# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

# **FORM 10-Q**

(Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended December 31, 2019 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_ Commission File Number 001-38848 STERIS plc (Exact name of registrant as specified in its charter) **Ireland** 98-1455064 (State or other jurisdiction of (IRS Employer incorporation or organization) Identification No.) 70 Sir John Rogerson's Quay, Dublin 2, D02 R296 Ireland (Address of principal executive offices) (Zip code) 353 1 232 2000 (Registrant's telephone number, including area code) SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT: Title of each class Trading symbol(s) Name of Exchange on Which Registered Ordinary Shares, \$0.001 par value New York Stock Exchange Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 Yes ⊠ No o Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large Accelerated Filer |X|Accelerated Filer П Non-Accelerated Filer Smaller Reporting Company **Emerging Growth Company** П If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\boxtimes$ The number of ordinary shares outstanding as of February 5, 2020: 84,813,121

# STERIS plc and Subsidiaries

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# PART 1—FINANCIAL INFORMATION

As used in this Quarterly Report on Form 10-Q, STERIS plc and its consolidated subsidiaries together are called "STERIS," the "Company," "we," "us," or "our," unless otherwise noted.

# ITEM 1. FINANCIAL STATEMENTS

# STERIS PLC AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in thousands)

	December 31,	March 31,
	2019	2019
	(Unaudited)	
Assets		
Current assets:	400 000	222 222
Cash and cash equivalents	\$ 199,230	\$ 220,633
Accounts receivable (net of allowances of \$10,973 and \$9,645 respectively)	544,405	564,830
Inventories, net	252,046	208,243
Prepaid expenses and other current assets	 57,190	60,029
Total current assets	1,052,871	1,053,735
Property, plant, and equipment, net	1,102,604	1,031,582
Lease right-of-use assets, net	123,080	_
Goodwill	2,403,503	2,322,928
Intangibles, net	594,167	604,614
Other assets	 59,356	60,212
Total assets	\$ 5,335,581	\$ 5,073,071
Liabilities and equity		
Current liabilities:		
Accounts payable	\$ 139,808	\$ 152,913
Accrued income taxes	12,916	15,460
Accrued payroll and other related liabilities	101,246	109,058
Lease obligations due within one year	19,189	_
Accrued expenses and other	177,647	187,765
Total current liabilities	450,806	465,196
Long-term indebtedness	1,136,964	1,183,227
Deferred income taxes, net	156,333	151,038
Long-term lease obligations	104,064	_
Other liabilities	91,348	87,812
Total liabilities	\$ 1,939,515	\$ 1,887,273
Commitments and contingencies (see Note 8)		
Ordinary shares, with \$0.001 and \$75.00 par value, respectively; 500,000 shares authorized; 84,791 and		
84,517 ordinary shares issued and outstanding, respectively	1,987,107	1,998,564
Retained earnings	1,544,495	1,339,024
Accumulated other comprehensive loss	(148,922)	(159,778)
Total shareholders' equity	3,382,680	3,177,810
Noncontrolling interests	13,386	7,988
Total equity	3,396,066	3,185,798
Total liabilities and equity	\$ 5,335,581	\$ 5,073,071

# CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share amounts)

(Unaudited)

