

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549**

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarter ended September 30, 2002**

**Commission file number 0-20165**

**STERIS Corporation**

(Exact name of registrant as specified in its charter)

|   |                                      |
|---|--------------------------------------|
| <b>Ohio</b>   | <b>34-1482024</b>                    |
| (State or other jurisdiction of<br>incorporation or organization) | (IRS Employer<br>Identification No.) |

|  |                                 |
|--|---------------------------------|
| <b>5960 Heisley Road,</b>                | <b>440-354-2600</b>             |
| <b>Mentor, Ohio 44060-1834</b>           | (Registrant's telephone number, |
| (Address of principal executive offices) | including area code)            |

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No .

The number of Common Shares outstanding as of October 31, 2002: 69,402,929

# STERIS Corporation

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## PART I - FINANCIAL INFORMATION

**ITEM 1. FINANCIAL STATEMENTS**STERIS CORPORATION  
CONSOLIDATED BALANCE SHEETS  
(in thousands)

|   | September 30,<br>2002 | March 31,<br>2002 |
|---|-----------------------|-------------------|
|   | (Unaudited)           |                   |
| <b>Assets</b>   |                       |                   |
| Current assets:   |                       |                   |
| Cash and cash equivalents   | \$ 15,959             | \$ 12,424         |
| Accounts receivable (net of allowances of \$6,902 and \$8,031, respectively)  | 177,166               | 196,631           |
| Inventories   | 82,683                | 77,922            |
| Current portion of deferred income taxes  | 20,125                | 20,011            |
| Prepaid expenses and other assets   | 10,455                | 9,656             |
| <b>Total current assets</b>   | <b>306,388</b>        | <b>316,644</b>    |
| Property, plant, and equipment, net   | 339,487               | 328,329           |
| Intangibles, net  | 193,604               | 190,822           |
| Other assets  | 3,086                 | 5,777             |
| <b>Total assets</b>   | <b>\$ 842,565</b>     | <b>\$ 841,572</b> |
| <b>Liabilities and shareholders' equity</b>   |                       |                   |
| Current liabilities:  |                       |                   |
| Current portion of long-term indebtedness   | \$ 1,663              | \$ 1,663          |
| Accounts payable  | 49,196                | 56,734            |
| Accrued income taxes  | 17,993                | 20,067            |
| Accrued expenses and other  | 89,411                | 91,646            |
| <b>Total current liabilities</b>  | <b>158,263</b>        | <b>170,110</b>    |
| Long-term indebtedness  | 100,319               | 115,228           |
| Deferred income taxes   | 19,381                | 19,381            |
| Other liabilities   | 51,319                | 49,708            |
| <b>Total liabilities</b>  | <b>329,282</b>        | <b>354,427</b>    |
| Shareholders' equity:   |                       |                   |
| Serial preferred shares, without par value; 3,000 shares authorized; no shares issued or outstanding                          | -                     | -                 |
| Common Shares, without par value; 300,000 shares authorized; issued and outstanding shares of 69,243 and 69,466, respectively | 215,927               | 223,244           |
| Retained earnings   | 309,112               | 277,867           |
| Accumulated other comprehensive loss:   |                       |                   |
| Minimum pension liability   | (1,038)               | (1,038)           |
| Cumulative foreign currency translation adjustment  | (10,718)              | (12,928)          |
| <b>Total shareholders' equity</b>   | <b>513,283</b>        | <b>487,145</b>    |
| <b>Total liabilities and shareholders' equity</b>   | <b>\$ 842,565</b>     | <b>\$ 841,572</b> |

See notes to consolidated financial statements.

**STERIS CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(in thousands, except per share amounts)**  
**(Unaudited)**

|                                       | Three Months Ended<br>September 30, |                 | Six Months Ended<br>September 30, |                  |
|---------------------------------------|-------------------------------------|-----------------|-----------------------------------|------------------|
|                                       | 2002                                | 2001            | 2002                              | 2001             |
| Net revenues:                         |                                     |                 |                                   |                  |
| Product                               | \$ 161,556                          | \$ 144,437      | \$ 316,316                        | \$ 280,280       |
| Service                               | 71,176                              | 61,956          | 137,767                           | 123,187          |
| <b>Total net revenues</b>             | <b>232,732</b>                      | <b>206,393</b>  | <b>454,083</b>                    | <b>403,467</b>   |
| Cost of revenues:                     |                                     |                 |                                   |                  |
| Product                               | 93,890                              | 85,764          | 184,556                           | 165,825          |
| Service                               | 42,447                              | 35,955          | 81,318                            | 71,755           |
| <b>Total cost of revenues</b>         | <b>136,337</b>                      | <b>121,719</b>  | <b>265,874</b>                    | <b>237,580</b>   |
| <b>Gross profit</b>                   | <b>96,395</b>                       | <b>84,674</b>   | <b>188,209</b>                    | <b>165,887</b>   |
| Operating expenses:                   |                                     |                 |                                   |                  |
| Selling, general, and administrative  | 61,457                              | 62,963          | 127,706                           | 127,765          |
| Research and development              | 5,757                               | 4,978           | 10,729                            | 11,270           |
|                                       | 67,214                              | 67,941          | 138,435                           | 139,035          |
| <b>Income from operations</b>         | <b>29,181</b>                       | <b>16,733</b>   | <b>49,774</b>                     | <b>26,852</b>    |
| Interest expense, net                 | 413                                 | 2,099           | 953                               | 5,261            |
| <b>Income before income taxes</b>     | <b>28,768</b>                       | <b>14,634</b>   | <b>48,821</b>                     | <b>21,591</b>    |
| Income tax expense                    | 10,357                              | 5,415           | 17,576                            | 7,989            |
| <b>Net income</b>                     | <b>\$ 18,411</b>                    | <b>\$ 9,219</b> | <b>\$ 31,245</b>                  | <b>\$ 13,602</b> |
| <b>Net income per share - basic</b>   | <b>\$ 0.27</b>                      | <b>\$ 0.13</b>  | <b>\$ 0.45</b>                    | <b>\$ 0.20</b>   |
| <b>Net income per share - diluted</b> | <b>\$ 0.26</b>                      | <b>\$ 0.13</b>  | <b>\$ 0.44</b>                    | <b>\$ 0.19</b>   |

See notes to consolidated financial statements.

