to be indicative of the results of operations which actually would have resulted had the acquisition occurred on the date indicated, or which may result in the future.

|  | Six Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1997 |  | 1996 |  |
| Net revenues | \$ | 349,787 | \$ | 288,713 |
| Income (loss) from continuing operations | \$ | 26,953 | \$ | $(59,673)$ |
| Income (loss) from discontinued operations |  | 200 |  | (129) |
| Net income (loss) | \$ | 27,153 | \$ | $(59,802)$ |
| Income (loss) from continuing operations per share | \$ | 0.78 | \$ | (1.79) |
| Net income (loss) per share | \$ | 0.79 | \$ | (1.80) |

In July 1997, STERIS acquired Joslyn Sterilizer Corporation, a designer and manufacturer of high quality, high performance sterile processing systems based upon widely accepted steam and gas sterilization methodologies. The acquisition was accounted for as a purchase transaction and did not have a material effect on the operations of the Company.

The Amsco Merger has been accounted for by the pooling-of-interests method. Accordingly, the accompanying unaudited consolidated condensed financial statements give retroactive effect to the transaction and include the combined operations of STERIS and Amsco for all periods presented.

RESULTS OF OPERATIONS

Net revenue increased by $25.2 \%$ to $\$ 173.4$ million in the second quarter fiscal 1998 from $\$ 138.5$ million in the second quarter fiscal 1997. Net revenue increased by $23.3 \%$ to $\$ 328.5$ million in the first six months of fiscal 1998 from $\$ 266.4$ million in the same period in fiscal 1997. Infection Prevention revenues increased by $21.0 \%$ to $\$ 91.8$ million in the second quarter fiscal 1998 from $\$ 75.9$ million in the second quarter fiscal 1997. Infection Prevention revenues increased by $27.2 \%$ to $\$ 181.3$ million in the first six months of fiscal 1998 from $\$ 142.5$ million in the same period in fiscal 1997. Surgical Support revenues increased by $28.5 \%$ to $\$ 39.3$ million in the second quarter fiscal 1998 from $\$ 30.6$ million in the second quarter fiscal 1997. Surgical Support revenues increased by $18.2 \%$ to $\$ 71.7$ million in the first six months of fiscal 1998 from $\$ 60.7$ million in the same period in fiscal 1997. Scientific, Contracted Services and Other revenue increased by $32.0 \%$ to $\$ 42.2$ million in the second quarter fiscal 1998 from $\$ 32.0$ million in the second quarter fiscal 1997. Scientific, Contracted Services and Other revenue increased by $19.6 \%$ to $\$ 75.5$ million in the first six months of fiscal 1998 from $\$ 63.1$ million in the same period in fiscal 1997. The increase in net revenues was due mainly to increases in the sales of consumable products, capital equipment and services during the first six months of fiscal 1998. Revenues related to consumables and supplies are included in the Infection Prevention, Surgical Support, and Scientific, Contracted Services and Other classifications; each of these classifications includes revenues related to consumable products, capital equipment and services. In addition to increases in sales of existing products, a portion of the increase in sales of consumable products results from the benefits of the December 1996 acquisition of the assets of the infection control and contamination control businesses of Calgon Vestal Laboratories, and the fiscal second quarter 1996 acquisition of Surgicot, Inc., a manufacturer and supplier of biological and chemical sterile process monitors, sterilization wraps and pouches, and other quality assurance products.

The costs of products and services sold increased by $11.8 \%$ to $\$ 95.2$ million in the second quarter fiscal 1998 from $\$ 85.2$ million in the second quarter fiscal 1997. The costs of products and services sold increased by $10.7 \%$ to $\$ 183.5$ million for the first six months of fiscal 1998 from $\$ 165.7$ million for the first six months of fiscal 1997. The cost of products and services sold as a percentage of net revenue was $54.9 \%$ for the second quarter fiscal 1998 compared to $61.5 \%$ for the same period in fiscal 1997. The decrease in the cost of products and services sold as a percentage of net revenue for the second quarter fiscal 1998 resulted principally from favorable changes in the mix of products sold, vertical integration, improved overhead absorption from plant consolidation and volume increases, and the benefits from the restructuring of the acquired and merged businesses. The mix of products sold in the second quarter fiscal 1997 included greater revenues from higher margin consumables and services.

Selling, informational, and administrative expenses increased by $68.9 \%$ to $\$ 46.6$ million in the
second quarter fiscal 1998 from $\$ 27.6$ million in the second quarter fiscal 1997. Selling, informational, and administrative expenses increased by $63.4 \%$ to $\$ 87.7$ million in the first six months of fiscal 1998 from $\$ 53.7$ million in the same period of fiscal 1997. The expenses as a percentage of net revenue increased to $26.8 \%$ in the second quarter fiscal 1998 from $19.9 \%$ in the second quarter fiscal 1997. The increase was primarily attributable to the investments in Customer Support, direct sales efforts in key global markets, business development, management information systems, and the inclusion of acquired companies' selling, informational and administrative expenses.