	Three Months Ended December 31,			Nine Months Ended			December 31,	
		2019		2018	2019			2018
Revenues:								
Product	\$	363,795	\$	327,639	\$	1,009,196	\$	921,088
Service		410,466		368,599		1,198,708		1,092,869
Total revenues		774,261		696,238		2,207,904		2,013,957
Cost of revenues:								
Product		195,105		182,229		539,664		500,938
Service		247,803		227,012		712,377		672,308
Total cost of revenues		442,908		409,241		1,252,041		1,173,246
Gross profit		331,353		286,997		955,863		840,711
Operating expenses:								
Selling, general, and administrative		172,927		176,099		527,667		496,817
Research and development		16,487		15,167		48,321		47,160
Restructuring expenses		(448)		26,147		667		26,147
Total operating expenses		188,966		217,413		576,655		570,124
Income from operations		142,387		69,584		379,208		270,587
Non-operating expenses, net:								
Interest expense		9,813		10,879		30,702		34,014
Interest income and miscellaneous expense		(1,378)		945		(2,163)		503
Total non-operating expenses, net		8,435		11,824		28,539		34,517
Income before income tax expense		133,952		57,760		350,669		236,070
Income tax expense		29,285		9,334		66,083		39,871
Net income		104,667		48,426		284,586		196,199
Less: Net (loss) income attributable to noncontrolling interests		(263)		568		297		893
Net income attributable to shareholders	\$	104,930	\$	47,858	\$	284,289	\$	195,306
Net income per share attributed to shareholders								
Basic	\$	1.24	\$	0.57	\$	3.35	\$	2.31
Diluted					÷			
	\$	1.23	\$	0.56	\$	3.32	\$	2.28
Cash dividends declared per share ordinary outstanding	\$	0.37	\$	0.34	\$	1.08	\$	0.99

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (in thousands) (Unaudited)

	Three Months Ended December 31,			December 31,	Ni	ne Months En	ded December 31,	
		2019		2018		2019		2018
Net income	\$	104,667	\$	48,426	\$	284,586	\$	196,199
Less: Net income (loss) attributable to noncontrolling								
interests		(263)		568		297		893
Net income attributable to shareholders		104,930		47,858		284,289		195,306
Other comprehensive income (loss)								
Amortization of pension and postretirement benefit plans costs, (net of taxes of								
\$170, \$169, \$512 and \$507, respectively)		(504)		(415)		(1,515)		(1,238)
Change in cumulative currency translation adjustment		77,299		(39,830)		12,371		(175,502)
Total other comprehensive income (loss)		76,795		(40,245)		10,856		(176,740)
Comprehensive income	\$	181,725	\$	7,613	\$	295,145	\$	18,566

# CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (Unaudited)

	Nine Months E	nded December 31,
	2019	2018
Operating activities:		
Net income	\$ 284,586	\$ 196,199
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, depletion, and amortization	146,294	175,658
Deferred income taxes	(1,139)	2,218
Share-based compensation expense	18,862	18,357
(Gain) on the disposal of property, plant, equipment, and intangibles, net	(540)	(208)
Loss (gain) on sale of businesses, net	2,553	(508)
Other items	(2,506)	(9,767)
Changes in operating assets and liabilities, net of effects of acquisitions:		
Accounts receivable, net	29,860	9,318
Inventories, net	(32,816)	(32,083)
Other current assets	3,615	(5,816)
Accounts payable	(18,610)	5,119
Accruals and other, net	(38,833)	2,092
Net cash provided by operating activities	391,326	360,579
Investing activities:		
Purchases of property, plant, equipment, and intangibles, net	(153,649)	(113,236)
Proceeds from the sale of property, plant, equipment and intangibles	387	5,563
Proceeds from the sale of businesses	439	(196)
Purchase of investments	_	(4,955)
Acquisition of businesses, net of cash acquired	(107,166)	(13,313)
Other	_	(13,425)
Net cash used in investing activities	(259,989)	(139,562)
Financing activities:		
Payments on long-term obligations	<u> </u>	(85,000)
(Payments) proceeds under credit facilities, net	(48,467)	35,416
Deferred financing fees and debt issuance costs	(1,206)	(298)
Acquisition related deferred or contingent consideration	(452)	(1,277)
Repurchases of ordinary shares	(40,322)	(56,254)
Cash dividends paid to ordinary shareholders	(91,595)	(83,750)
Distributions to noncontrolling interest	(840)	
Contributions from noncontrolling interest	6,050	_
Stock option and other equity transactions, net	22,958	7,610
Net cash used in financing activities	(153,874)	
Effect of exchange rate changes on cash and cash equivalents	1,134	(13,837)
(Decrease) increase in cash and cash equivalents	(21,403)	
Cash and cash equivalents at beginning of period	220,633	201,534
Cash and cash equivalents at end of period	\$ 199,230	\$ 224,906