**STERIS CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(in thousands)**  
**(Unaudited)**

|  | Six Months Ended<br>September 30, |                  |
|--|-----------------------------------|------------------|
|  | 2002                              | 2001             |
| <b>Operating activities</b>  |                                   |                  |
| Net income   | \$ 31,245                         | \$ 13,602        |
| Adjustments to reconcile net income to<br>net cash provided by operating activities: |                                   |                  |
| Depreciation and amortization  | 23,568                            | 23,732           |
| Deferred income taxes  | (114)                             | -                |
| Other items  | 5,160                             | 6,317            |
| Changes in operating assets and liabilities:   |                                   |                  |
| Accounts receivable  | 20,406                            | 18,905           |
| Inventories  | (4,761)                           | (5,692)          |
| Other current assets   | (734)                             | (771)            |
| Accounts payable, accruals, and other, net   | (13,749)                          | (9,851)          |
| <b>Net cash provided by operating activities</b>                                     | <b>61,021</b>                     | <b>46,242</b>    |
| <b>Investing activities</b>  |                                   |                  |
| Purchases of property, plant, equipment, and patents                                 | (30,388)                          | (24,583)         |
| Investment in businesses, net  | (140)                             | -                |
| <b>Net cash used in investing activities</b>   | <b>(30,528)</b>                   | <b>(24,583)</b>  |
| <b>Financing activities</b>  |                                   |                  |
| Payments on long-term obligations  | (781)                             | (228)            |
| Payments under credit facility   | (17,000)                          | (39,300)         |
| Purchase of treasury shares  | (16,070)                          | -                |
| Stock option and other equity transactions   | 5,268                             | 4,348            |
| <b>Net cash used in financing activities</b>   | <b>(28,583)</b>                   | <b>(35,180)</b>  |
| Effect of exchange rate changes on cash and cash equivalents                         | 1,625                             | (247)            |
| Increase (decrease) in cash and cash equivalents                                     | 3,535                             | (13,768)         |
| Cash and cash equivalents at beginning of period                                     | 12,424                            | 24,710           |
| Cash and cash equivalents at end of period   | <b>\$ 15,959</b>                  | <b>\$ 10,942</b> |

See notes to consolidated financial statements.

**STERIS CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**  
**For the Three and Six Months Ended**  
**September 30, 2002 and 2001**  
**(dollars in thousands, except per share amounts)**

**1. Reporting Entity**

STERIS Corporation (the "Company" or "STERIS") develops, manufactures, and markets infection prevention, contamination prevention, microbial reduction, and medical and therapy support systems, products, services, and technologies for healthcare, scientific, research, and industrial customers throughout the world. The Company has over 4,500 employees worldwide, with approximately 1,700 involved in direct sales, service, and field support. Customer support facilities are located in several major global market centers with manufacturing operations in the United States, Australia, Canada, Germany, Finland, and Sweden. STERIS operates in a single business segment.

**2. Basis of Presentation**

The Company's unaudited consolidated financial statements for the three and six months ended September 30, 2002 and September 30, 2001 included in this Quarterly Report on Form 10-Q have been prepared in accordance with the accounting policies described in the Notes to Consolidated Financial Statements for the fiscal year ended March 31, 2002, which were included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on June 20, 2002, and in management's opinion contain all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the financial position, results of operations, and cash flows for the interim periods presented. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted in accordance with the rules and regulations of the Securities and Exchange Commission. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Form 10-K referred to above. The consolidated balance sheet at March 31, 2002 has been derived from the audited consolidated financial statements at that date but does not include all the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. Intercompany accounts and transactions have been eliminated upon consolidation. Certain reclassifications have been made to the Company's prior year financial statements to conform to the current year classification.

**3. Recently Issued Accounting Standards**

In June 2001, Statement of Financial Accounting Standards No. 141, "Business Combinations" ("SFAS 141"), and Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"), were issued by the Financial Accounting Standards Board. SFAS 141 eliminates the pooling-of-interests method for business combinations and requires the use of the purchase method and establishes criteria to be used in the determining whether acquired intangible assets are to be separated from goodwill.

SFAS 142 changes the accounting for goodwill and indefinite life intangibles from an amortization approach to a non-amortization approach, and requires periodic tests for impairment of these assets. SFAS 142 requires the discontinuance of amortization of goodwill and indefinite life intangibles that had been recorded in connection with previous business combinations. The Company has conducted valuations of its reporting units and, based on these valuations, the Company has concluded that goodwill is not impaired.

**STERIS CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**  
**For the Three and Six Months Ended**  
**September 30, 2002 and 2001**  
**(dollars in thousands, except per share amounts)**

The Company adopted SFAS 141 and SFAS 142 on April 1, 2002. The following table reflects the reconciliation of reported net income and net income per share to the amounts adjusted for the exclusion of goodwill amortization:

|  | Three Months Ended<br>September 30, |                  | Six Months Ended<br>September 30, |                  |
|--|-------------------------------------|------------------|-----------------------------------|------------------|
|  | 2002                                | 2001             | 2002                              | 2001             |
| <b>Net income:</b>                             |                                     |                  |                                   |                  |
| Reported net income                            | \$ 18,411                           | \$ 9,219         | \$ 31,245                         | \$ 13,602        |
| Add back: Goodwill amortization, net of tax    | -                                   | 1,265            | -                                 | 2,585            |
| <b>Adjusted net income</b>                     | <b>\$ 18,411</b>                    | <b>\$ 10,484</b> | <b>\$ 31,245</b>                  | <b>\$ 16,187</b> |
| <b>Net income per share:</b>                   |                                     |                  |                                   |                  |
| Basic:   |                                     |                  |                                   |                  |
| Reported net income per share - basic          | \$ 0.27                             | \$ 0.13          | \$ 0.45                           | \$ 0.20          |
| Add back: Goodwill amortization, net of tax    | -                                   | 0.02             | -                                 | 0.03             |
| <b>Adjusted net income per share - basic</b>   | <b>\$ 0.27</b>                      | <b>\$ 0.15</b>   | <b>\$ 0.45</b>                    | <b>\$ 0.23</b>   |
| Diluted:                                       |                                     |                  |                                   |                  |
| Reported net income per share - diluted        | \$ 0.26                             | \$ 0.13          | \$ 0.44                           | \$ 0.19          |
| Add back: Goodwill amortization, net of tax    | -                                   | 0.02             | -                                 | 0.04             |
| <b>Adjusted net income per share - diluted</b> | <b>\$ 0.26</b>                      | <b>\$ 0.15</b>   | <b>\$ 0.44</b>                    | <b>\$ 0.23</b>   |

In August 2001, Statement of Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations," was issued. This Statement requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When the liability is initially recorded, the entity capitalizes the associated retirement costs by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the remaining estimated useful life of the related asset. The Company is required to adopt this Statement for the year ending March 31, 2004. The Company believes that the impact of the adoption on the Company's consolidated financial statements will not be material.

In October 2001, Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," ("SFAS 144") was issued. The Company adopted SFAS 144 on April 1, 2002 and the impact of the adoption on the Company's consolidated financial statements was not considered material.

In June 2002, Statement of Financial Accounting Standards No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," ("SFAS 146") was issued. This Statement requires that a liability for a cost associated with an exit or disposal activity be recognized at fair value and when the liability is incurred. SFAS 146 is effective for exit or disposal activities that are initiated after December 31, 2002.