The costs of the Company's research activities relating to the discovery and development of new products and the improvement of existing products are charged directly to income as incurred. Research and development expenses increased by $1.8 \%$ to $\$ 6.0$ million in the second quarter fiscal 1998 from $\$ 5.9$ million in the second quarter fiscal 1997. Research and development expenses increased by $17.3 \%$ to $\$ 11.9$ million in the first six months of fiscal 1998 from $\$ 10.2$ million in the same period fiscal 1997. The increases were due to additional product and application development expenditures. Research and development expenses as a percentage of net revenue were $3.4 \%$ for the second quarter fiscal 1998 compared to $4.2 \%$ for the second quarter fiscal 1997.

Interest expense increased by $152.3 \%$ to $\$ 0.9$ million in the second quarter fiscal 1998 from $\$ 0.3$ million in the second quarter fiscal 1997. The increase was due to the additional borrowing under the Credit Facility for the purchase of Isomedix common shares. Interest expense decreased by $28.4 \%$ to $\$ 1.4$ million in the first six months of fiscal 1998 from $\$ 1.9$ million in the same period fiscal 1997. The decrease was due primarily to the July 1996 redemption of approximately $\$ 100$ million of Amsco $4.5 \% / 6.5 \%$ Convertible Subordinated Notes.

Interest income and other decreased by $63.6 \%$ to $\$ 0.3$ million in the second quarter fiscal 1998 from \$0.9 million in the second quarter fiscal 1997. Interest income and other decreased by $86.6 \%$ to $\$ 0.4$ million in the first six months of fiscal 1998 from $\$ 2.8$ million in the same period fiscal 1997. The decrease in interest income was due primarily to lower cash, cash equivalents, and marketable security balances, with the lower balances resulting from the cash redemption of the aforementioned Amsco Convertible Subordinated Notes.

Income for the second quarter of fiscal 1998 increased by $32.7 \%$ to $\$ 15.3$ million ( $\$ .44$ per share) from $\$ 11.5$ million ( $\$ .33$ per share) in the same period fiscal 1997. Excluding the effect of non-recurring items, income for the first six months of fiscal 1998 increased by $27.4 \%$ to $\$ 27.1$ million ( $\$ .78$ per share) from $\$ 21.2$ million ( $\$ .60$ per share) in the same period fiscal 1997.

The effective income tax rate for the six months ended September 30, 1996 differed from statutory rates principally because certain non-recurring items that increased the net loss are non-deductible for tax purposes. Non-deductible items include the write-off of goodwill related to Amsco's Finn-Aqua business and provisions for certain executive severance costs. Also, additional tax valuation allowances were provided to reflect the effects of merger activities.

As a result of the foregoing factors, net income for the first six months of fiscal 1998 was $\$ 27.1$ million, compared to net loss of $\$ 60.1$ million in the same period fiscal 1997.

The Company had $\$ 36.7$ million in cash, cash equivalents and marketable securities as of September 30, 1997, compared to $\$ 23.6$ million of the same at March 31, 1997. The increase was due mainly to cash received through borrowings under the Credit Facility and the sale of assets offset by cash paid for the acquisitions of Isomedix and Joslyn.

Accounts receivable increased by $8.1 \%$ to $\$ 177.4$ million as of September 30, 1997, compared to \$164.2 million at March 31, 1997.

Inventory increased by $10.3 \%$ to $\$ 86.9$ million as of September 30, 1997, compared to $\$ 78.8$ million at March 31, 1997. The increase was due to the acquisition of businesses and the build up of inventory to support increased sales volume.

Property, plant, and equipment increased by $58.5 \%$ to $\$ 280.9$ million as of September 30, 1997, compared to $\$ 177.2$ million at March 31, 1997. The increase was primarily a result of the acquisitions of Isomedix and Joslyn.

Intangibles increased by $32.6 \%$ to $\$ 247.2$ million as of September 30, 1997, compared to $\$ 186.4$ million at March 31, 1997. The increase was primarily a result of the acquisitions of Isomedix and Joslyn.

Deferred tax assets decreased by $59.6 \%$ to $\$ 6.0$ million as of September 30, 1997, compared to $\$ 14.9$ million at March 31, 1997. The decrease was primarily a result of the acquisition of Isomedix.

Current liabilities increased by $23.2 \%$ to $\$ 195.5$ million as of September 30, 1997, compared to $\$ 158.7$ million at March 31, 1997. The increase was due to the assumption of liabilities through the acquisitions of Isomedix and Joslyn and the accrual of costs relating to the sale of the Management Services Division.