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (in thousands, except per share amounts) (Unaudited)

# Three Months Ended December 31, 2019

				-		
				Accumulated Other		
	Ordinary	y Shares	Retained Earnings	Comprehensive Income (Loss)	Non-controlling Interest	Total Equity
	Number	Amount				
Balance at September 30, 2019	84,797	\$ 1,981,660 \$	1,472,725	\$ (225,717)	\$ 8,977 \$	3,237,645
Comprehensive income:						
Net income	_	_	104,930	_	(263)	104,667
Other comprehensive income	_	_	_	76,795	_	76,795
Repurchases of ordinary shares	(25)	(669)	(1,785)	_	_	(2,454)
Equity compensation programs and other	19	6,116	_	_	_	6,116
Cash dividends – \$0.37 per ordinary share	_	_	(31,375)	_	_	(31,375)
Distributions to noncontrolling interest	_	_	_	_	(840)	(840)
Contributions from noncontrolling interest	_	_	_	_	6,050	6,050
Other changes in noncontrolling interest		_	_	_	(538)	(538)
Balance at December 31, 2019	84,791	\$ 1,987,107 \$	1,544,495	\$ (148,922)	\$ 13,386 \$	3,396,066

# Nine Months Ended December 31, 2019

			NII	e Months Ended	ı De	ecember 31, 201	.9		
						Accumulated Other			
	Ordina	ry Sł	nares	Retained Earnings		Comprehensive Income (Loss)	Non-controlling Interest		Total Equity
	Number		Amount						
Balance at March 31, 2019	84,517	\$	1,998,564 \$	1,339,024	\$	(159,778)	\$ 7,988	\$	3,185,798
Comprehensive income:									
Net income	_		_	284,289		_	297		284,586
Other comprehensive income	_		_	_		10,856	_		10,856
Repurchases of ordinary shares	(304)		(53,099)	12,777		_	_		(40,322)
Equity compensation programs and other	578		41,642	_		_	_		41,642
Cash dividends – \$1.08 per ordinary share	_		_	(91,595)		_	_		(91,595)
Distributions to noncontrolling interest	_		_	_		_	(840)	)	(840)
Contributions from noncontrolling interest	_		_	_		_	6,050		6,050
Other changes in noncontrolling interest	_		_	_		_	(109)	)	(109)
Balance at December 31, 2019	84,791	\$	1,987,107 \$	1,544,495	\$	(148,922)	\$ 13,386	\$	3,396,066

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Continued) (in thousands, except per share amounts) (Unaudited)

# Three Months Ended December 31, 2018

	Ordin	ary S	hares	Preferr	ed Shares		Retained Earnings	С	Accumulated Other comprehensive ncome (Loss)	Non- controlling Interest	Total Equity
	Number		Amount	Number	Amount						
Balance at September 30, 2018	84,495	\$	2,012,566	100	\$ 1	5 \$	1,232,062	\$	(126,780) \$	7,114	\$ 3,124,977
Comprehensive income:											
Net income	_		_	_	_	-	47,858		_	568	48,426
Other comprehensive income	_		_	_	_	-	_		(40,245)	_	(40,245)
Repurchases of ordinary shares	(9)		(2,680)	_	_	-	2,326		_	_	(354)
Equity compensation programs and other	84		8,159	_	_	-	_		_	_	8,159
Cash dividends – \$0.34 per ordinary share	_		_	_	_	-	(28,745)		_	_	(28,745)
Distributions to noncontrolling interest	_		_	_	_	-	_		_	(255)	(255)
Other changes in noncontrolling interest	_		_	_	_	-	_		_	344	344
Balance at December 31, 2018	84,570	\$	2,018,045	100	\$ 1	5 \$	1,253,501	\$	(167,025) \$	7,771	\$ 3,112,307