**STERIS CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**  
**For the Three and Six Months Ended**  
**September 30, 2002 and 2001**  
**(dollars in thousands, except per share amounts)**

**4. Earnings per Share**

The following is a summary of Common Shares and Common Share equivalents outstanding used in the calculations of earnings per share:

|   | Three Months Ended<br>September 30, |        | Six Months Ended<br>September 30, |        |
|---|-------------------------------------|--------|-----------------------------------|--------|
|   | 2002                                | 2001   | 2002                              | 2001   |
|   | ( in thousands)                     |        |                                   |        |
| Weighted average Common Shares<br>outstanding - basic       | 69,118                              | 69,104 | 69,378                            | 68,928 |
| Dilutive effect of stock options                            | 1,255                               | 1,592  | 1,349                             | 1,485  |
| Weighted average Common Shares<br>and equivalents - diluted | 70,373                              | 70,696 | 70,727                            | 70,413 |

**5. Comprehensive Income**

Comprehensive income amounted to \$17,755 and \$9,388, net of tax, for the three months ended September 30, 2002 and 2001, respectively. For the six months ended September 30, 2002, comprehensive income totaled \$33,455, net of tax, compared to \$13,318, net of tax, for the six months ended September 30, 2001. The difference between net income and comprehensive income for the periods resulted from the change in the cumulative foreign currency translation adjustment.

**6. Inventories**

Inventories are stated at cost, which does not exceed market. The Company uses the last-in, first-out (LIFO) and first-in, first-out (FIFO) cost methods. Inventory costs include material, labor, and overhead. Inventories were as follows:

|                          | September 30,<br>2002 | March 31,<br>2002 |
|--------------------------|-----------------------|-------------------|
| Raw material             | \$ 23,744             | \$ 22,746         |
| Work in process          | 38,083                | 26,503            |
| Finished goods           | 20,856                | 28,673            |
| <b>Total Inventories</b> | <b>\$ 82,683</b>      | <b>\$ 77,922</b>  |

**7. Non-recurring Transactions***Fiscal 2001 Charge*

The Company concluded its review of manufacturing, service, and support functions during the fourth quarter of fiscal 2001. Those efforts were used to identify opportunities for efficiency and productivity improvements beyond those initiated during the fourth quarter of fiscal 2000. As a result of this review and the related plan to initiate improvements in those and other functions, a non-recurring charge of \$41,476 (\$28,204 net of tax, or \$0.41 per diluted share) was recorded.



**STERIS CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**  
**For the Three and Six Months Ended**  
**September 30, 2002 and 2001**  
**(dollars in thousands, except per share amounts)**

This charge primarily related to plans for manufacturing consolidations, upgrading of the Company's service, sales, and distribution organizations, and associated workforce reductions. The implementation of these actions began in the fourth quarter of fiscal 2001 and resulted in a reduction of approximately 335 employees in the manufacturing and support functions by the end of the fourth quarter of fiscal 2002. Of the \$41,476 charge, \$21,510 was charged to cost of revenues and \$19,966 was charged to selling, general, and administrative expenses in the consolidated statements of income.

The charge to cost of revenues included \$10,923 for inventory write-downs and asset disposals relating to the restructuring of the Company's production, distribution, service, and sales activities. The charge to cost of revenues also included \$10,587 for the consolidation of manufacturing operations. The Company's production operations in Medina, Ohio were consolidated into the Company's Montgomery, Alabama facility in August 2001. The Company's two St. Louis, Missouri manufacturing facilities were consolidated into one facility in March 2002. The consolidation costs primarily included severance and property abandonment costs.

The charge to selling, general, and administrative expenses included \$10,163 to write off goodwill related to purchased product lines that the Company discontinued. The remaining \$9,803 was composed of severance and asset write-offs related to portions of the sales, service, and distribution organizations.

Reductions to the restructuring reserves during the first half of fiscal 2003 related to employee severance payments of \$1,186 and other payments and adjustments. The Company paid \$555 in settlement of pension liabilities for terminated employees. The restructuring reserves were reduced by approximately \$1,058 in the first half of fiscal 2003 as the Company received favorable rulings regarding certain salary continuation and severance benefits under a collective bargaining agreement. These adjustments were recorded as reductions of costs of revenues on the accompanying consolidated statements of income for the first half of fiscal 2003. Restructuring reserves of \$1,424 and \$4,223 remained as of September 30, and March 31, 2002, respectively, and related primarily to severance obligations.

#### ***Fiscal 2000 Charge***

The Company performed a review of certain manufacturing and support functions during the fourth quarter of fiscal 2000. The review of manufacturing operations included an outside consultant's study and evaluation of manufacturing practices at several manufacturing plants. As a result of the review and study performed and the related plan to initiate improvements in these and other functions, a non-recurring charge of \$39,722 (\$24,628 net of tax, or \$0.36 per diluted share) was recorded in the fourth quarter of fiscal 2000. The Company has completed all aspects of the operational changes related to the fiscal 2000 non-recurring charge.

Reductions to the restructuring reserves during the first half of fiscal 2003 related primarily to employee severance and lease payments of \$285. The restructuring reserves of \$129 and \$414 remained as of September 30, and March 31, 2002, respectively, and related primarily to severance and lease obligations.

#### **8. Contingencies**

There are various pending lawsuits and claims arising out of the conduct of STERIS's business. In the opinion of management, the ultimate outcome of these lawsuits and claims will not have a material adverse effect on STERIS's consolidated financial position or results of operations taken as a whole. STERIS presently maintains product liability insurance coverage in amounts and with deductibles that it believes are prudent.

#### **9. Business Segment Information**

The Company operates in a single business segment. The following is information about the Company's operations

**STERIS CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**  
**For the Three and Six Months Ended**  
**September 30, 2002 and 2001**  
**(dollars in thousands, except per share amounts)**

by geographic area:

|                           | Three Months Ended<br>September 30, |                   | Six Months Ended<br>September 30, |                   |
|---------------------------|-------------------------------------|-------------------|-----------------------------------|-------------------|
|                           | 2002                                | 2001              | 2002                              | 2001              |
| <b>Net revenues</b>       |                                     |                   |                                   |                   |
| United States             | \$ 189,010                          | \$ 174,173        | \$ 372,396                        | \$ 342,448        |
| Non-United States         | 43,722                              | 32,220            | 81,687                            | 61,019            |
| <b>Total net revenues</b> | <b>\$ 232,732</b>                   | <b>\$ 206,393</b> | <b>\$ 454,083</b>                 | <b>\$ 403,467</b> |