Other liabilities were $\$ 49.8$ million as of September 30, 1997, compared to $\$ 50.2$ million of the same at March 31, 1997.

During the first fiscal quarter 1998, STERIS increased the amount available for borrowing under its unsecured revolving Credit Facility from $\$ 125$ million to $\$ 215$ million. The amended Credit Facility expires September 30, 2001 and may be used for general corporate purposes. Loans under the Credit Facility will bear interest, at STERIS's option, at either KeyBank National Association's prime rate or LIBOR rates plus 0.25 percent to 0.35 percent. The Credit Facility contains customary covenants which include maintenance of certain financial ratios. Outstanding borrowings under the Credit Facility were $\$ 145$ million at September 30, 1997.

Additional obligations consist mainly of industrial revenue bonds which bear interest at a variable rate based on the bank/marketing agent's Demand Note index. These bond agreements contain various covenants relating to minimum capitalization, consolidated net worth, and working capital. Outstanding obligations under the industrial revenue bonds were \$8,500 at

The Company has no material commitments for capital expenditures. The Company believes that its cash requirements will increase due to increased sales requiring more working capital, accelerated research and development, and potential acquisitions or investments in complementary businesses. However, the Company believes that its available cash, cash flow from operations, and sources of credit will be adequate to satisfy its capital needs for the foreseeable future.

## CONTINGENCIES

For a discussion of contingencies, see Note G to the consolidated condensed financial statements.

SEASONALITY

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Historical data indicates that financial results of acquired businesses, including Amsco, were subject to recurring seasonal fluctuations. A number of factors have contributed to the seasonal patterns, including sales promotion and compensation programs, customer buying patterns, international business practices, and differing fiscal year ends. Sales and profitability of certain of the acquired and consolidated product lines have historically been disproportionately weighted toward the latter part of each quarter and each fiscal year. Various changes in business practices resulting from the integration of Amsco and other acquired businesses into STERIS, including the change to a March ending fiscal year, may alter the historical patterns of the previously independent businesses.

FORWARD-LOOKING INFORMATION
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The Company has included in this Form 10-Q statements concerning trends and other expectations. Actual results could differ materially, since forward-looking information inherently is subject to risks and uncertainties. Important factors which could cause actual results to differ from expectations include: (a) the possibility that the continuing integration of acquired businesses will take longer than anticipated, (b) the possibility that peak Customer product demands may occur late in a period and that resulting logistical challenges could delay product shipments, (c) the possibility that key individual Associates are unable to perform their responsibilities due to illness or disability, (d) the potential for changes in product mix that could adversely affect gross margin, and (e) other matters identified in STERIS's Form $10-\mathrm{K}$ for the year ended March 31, 1997.

PART II OTHER INFORMATION

ITEM 1
LEGAL PROCEEDINGS

-     -         -             -                 -                     -                         -                             -                                 -                                     -                                         -                                             - .

Reference is made to Part I, Item 1., Note G of this Report on Form 10-Q, which is incorporated herein by reference.

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Reports on Form 8-K
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September 17, 1997: Item 2. Acquisition or Disposition of Assets. On September 17, 1997, STERIS purchased shares representing approximately $96 \%$ of the outstanding capital stock of Isomedix Inc., a Delaware corporation ("Isomedix"), through STERIS's newly incorporated and wholly owned subsidiary, STERIS Acquisition Corporation. On the same day, STERIS completed the acquisition of Isomedix through the merger of STERIS Acquisition Corporation with and into Isomedix. As a consequence of the merger, STERIS became the owner of $100 \%$ of the outstanding capital stock of Isomedix. Isomedix is a leading provider of contract sterilization and microbial reduction services, with gamma irradiation, ethylene oxide, and electron-beam processing facilities across North America. STERIS intends to utilize the assets of Isomedix in accordance with their use by Isomedix prior to its acquisition by STERIS.

Item 7. Financial Statements, Pro Forma Financial Information, and Exhibits. With respect to the September 17, 1997 purchase of Isomedix shares, STERIS filed the Agreement and Plan of Merger, dated August 12, 1997, by and among Isomedix, STERIS Corporation, and STERIS Acquisition Corporation.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STERIS Corporation
(Registrant)
/s/ Michael A. Keresman, III
Michael A. Keresman, III
Chief Financial Officer and Senior Vice President (Principal Financial Officer) November 14, 1997

## 6-MOS

MAR-31-1998
SEP-30-1997
35,815
933
177,402
0
86,896
334, 601
280, 865
$(81,505)$
723,550
195, 523

0
0
233, 524
723,550
91, 010 328,517
328,517 183,496
183,496
0
0
1,395
44, 355
17, 299
27, 056
$0^{0}$
0
27, 056
.78
.78