# Nine Months Ended December 31, 2018

	Ordinary	Shares	Prefer	red Shares	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Non- controlling Interest	Total Equity
-	Number	Amount	Number	Amount	2490	теоте (2000)	merest	2quity
Balance at March 31, 2018	84,747 \$	2,048,037	100	\$ 15	\$ 1,146,223	\$ 11,685	\$ 11,340	\$ 3,217,300
Comprehensive income:								
Net income	_	_	_	_	195,306	_	893	196,199
Other comprehensive income	_	_	_	_	_	(176,740)	_	(176,740)
Repurchases of ordinary shares	(556)	(55,643)	_	_	(611)	_	_	(56,254)
Equity compensation programs and other	379	25,651	_	_	_	_	_	25,651
Cash dividends – \$0.99 per ordinary share	_	_	_	_	(83,750)	_	_	(83,750)
Adoption of Accounting Standards (ASC 2014-09 and ASC 2017-07)	_	_	_	_	(3,667)	(1,970)	_	(5,637)
Distributions to noncontrolling interest	_	_	_	_		_	(255)	(255)
Other changes in noncontrolling interest	_	_			_	_	(4,207)	(4,207)
Balance at December 31 2018	84.570 \$	2.018.045	100	\$ 15	\$ 1.253.501	\$ (167,025)	\$ 7.771	\$ 3.112.307

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, unless noted and except per share amounts)

# 1. Nature of Operations and Summary of Significant Accounting Policies

### **Nature of Operations**

On March 28, 2019, STERIS plc, a public limited company organized under the laws of England and Wales ("STERIS UK"), completed a redomiciliation from the United Kingdom to Ireland (the "Redomiciliation"). The Redomiciliation was achieved through the insertion of a new Irish public limited holding company ("STERIS plc") on top of STERIS UK pursuant to a court-approved scheme of arrangement under English law (the "Scheme"). Following the Scheme effectiveness, STERIS UK was re-registered as a private limited company with the name STERIS Limited, and STERIS Emerald IE Limited, a company established in Ireland and a wholly-owned direct subsidiary of STERIS plc, was interposed as the direct parent company of STERIS UK.

STERIS is a leading provider of infection prevention and other procedural products and services. Our focus is primarily on healthcare, pharmaceutical and medical device Customers. We offer Customers a unique mix of innovative capital equipment products, such as sterilizers and washers, surgical tables, lights and equipment management systems and connectivity solutions such as operating room integration; consumable products such as detergents and gastrointestinal endoscopy accessories and other products; and services, including capital equipment installation and maintenance, contract sterilization and microbial reduction of medical devices, instrument and scope repair solutions, testing and validation services and instrument reprocessing.

Our fiscal year ends on March 31. References in this Quarterly Report to a particular "year" or "year-end" mean our fiscal year. The significant accounting policies applied in preparing the accompanying consolidated financial statements of the Company are summarized below:

### **Interim Financial Statements**

We prepared the accompanying unaudited consolidated financial statements of the Company according to accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and the instructions to the Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. This means that they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. Our unaudited interim consolidated financial statements contain all material adjustments (including normal recurring accruals and adjustments) management believes are necessary to fairly state our financial condition, results of operations, cash flows and shareholders' equity for the periods presented.

These interim consolidated financial statements should be read together with the consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019. The Consolidated Balance Sheet at March 31, 2019 was derived from the audited consolidated financial statements at that date, but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements.

# **Principles of Consolidation**

We use the consolidation method to report our investment in our subsidiaries. Therefore, the accompanying consolidated financial statements include the accounts of the Company and its wholly-owned and majority-owned subsidiaries. We eliminate inter-company accounts and transactions when we consolidate these accounts. Investments in equity of unconsolidated affiliates, over which the Company has significant influence, but not control, over the financial and operating polices, are accounted for primarily using the equity method. These investments are immaterial to the Company's Consolidated Financial Statements.