During the quarters ended September 30, 2002 and 2001, no revenues from a single customer represented more than one and one half percent of total net revenues. Revenues by principal customer group are as follows:

|                           | Three Months Ended<br>September 30, |                   | Six Months Ended<br>September 30, |                   |
|---------------------------|-------------------------------------|-------------------|-----------------------------------|-------------------|
|                           | 2002                                | 2001              | 2002                              | 2001              |
| <b>Net revenues</b>       |                                     |                   |                                   |                   |
| Healthcare                | \$ 156,210                          | \$ 143,800        | \$ 310,850                        | \$ 282,080        |
| Scientific and Industrial | 76,522                              | 62,593            | 143,233                           | 121,387           |
| <b>Total net revenues</b> | <b>\$ 232,732</b>                   | <b>\$ 206,393</b> | <b>\$ 454,083</b>                 | <b>\$ 403,467</b> |

#### 10. Treasury Shares

On January 30, 1997, the Company announced that its Board of Directors had authorized the periodic repurchase of up to 6.0 million STERIS Common Shares (adjusted for a 2-for-1 stock split on August 24, 1998). As of March 31, 2002, the Company had purchased and subsequently reissued 3.7 million STERIS Common Shares.

On June 27, 2002, the Company purchased 0.9 million Common Shares at an average purchase price of \$17.86 per Common Share.

On July 24, 2002 the Company announced that its Board of Directors had authorized the purchase of up to 3.0 million STERIS Common Shares. The shares may be used for the Company's employee benefit plans or for general corporate purposes. This share repurchase authorization replaced the existing authorization from which 1.4 million remained available.

On July 25, 2002, the Company's unsecured \$325,000 Revolving Credit Facility (the "Facility") was amended to allow for the repurchase of Common Shares for an amount up to \$125,000 from June 27, 2002 to October 25, 2002. The amendment also modifies the definition of "consolidated net worth" for the purposes of certain covenant calculations to exclude any reductions to shareholders' equity resulting from the repurchase of Common Shares during this time period.

During the three months ended September 30, 2002, the Company reissued 0.4 million Common Shares to stock option holders. At September 30, 2002, 0.5 million common shares were held in treasury.

**INDEPENDENT ACCOUNTANTS' REVIEW REPORT**

Board of Directors and Shareholders  
STERIS Corporation

We have reviewed the accompanying consolidated balance sheet of STERIS Corporation and subsidiaries as of September 30, 2002, and the related consolidated statements of income for the three and six months ended September 30, 2002 and 2001, and the consolidated statements of cash flows for the six months ended September 30, 2002 and 2001. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data, and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States, which will be performed for the full year with the objective of expressing an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based upon our reviews, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States.

We have previously audited, in accordance with auditing standards generally accepted in the United States, the consolidated balance sheet of STERIS Corporation and subsidiaries as of March 31, 2002 and the related consolidated statements of income, shareholders' equity and cash flows for the year then ended, not presented herein, and in our report dated April 23, 2002, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of March 31, 2002, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Cleveland, Ohio  
October 21, 2002

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Overview**

During the second quarter and first half of fiscal 2003, the Company delivered improved financial results based on strong customer demand, increased manufacturing capacity, and control of operating expenses.

Revenues for the second quarter of fiscal 2003 increased 12.7% to \$232.7 million as compared to second quarter fiscal 2002 revenues of \$206.4 million. Gross margin percentages increased to 41.4% for the second quarter of fiscal 2003 from 41.0% in the second quarter of fiscal 2002. Operating expenses for the second quarter of fiscal 2003 decreased as a percentage of revenues to 28.9% as compared to 32.9% in the comparable quarter of fiscal 2002. Net income for the second quarter of fiscal 2003 doubled to \$18.4 million, or \$0.26 per diluted share, compared with second quarter fiscal 2002 net income of \$9.2 million, or \$0.13 per diluted share.

Revenues for the first half of fiscal 2003 were \$454.1 million, a 12.5% improvement over revenues of \$403.5 million in the comparable fiscal 2002 period. Gross margin percentages also improved to 41.4% for the first six months of fiscal 2003, compared with 41.1% in the same period of fiscal 2002. Operating expenses decreased as a percentage of revenues during the first half of fiscal 2003 to 30.5% from 34.4% in the same period a year ago. Net income for the first half of fiscal 2003 increased to \$31.2 million, or \$0.44 per diluted share, compared with \$13.6 million, or \$0.19 per diluted share, in the first half of fiscal 2002.

**Results of Operations**

**Net Revenues and Cost of Revenues  
(in thousands, except percentages)**

|                                | Three Months Ended<br>September 30, |                  | Increase         |            |
|--------------------------------|-------------------------------------|------------------|------------------|------------|
|                                | 2002                                | 2001             | Dollar           | Percentage |
|                                |                                     |                  |                  |            |
| Healthcare                     | \$ 156,210                          | \$ 143,800       | \$ 12,410        | 9%         |
| Scientific and Industrial      | 76,522                              | 62,593           | 13,929           | 22%        |
| <b>Total net revenues</b>      | <b>232,732</b>                      | <b>206,393</b>   | <b>26,339</b>    | <b>13%</b> |
| <b>Cost of revenues</b>        | <b>136,337</b>                      | <b>121,719</b>   | <b>14,618</b>    | <b>12%</b> |
| <b>Gross profit</b>            | <b>\$ 96,395</b>                    | <b>\$ 84,674</b> | <b>\$ 11,721</b> |            |
| <b>Gross margin percentage</b> | <b>41.4%</b>                        | <b>41.0%</b>     |                  |            |

The increase in Healthcare Group revenues for the second quarter of fiscal 2003 reflected continued strong demand from U.S. hospitals, particularly for capital equipment. The Company believes stronger capital spending is due to the upgrade of aging facilities and equipment as well as new building to accommodate greater demand for medical services. The increase in Scientific and Industrial revenues reflected stronger demand primarily from pharmaceutical production customers in Europe. This stronger demand and the Company's ability to produce more as a result of expanded capacity at two existing facilities contributed to the increase in revenues.

Net revenues for the second quarter of fiscal 2003 from capital goods were \$108.2 million, or 46.5% of revenues, as compared to \$94.1 million, or 45.6% of revenues, in the second quarter of fiscal 2002. For the reasons stated above, revenues from capital goods increased \$14.1 million, or 15.0%, for the second quarter of fiscal 2003 as compared to the second quarter in fiscal 2002. Revenues from consumables and services contributed \$124.5 million, or 53.5% of revenues, for the second quarter of fiscal 2003 compared to \$112.3 million, or 54.4% of revenues, in the comparable prior year quarter. Revenues from consumables and services increased \$12.2 million, or 10.9%, for the second quarter of fiscal 2003 as compared to the prior year's second quarter due to an increase in the installed base of capital equipment, as well as incremental revenues related to a long-term contract to service infection prevention and decontamination equipment for a division of a Fortune 500 Company not present in the prior year's second quarter results. Sales of

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, (Continued)**

service repair parts and consumable products related to the Company's sterile processing products also contributed to the year-to-year increase.

United States revenues for the second quarter of fiscal 2003 were \$189.0 million, or 81.2% of revenues, with \$43.7 million, or 18.8% of revenues, from international markets. United States revenues for the second quarter of fiscal 2002 were \$174.2 million, or 84.4% of revenues, with \$32.2 million, or 15.6% of revenues, from international markets.

Cost of revenues for the second quarter of fiscal 2003 increased by 12.0% to \$136.3 million compared to \$121.7 million for the comparable period in fiscal 2002. Cost of revenues as a percentage of revenues was 58.6% in the second quarter of fiscal 2003 compared to 59.0% in the second quarter of fiscal 2002. The corresponding gross margin percentages were 41.4% and 41.0% for the second quarters of fiscal 2003 and 2002, respectively. Gross profit for the second quarter of fiscal 2003 was favorably impacted by product pricing increases, primarily in the Healthcare Group, aggregating \$3.3 million, or 1.4%, and improved service margins of \$0.2 million, or 0.1%. During the second quarter of fiscal 2003, the Company received favorable rulings regarding certain salary continuation and severance benefits under a collective bargaining agreement and reduced restructuring reserves by \$0.4 million, or 0.2%, related to the fiscal 2001 charge. This adjustment was recorded as a reduction of costs of revenues in the consolidated statements of income. The gross profit gains in the Healthcare Group were partially offset by a shift in the revenue mix towards the Company's Scientific and Industrial Group, whose revenues are weighted towards large capital systems that typically carry relatively lower gross profit. The change in revenue mix decreased gross profit by \$2.3 million, or 1.0%.

**Net Revenues and Cost of Revenues  
(in thousands, except percentages)**

|                                | Six Months Ended<br>September 30, |                   | Increase         |            |
|--------------------------------|-----------------------------------|-------------------|------------------|------------|
|                                | 2002                              | 2001              | Dollar           | Percentage |
| Healthcare                     | \$ 310,850                        | \$ 282,080        | \$ 28,770        | 10%        |
| Scientific and Industrial      | 143,233                           | 121,387           | 21,846           | 18%        |
| <b>Total net revenues</b>      | <b>454,083</b>                    | <b>403,467</b>    | <b>50,616</b>    | <b>13%</b> |
| Cost of revenues               | 265,874                           | 237,580           | 28,294           | 12%        |
| <b>Gross profit</b>            | <b>\$ 188,209</b>                 | <b>\$ 165,887</b> | <b>\$ 22,322</b> |            |
| <b>Gross margin percentage</b> | <b>41.4%</b>                      | <b>41.1%</b>      |                  |            |

Net revenues for the Healthcare Group and the Scientific and Industrial Group increased for the first half of fiscal 2003, due primarily to the reasons noted above in the discussion of the revenue results for the second quarter of fiscal 2003.

Net revenues for the first half of fiscal 2003 from capital goods were \$208.3 million, or 45.9% of revenues, as compared to \$180.0 million, or 44.6%, in the first half of fiscal 2002. Net revenues from capital goods increased \$28.3 million, or 15.7%, for the first half of fiscal 2003 as compared to the same period in fiscal 2002. Revenues related to large capital systems accounted for under the percentage-of-completion method, sales of small and medium Amsco steam sterilizers, along with surgical support products, such as surgical tables and lights, accounted for much of this increase. Revenues from consumables and services contributed \$245.8 million, or 54.1% of revenues, for the first half of fiscal 2003 compared to \$223.5 million, or 55.4% of revenues, in the comparable prior year period. Revenues from consumables and services increased \$22.3 million, or 10.0%, for the first half of fiscal 2003 as compared to the prior year period. Service revenues increased due to an increase in the installed base of capital equipment as well as incremental revenues related to a long-term contract to service infection prevention and decontamination equipment for a division of a Fortune 500 Company not present in the prior year period's results. Sales of service repair parts and consumable products related to the Company's sterile processing products also contributed to the year-to-year increase.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, (Continued)**

United States revenues for the first half of fiscal 2003 were \$372.4 million, or 82.0% of revenues, with \$81.7 million, or 18.0% of revenues, from international markets. United States revenues for the first half of fiscal 2002 were \$342.5 million, or 84.9% of revenues, with \$61.0 million, or 15.1% of revenues, from international markets.

Cost of revenues for the first half of fiscal 2003 increased by 11.9% to \$265.9 million compared to \$237.6 million for the comparable period in fiscal 2002. Cost of revenues as a percentage of revenues was 58.6% in the first half of fiscal 2003 compared to 58.9% in the first half of fiscal 2002. The corresponding gross margin percentages were 41.4% and 41.1% for the first half of fiscal 2003 and 2002, respectively. Gross profit for the first half of fiscal 2003 was favorably impacted by product pricing increases, primarily in the Healthcare Group, aggregating \$5.9 million, or 1.3%, manufacturing efficiencies primarily experienced in the first quarter of \$3.3 million, or 0.7%, and improved service margins of \$1.3 million, or 0.3%. During the first half of fiscal 2003, the Company received favorable rulings regarding certain salary continuation and severance benefits under a collective bargaining agreement and reduced restructuring reserves by \$1.1 million, or 0.2% of revenues, related to the fiscal 2001 charge. These adjustments were recorded as a reduction of costs of revenue in the consolidated statements of income. The gross profit gains in the Healthcare Group were partially offset by a shift in the revenue mix towards the Company's Scientific and Industrial Group, whose revenues are weighted towards large capital systems that typically carry relatively lower gross profit. The change in revenue mix decreased gross profit by \$2.3 million, or 0.5%. The Company provided for approximately \$2.8 million, or 0.6%, of inventory obsolescence related to products that are at the end of their respective life cycles. Additional decreases to gross profit aggregated \$2.7 million, or 0.6%.

**Operating Expenses**  
(in thousands, except percentages)

|                                      | Three Months Ended<br>September 30, |                  | (Decrease) Increase |            |
|--------------------------------------|-------------------------------------|------------------|---------------------|------------|
|                                      | 2002                                | 2001             | Dollars             | Percentage |
| Selling, general, and administrative | \$ 61,457                           | \$ 62,963        | \$ (1,506)          | -2%        |
| Research and development             | 5,757                               | 4,978            | 779                 | 16%        |
| <b>Total</b>                         | <b>\$ 67,214</b>                    | <b>\$ 67,941</b> | <b>\$ (727)</b>     | <b>-1%</b> |

Selling, general, and administrative expenses as a percent of revenues, were 28.9% and 32.9% in the three months ended September 30, 2002 and 2001, respectively, as management continued its focus on controlling costs while supporting revenue growth. Selling, general, and administrative expenses for the second quarter of fiscal 2003 decreased as a result of decreased compensation expenses of \$1.0 million, decreased provisions for sales support expenses of \$0.6 million, decreased administrative expenses of \$4.8 million, and decreased marketing, travel and entertainment, occupancy, and telephone expenses of \$1.2 million. These decreases were partially offset by increased professional fee expenses of \$4.6 million and increased insurance expenses of \$1.5 million. Compensation decreased primarily as a result of capitalization of internal personnel costs related to the Company's systems implementation project. General administrative expenses decreased primarily due to an absence of charges related to asset impairments and investment valuation allowances expensed in the prior year. Marketing, travel and entertainment, occupancy, and telephone expense decreased due to cost control efforts. The increase in professional fees was due to increased consulting fees primarily as a result of the Company's systems implementation project. Insurance expenses increased due to increased casualty and property premiums and self-insurance loss experience.