# Use of Estimates

We make certain estimates and assumptions when preparing financial statements according to U.S. GAAP that affect the reported amounts of assets and liabilities at the financial statement dates and the reported amounts of revenues and expenses during the periods presented. These estimates and assumptions involve judgments with respect to many factors that are difficult to predict and are beyond our control. Actual results could be materially different from these estimates. We revise the estimates and assumptions as new information becomes available. This means that operating results for the three and nine month periods ended December 31, 2019 are not necessarily indicative of results that may be expected for future quarters or for the full fiscal year ending March 31, 2020

# Revenue Recognition and Associated Liabilities

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued)
For the Three and Nine Months Ended December 31, 2019 and 2018
(dollars in thousands, except as noted)

We adopted Accounting Standards Update ("ASU") 2014-09 "Revenue from Contracts with Customers" and the subsequently issued amendments on April 1, 2018 using the modified retrospective approach to contracts that were not completed as of April 1, 2018. Under this standard, certain capital equipment contracts are comprised of a single performance obligation, resulting in the deferral of the corresponding capital equipment revenue and cost of revenues until installation is complete. Previously, these capital equipment revenues and cost of revenues were recognized based upon shipping terms. We recorded a cumulative effect adjustment in the beginning of fiscal 2019 to Retained earnings of \$5,637, based on the current terms and conditions for certain open capital equipment contracts as of March 31, 2018.

Revenue is recognized when obligations under the terms of the contract are satisfied and control of the promised products or services have transferred to the Customer. Revenues are measured at the amount of consideration that we expect to be paid in exchange for the products or services. Product revenue is recognized when control passes to the Customer, which is generally based on contract or shipping terms. Service revenue is recognized when the Customer benefits from the service, which occurs either upon completion of the service or as it is provided to the Customer. Our Customers include end users as well as dealers and distributors who market and sell our products. Our revenue is not contingent upon resale by the dealer or distributor, and we have no further obligations related to bringing about resale. Our standard return and restocking fee policies are applied to sales of products. Shipping and handling costs charged to Customers are included in Product revenues. The associated expenses are treated as fulfillment costs and are included in Cost of revenues. Revenues are reported net of sales and value-added taxes collected from Customers.

We have individual Customer contracts that offer discounted pricing. Dealers and distributors may be offered sales incentives in the form of rebates. We reduce revenue for discounts and estimated returns, rebates, and other similar allowances in the same period the related revenues are recorded. The reduction in revenue for these items is estimated based on historical experience and trend analysis to the extent that it is probable that a significant reversal of revenue will not occur. Estimated returns are recorded gross on the Consolidated Balance Sheets.

In transactions that contain multiple performance obligations, such as when products, maintenance services, and other services are combined, we recognize revenue as each product is delivered or service is provided to the Customer. We allocate the total arrangement consideration to each performance obligation based on its relative standalone selling price, which is the price for the product or service when it is sold separately.

Payment terms vary by the type and location of the Customer and the products or services offered. Generally, the time between when revenue is recognized and when payment is due is not significant. We do not evaluate whether the selling price contains a financing component for contracts that have a duration of less than one year.

We do not capitalize sales commissions as substantially all of our sales commission programs have an amortization period of one year or less.

Certain costs to fulfill a contract are capitalized and amortized over the term of the contract if they are recoverable, directly related to a contract and generate resources that we will use to fulfill the contract in the future. At December 31, 2019, assets related to costs to fulfill a contract were not material to our Consolidated Financial Statements.

Refer to Note 9, titled "Business Segment Information" for disaggregation of revenue.

# Product Revenue

Product revenues consist of revenues generated from sales of consumables and capital equipment. These contracts are primarily based on a Customer's purchase order and may include a Distributor, Dealer or Group Purchasing Organization (GPO) agreement. We recognize revenue for sales of product when control passes to the Customer, which generally occurs either when the products are shipped or when they are received by the Customer. Revenue related to certain capital equipment products is deferred until installation is complete as the capital equipment and installation are highly integrated and form a single performance obligation.