Research and development expenses increased both in gross dollars and as a percentage of revenues in the second quarter of fiscal 2003 as compared to fiscal 2002. Research and development expenses as a percentage of revenues were 2.5% in the second quarter of fiscal 2003 compared to 2.4% in the comparable quarter of fiscal 2002. This increase was due to higher spending as key projects entered phases where prototype and custom component costs were incurred.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, (Continued)****Operating Expenses**  
(in thousands, except percentages)

|                                      | Six Months Ended<br>September 30, |                   | (Decrease)      |            |
|--------------------------------------|-----------------------------------|-------------------|-----------------|------------|
|                                      | 2002                              | 2001              | Dollars         | Percentage |
| Selling, general, and administrative | \$ 127,706                        | \$ 127,765        | \$ (59)         | 0%         |
| Research and development             | 10,729                            | 11,270            | (541)           | -5%        |
| <b>Total</b>                         | <b>\$ 138,435</b>                 | <b>\$ 139,035</b> | <b>\$ (600)</b> | <b>0%</b>  |

For the first half of fiscal 2003, selling, general, and administrative expenses as a percent of revenue were 30.5% compared to 34.4% for the first half of fiscal 2002. Selling, general, and administrative expenses remained comparable despite a sales increase. Increased compensation expenses of \$0.7 million, increased professional fees of \$4.5 million, increased provisions for bad debts of \$1.6 million, and increased insurance expense of \$1.5 million were offset by decreased commission expenses of \$1.8 million, decreased marketing expenses of \$2.2 million, and decreased administrative expenses of \$4.2 million. Compensation increased as a result of merit salary increases as well as increased benefit costs and a redesign of the Company's commission plan compared to the first six months of fiscal 2002, which was partially offset by capitalized internal personnel costs related to the Company's systems implementation project. Professional fees increased as a result of increased consulting fees related to the Company's systems implementation project. The increase in bad debt provisions was due to several customers declaring bankruptcy and the abandonment of a large number of small balance accounts during the first quarter of fiscal 2003. Insurance expenses increased as a result of an increase in casualty and property premiums and self-insurance loss experience. The decrease in commission expenses resulted from a redesign of the Company's commission plan. Marketing and administrative expenses decreased as a result of the Company's cost control efforts.

Research and development expenses decreased both in gross dollars and as a percentage of revenues in the first six months of fiscal 2003 as compared to fiscal 2002. Research and development expenses as a percentage of revenues were 2.4% in the first half of fiscal 2003 compared to 2.8% in the comparable half of fiscal 2002. This decrease was primarily due to focused project efforts.

During the first quarter of fiscal 2003, the Company terminated an employee benefit plan of one of its subsidiaries and consolidated those benefits with the Company's other benefit programs. The Company anticipates that this pension obligation will be settled during the fourth quarter of fiscal 2003. In accordance with the requirements of Statement of Financial Accounting Standards No. 88, "Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits," the Company expects to record a settlement loss of approximately \$1.3 million at that time.

**Interest Expense**

Interest expense, net, decreased by 80.3% to \$0.4 million in the second quarter of fiscal 2003 from \$2.1 million in the second quarter of the prior year. Interest expense, net, also decreased 81.9% for the first half of fiscal 2003 to \$1.0 million from \$5.3 million for the first half of fiscal 2002. The decrease was due to the effects of lower interest rates and the reduction in the amount of debt outstanding. The weighted average interest rate applicable to the Company's outstanding debt was 2.59% as of September 30, 2002 compared to 4.29% as of September 30, 2001. Additionally, the Company reduced its long-term debt by approximately \$17.8 million during the first six months of fiscal 2003.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, (Continued)**

**Income Taxes**

Income tax expense was 36.0% of pretax earnings for the second quarter and first half of fiscal 2003. During the same periods ended September 30, 2001, the effective income tax rate was 37.0%. The effective tax rate decreased due to the absence of non-deductible goodwill amortization, but the decrease was partially offset by a reduction in the foreign tax rate differential and a reduction in the benefit associated with research and development credits.

**Liquidity and Capital Resources**

**Cash Flows**  
(in thousands, except percentages)

|  | Six Months Ended<br>September 30, |                    | Increase (Decrease) |             |
|--|-----------------------------------|--------------------|---------------------|-------------|
|  | 2002                              | 2001               | Dollars             | Percentage  |
| <b>Operating activities:</b>                                 |                                   |                    |                     |             |
| Net income   | \$ 31,245                         | \$ 13,602          | \$ 17,643           | 130%        |
| Non-cash items   | 28,614                            | 30,049             | (1,435)             | -5%         |
| Changes in operating assets and liabilities                  | 1,162                             | 2,591              | (1,429)             | -55%        |
| <b>Net cash provided by operating activities</b>             | <b>\$ 61,021</b>                  | <b>\$ 46,242</b>   | <b>\$ 14,779</b>    | <b>32%</b>  |
| <b>Investing activities:</b>                                 |                                   |                    |                     |             |
| Purchases of property, plant, equipment,<br>and patents      | \$ (30,388)                       | \$ (24,583)        | \$ (5,805)          | 24%         |
| Other  | (140)                             | -                  | (140)               | N.A.        |
| <b>Net cash used in investing activities</b>                 | <b>\$ (30,528)</b>                | <b>\$ (24,583)</b> | <b>\$ (5,945)</b>   | <b>24%</b>  |
| <b>Financing activities:</b>                                 |                                   |                    |                     |             |
| Payments on long-term obligations<br>and line of credit, net | \$ (17,781)                       | \$ (39,528)        | \$ 21,747           | -55%        |
| Repurchase of treasury shares                                | (16,070)                          | -                  | (16,070)            | N.A.        |
| Stock option and other equity transactions, net              | 5,268                             | 4,348              | 920                 | 21%         |
| <b>Net cash used in financing activities</b>                 | <b>\$ (28,583)</b>                | <b>\$ (35,180)</b> | <b>\$ 6,597</b>     | <b>-19%</b> |

The increase in operating cash flows for first six months of fiscal 2003 as compared with the first six months of fiscal 2002 was primarily due to the increase in net income between periods. Operating cash flows were also supplemented by the increase in the positive cash flow impact of accounts receivable of \$1.5 million as the Company continues to improve its collection efforts. Other net increases to operating cash flows aggregated \$0.7 million. These increases were partially offset by an increase in the aggregate payment of accrued expenses of \$2.7 million and outstanding accounts payable of \$1.2 million during the first six months of fiscal 2003 as compared to the same period in the prior year, and a decrease in other non-cash charges of \$1.1 million.

Net cash used in investing activities increased primarily due to increased purchases of property, plant, equipment, and patents. This increase was primarily attributable to projects related to the Company's manufacturing capacity expansions and the Company's systems implementation project.

Net cash used in financing activities decreased primarily due to decreased payments to reduce the Company's outstanding balance on the Facility. This decrease was partially offset by the repurchase of treasury shares at the end of the first quarter of fiscal 2003. Although the treasury shares were purchased at the end of the first quarter of fiscal 2003, the transaction did not settle, and



**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, (Continued)**

cash did not transfer, until the beginning of the second quarter of fiscal 2003.

|   | <b>Working Capital</b>                    |                   | <b>Working Capital</b>     |            |
|---|---|-------------------|----------------------------|------------|
|   | <b>(in thousands, except percentages)</b> |                   | <b>Increase (Decrease)</b> |            |
|   | September 30,                             | March 31,         | Dollars                    | Percentage |
|   | 2002                                      | 2002              |                            |            |
| Cash and cash equivalents                 | \$ 15,959                                 | \$ 12,424         | \$ 3,535                   | 28%        |
| Accounts receivable, net                  | 177,166                                   | 196,631           | (19,465)                   | -10%       |
| Inventories                               | 82,683                                    | 77,922            | 4,761                      | 6%         |
| Deferred income taxes                     | 20,125                                    | 20,011            | 114                        | 1%         |
| Prepaid expense and other assets          | 10,455                                    | 9,656             | 799                        | 8%         |
| <b>Total current assets</b>               | <b>\$ 306,388</b>                         | <b>\$ 316,644</b> | <b>\$ (10,256)</b>         | <b>-3%</b> |
| Current portion of long-term indebtedness | \$ 1,663                                  | \$ 1,663          | \$ -                       | 0%         |
| Accounts payable                          | 49,196                                    | 56,734            | 7,538                      | 13%        |
| Accrued income taxes                      | 17,993                                    | 20,067            | 2,074                      | 10%        |
| Accrued expenses and other                | 89,411                                    | 91,646            | 2,235                      | 2%         |
| <b>Total current liabilities</b>          | <b>\$ 158,263</b>                         | <b>\$ 170,110</b> | <b>\$ 11,847</b>           | <b>7%</b>  |
| <b>Working capital</b>                    | <b>\$ 148,125</b>                         | <b>\$ 146,534</b> | <b>\$ 1,591</b>            | <b>1%</b>  |
| Current ratio                             | 1.9                                       | 1.9               |                            |            |
| Debt-to-total capital ratio               | 16.3%                                     | 19.1%             |                            |            |

During the first six months of fiscal 2003, the Company's investment in working capital slightly increased while maintaining a consistent current ratio. The Company was able to maintain financial flexibility, and as of September 30, 2002, had \$233.0 million available on its Facility. Decreased investment in accounts receivable, improved management of current liabilities, and the unused Facility continued to reduce the Company's need to maintain a large cash and cash equivalent balance relative to historical requirements.

As described further in the cash flows discussion above, the Company utilized a significant portion of its operating cash flows to repurchase treasury shares and continue to pay down the Company's outstanding balance on the Facility during the first six months of fiscal 2003. The Company also continued to reduce its debt-to-total capital ratio. As of September 30, 2002 and March 31, 2002, the Company's outstanding balance related to the Facility was \$92.0 million and \$109.0 million, respectively.

While the Company continued to reduce its investment in accounts receivable, the slight increase in working capital as of September 30, 2002 compared to March 31, 2002 was primarily attributable to the increase in the Company's inventories and a decrease in accounts payable and other accruals. The Company's inventory turns declined to 3.2 as of September 30, 2002 as compared to 3.8 as of March 31, 2002. Work-In-Process and raw material inventories increased \$12.6 million as the Company level-loaded its manufacturing operations to smooth production levels and gain efficiencies for the expected product demand during the last half of the fiscal year. The increase in work-in-process and raw material inventories was partially offset by a decrease in finished goods inventories of \$7.8 million.

The increase in cash and cash equivalents was mainly due to the large increase in net cash provided by operating activities, as discussed above in the cash flows section. The increase in operating cash flows was offset by cash payments for capital expenditures, the reduction of the outstanding balance on the Facility, and the repurchase of treasury shares.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, (Continued)**

The decrease in accounts receivable was primarily due to the relative decrease in revenues for the second quarter of fiscal 2003 as compared to the fourth quarter of fiscal 2002, which the Company believes reflects its typical business cycle. The Company's weighted days sales outstanding increased slightly to 51 days as of September 30, 2002, from 49 days as of March 31, 2002. As of September 30, 2001, the Company's weighted days sales outstanding was 56 days.

Accounts payable decreased and therefore increased working capital, primarily due to the payment of capital expenditures accrued at March 31, 2002. The expenditures primarily related to plant capacity projects and hardware and software costs for the Company's systems implementation project. Lower operating expenses also contributed to the decrease.

The decrease in accrued expenses primarily reflected the payment of accruals for income taxes of \$2.1 million and employee commissions of \$2.7 million made as of March 31, 2002. This was supplemented by reductions to the restructuring reserves aggregating \$3.1 million. These decreases were offset by a \$3.3 million increase in accrued payroll and related benefits due to an increase in the average number of days accrued.

The Company believes that its available cash, cash flow from operations, and sources of credit will be adequate to satisfy its operating and capital needs for the foreseeable future.

***Inflation***

The overall effects of inflation on the Company's business during the periods discussed have not been significant. The Company monitors the prices it charges for its products and services on an ongoing basis and believes that it will be able to adjust those prices to take into account future changes in the rate of inflation.

***Market Risk***

The overall effects of foreign currency exchange rates on the Company's business during the periods discussed have not been significant. Movements in foreign currency exchange rates create a degree of risk to the Company's operations. These movements affect the United States dollar value of sales made in foreign currencies and the United States dollar value of costs incurred in foreign currencies. Changing currency exchange rates also affect the Company's competitive position, as exchange rate changes may affect profitability and business and/or pricing strategies of non-United States based competitors.

***Contingencies***

For a discussion of contingencies, see Note 8 to the consolidated financial statements.