# Service Revenue

Within our Healthcare Products and Life Sciences segments, service revenues consist of revenue generated from parts and labor associated with the maintenance, repair and installation of capital equipment. These contracts are primarily based on a Customer's purchase order and may include a Distributor, Dealer, or GPO agreement. For maintenance, repair and installation of capital equipment, revenue is recognized upon completion of the service.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

We also offer preventive maintenance and separately priced extended warranty agreements to our Customers, which require us to maintain and repair our products over the duration of the contract. Generally, these contract terms are cancelable without penalty and range from one to five years. Amounts received under these Customer contracts are initially recorded as a service liability and are recognized as service revenue ratably over the contract term using a time-based input measure.

Within our Healthcare Specialty Services segment, revenues relate primarily to outsourced reprocessing services and instrument repairs. Contracts for outsourced reprocessing services are primarily based on an agreement with a Customer, ranging in length from several months to 15 years. Outsourced reprocessing services revenue is recognized ratably over the contract term using a time-based input measure, adjusted for volume and other performance metrics, to the extent that it is probable that a significant reversal of revenue will not occur. Contracts for instrument repairs are primarily based on a Customer's purchase order, and the associated revenue is recognized upon completion of the repair.

Within our Applied Sterilization Technologies segment, service revenues include contract sterilization and laboratory services. Sales contracts for contract sterilization and laboratory services are primarily based on a Customer's purchase order and associated Customer agreement and revenues are generally recognized upon completion of the service.

### **Contract Liabilities**

Payments received from Customers are based on invoices or billing schedules as established in contracts with Customers. Deferred revenue is recorded when payment is received in advance of performance under the contract. Deferred revenue is recognized as revenue upon completion of the performance obligation, which generally occurs within one year. During the first nine months of fiscal 2020, \$46,744 of the March 31, 2019 deferred revenue balance was recorded as revenue. During the first nine months of fiscal 2019, \$25,590 of the March 31, 2018 deferred revenue balance was recorded as revenue.

Refer to Note 6, titled "Additional Consolidated Balance Sheet Information" for Deferred revenue balances.

#### Service Liabilities

Payments received in advance of performance for cancelable preventative maintenance and separately priced extended warranty contracts are recorded as service liabilities. Service liabilities are recognized as revenue as performance is rendered under the contract.

Refer to Note 6, titled "Additional Consolidated Balance Sheet Information" for Service liability balances.

### **Remaining Performance Obligations**

Remaining performance obligations reflect only the performance obligations related to agreements for which we have a firm commitment from a Customer to purchase, and exclude variable consideration related to unsatisfied performance obligations. With regard to products, these remaining performance obligations include capital equipment and consumable orders which have not shipped. With regard to service, these remaining performance obligations primarily include installation, certification, and outsourced reprocessing services. As of December 31, 2019, the transaction price allocated to remaining performance obligations was approximately \$960,000. We expect to recognize approximately 48% of the transaction price within one year and approximately 44% beyond one year. The remainder has yet to be scheduled for delivery.

### Recently Issued Accounting Standards Impacting the Company

Recently Issued Accounting Standards Impacting the Company are presented in the following table:

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

Standard Date of Issuance Description	Date of Adoption	Effect on the financial statements or other significant matters
Standards that have recently been adopted		
ASU 2016-02, "Leases" (Topic 842)  The standard requires lessees to record all leases, wh finance or operating, on the balance sheet. An asset recorded to represent the right to use the leased asset liability will be recorded to represent the lease obliga. The standard is effective for annual periods beginnin December 15, 2018 and interim periods within that p Early adoption is permitted.	will be Quarter t, and a Fiscal 2020 ation. ng after	We adopted this standard, and related amendments, effective April 1, 2019 using the modified retrospective transition method and have not restated prior periods. We elected to use the package of practical expedients permitted under the transition guidance, which allows the carry forward of historical lease classification of existing leases. We also elected the practical expedient related to land easements, allowing us to carry forward our accounting treatment for land easements on existing or expired agreements. We made an accounting policy election to not recognize lease assets or liabilities for leases with a term of 12 months or less and elected to not separate non-lease components from lease components to which they relate for all asset classes. We recorded lease right-ofuse assets and lease liabilities for operating leases totaling \$120,562. The adoption of the standard did not have a material impact to the Consolidated Statements of Income or Cash Flows. Additional information is disclosed in Note 8 under the heading "Leases".