***Seasonality***

The Company's financial results have been subject to recurring seasonal fluctuations. A number of factors have contributed to the seasonal patterns, including sales promotion and compensation programs, customer capital equipment buying patterns, and international business practices. Sales and profitability of certain of the Company's acquired and consolidated product lines have historically been disproportionately weighted toward the latter part of each quarter and generally weighted toward the latter part of each fiscal year. However, there is no assurance that these patterns will continue.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, (Continued)**

***Forward-Looking Statements***

This discussion contains statements concerning certain trends and other forward-looking information affecting or relating to the Company and its industry that are intended to qualify for the protections afforded "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of forward-looking terms such as "may," "will," "expects," "believes," "anticipates," "plans," "estimates," "projects," "targets," "forecasts," and "seeks," or the negative of such terms or other variations on such terms or comparable terminology. Many important factors could cause actual results to differ materially from those in the forward-looking statements. Many of these important factors are outside STERIS's control. Changes in market conditions, including competitive factors and changes in government regulations or the interpretation thereof, could cause actual results to differ materially from the Company's expectations. No assurance can be provided as to any future financial results. The Company does not undertake to update or revise any forward looking statements even if events make clear that any projected results, express or implied, will not be realized. Other potential risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements include, without limitation, (a) the potential for increased pressure on pricing that leads to erosion of profit margins, (b) the possibility that market demand will not develop for new technologies, products, and applications, (c) the possibility that compliance with the regulations and certification requirements of domestic and foreign authorities may delay or prevent new product introductions or affect the production and marketing of existing products, (d) the potential effects of fluctuations in foreign currencies where the Company does a sizable amount of business, (e) the possibility that implementation of the Company's business improvement initiatives will take longer, cost more, or produce lower benefits than anticipated, and (f) the possibility of reduced demand, or reductions in the rate of growth in demand, for the Company's products and services.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

A discussion of market risk exposures is included in Part II, Item 7a, "Quantitative and Qualitative Disclosure about Market Risk," of the Company's 2002 Annual Report and Form 10-K. There were no material changes during the three and six months ended September 30, 2002.

**ITEM 4. CONTROLS AND PROCEDURES**

As of September 30, 2002, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's management, including the CEO and the CFO concluded that the Company's disclosure controls and procedures were effective as of September 30, 2002.

Subsequent to the Company's evaluation, there were no significant changes in internal controls or other factors that could significantly affect internal controls, including any corrective actions with regard to significant deficiencies and material weaknesses.

**PART II - OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Reference is made to Part I, Item 1., Note 8 of this Report on Form 10-Q, which is incorporated herein by reference.

**ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

(a) Exhibits

| <b><u>Exhibit Number</u></b> | <b><u>Exhibit Description</u></b>                  |
|------------------------------|--|
| 15.1                         | Letter Re: Unaudited Interim Financial Information |

(b) Reports on Form 8-K:

On August 13, 2002, STERIS filed a Current Report on Form 8-K stating that the Chief Executive Officer and the Chief Financial Officer each provided a certification in connection with the filing of the Form 10-Q for the quarter ended June 30, 2002 pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STERIS Corporation  
(Registrant)

/s/ Laurie Brlas  
Laurie Brlas  
Senior Vice President and  
Chief Financial Officer  
November 12, 2002

## CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER

I, Les C. Vinney, President and Chief Executive Officer of STERIS Corporation ("registrant"), certify that:

1. I have reviewed this quarterly report on Form 10-Q of the registrant;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 12, 2002

/s/ Les C. Vinney  
Les C. Vinney  
President and  
Chief Executive Officer

## CERTIFICATION OF THE CHIEF FINANCIAL OFFICER

I, Laurie Brlas, Senior Vice President and Chief Financial Officer of STERIS Corporation ("registrant"), certify that:

1. I have reviewed this quarterly report on Form 10-Q of the registrant;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 12, 2002

/s/ Laurie Brlas  
Laurie Brlas  
Senior Vice President and  
Chief Financial Officer

**EXHIBIT 15.1 LETTER RE: UNAUDITED INTERIM FINANCIAL INFORMATION**

Board of Directors and Shareholders  
STERIS Corporation

We are aware of the incorporation by reference in the following Registration Statements and related Prospectuses of our report dated November 12, 2002, relating to the unaudited consolidated interim financial statements of STERIS Corporation and Subsidiaries that are included in its Form 10-Q for the quarter ended September 30, 2002:

| <b><u>Registration Number</u></b> | <b><u>Description</u></b>   |
|-----------------------------------|---|
| 333-91302                         | Form S-8 Registration Statement - Nonqualified Stock Option Agreement between STERIS Corporation and Mark. D. McGinley  |
| 333-63774                         | Form S-8 Registration Statement - Nonqualified Stock Option Agreement between STERIS Corporation and Peter A. Burke   |
| 333-63772                         | Form S-8 Registration Statement - Nonqualified Stock Option Agreement between STERIS Corporation and Thomas J. Magulski   |
| 333-63770                         | Form S-8 Registration Statement - Nonqualified Stock Option Agreement between STERIS Corporation and Charles L. Immel and Restricted Shares Agreement between STERIS Corporation and Charles L. Immel             |
| 333-40082                         | Form S-8 Registration Statement - Nonqualified Stock Option Agreement between STERIS Corporation and Laurie Brlas and the Nonqualified Stock Option Agreement between STERIS Corporation and David L. Crandall    |
| 333-40058                         | Form S-8 Registration Statement - Nonqualified Stock Option Agreement between STERIS Corporation and Les C. Vinney  |
| 333-65155                         | Form S-8 Registration Statement - STERIS Corporation 1998 Long Term Incentive Compensation Plan   |
| 333-55839                         | Form S-8 Registration Statement - Nonqualified Stock Option Agreement between STERIS Corporation and John Masefield and the Nonqualified Stock Option Agreement between STERIS Corporation and Thomas J. DeAngelo |
| 333-32005                         | Form S-8 Registration Statement - STERIS Corporation 1997 Stock Option Plan   |
| 333-06529                         | Form S-3 Registration Statement - STERIS Corporation  |
| 333-01610                         | Post-effective Amendment to Form S-4 on Form S-8 - STERIS Corporation   |
| 33-91444                          | Form S-8 Registration Statement - STERIS Corporation 1994 Equity Compensation Plan  |
| 33-91442                          | Form S-8 Registration Statement - STERIS Corporation 1994 Nonemployee Directors Equity Compensation Plan  |
| 33-55976                          | Form S-8 Registration Statement - STERIS Corporation 401(k) Plan  |
| 33-55258                          | Form S-8 Registration - STERIS Corporation Amended and Restated Non-Qualified Stock Option  |

/s/ Ernst & Young LLP

Cleveland, Ohio  
November 12, 2002