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

ASU 2017-12 "Targeted Improvements to Accounting for Hedging Activities" (Topic 815)	August 2017	The standard provides targeted improvements to accounting for hedging activities by expanding an entity's ability to hedge non-financial and financial risk components and reduce complexity in fair value hedges of interest rate risk. The guidance eliminates the requirement to separately measure and report hedge ineffectiveness and generally requires the entire change in the fair value of a hedging instrument to be presented in the same income statement line as the hedged item. The guidance also eases certain documentation and assessment requirements and modifies the accounting for components excluded from the assessment of hedge effectiveness. The standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2018. Early adoption	First Quarter Fiscal 2020	We adopted this standard effective April 1, 2019 with no material impact to our Consolidated Balance Sheets. The impact to our Consolidated Statements of Income will depend on the value of future hedging activities.
ASU 2018-02 "Income Statement - Reporting Comprehensive Income" (Topic 220)	February 2018	is permitted in any interim period after issuance of the standard.  The standard allows a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act ("TCJA") and requires certain disclosures about stranded tax effects. The underlying guidance requiring that the effect of a change in tax laws or rates be included in income from continuing operations is not affected. This standard is effective for fiscal years beginning after December 15, 2018 and interim periods within those years. Early adoption is permitted.	First Quarter Fiscal 2020	We have elected not to reclassify the income tax effects of the TCJA from Accumulated Other Comprehensive Income ("AOCI") to retained earnings. Our policy is to release income tax effects from AOCI when individual units of account are sold or terminated.

ASU 2016-13,	June 2016	The standard requires a financial asset (or group of	N/A	We are in the process of evaluating
Measurement of		financial assets) measured at amortized cost to be		the impact that the standard will
Credit Losses on		presented at the net amount expected to be collected. The		have on our consolidated financial
Financial Instruments"		allowance for credit losses is a valuation account that is		statements.
		deducted from the amortized cost basis of the financial		
		asset(s) to present the net carrying value at the amount		
		expected to be collected on the financial asset. Credit		
		losses relating to available-for-sale debt securities should		
		be recorded through an allowance for credit losses. The		
		standard is effective for annual periods beginning after		
		December 15, 2019. Early adoption is permitted.		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

ASU 2018-13 "Fair Value Measurement (Topic 820) Disclosure Framework- Changes to Disclosure Requirements for Fair Value Measurement"	August 2018	2018 The standard modifies the disclosure requirements by adding, removing, and modifying certain required disclosures for fair value measurements for assets and liabilities disclosed within the fair value hierarchy. The standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019 and early adoption is permitted.		We do not expect this standard to have a material impact on our consolidated financial statements as it modifies disclosure requirements only.
ASU 2018-14 "Compensation- Retirement Benefits - Defined Benefit Plans- General Topic (715-20): Disclosure Framework- Changes to the Disclosure Requirements for Defined Benefit Plans"	August 2018	The standard modifies the disclosure requirements by adding, removing, and modifying certain required disclosures for employers that sponsor defined benefit pension or other post-retirement benefit plans. The standard also clarifies disclosure requirements for defined benefit pension plans relating to the projected benefit obligation and accumulated benefit obligation. The standard is effective for fiscal years ending after December 15, 2019 and early adoption is permitted.	N/A	We do not expect this standard to have a material impact on our consolidated financial statements as it modifies disclosure requirements only.
ASU 2018-15 "Intangibles- Goodwill and Other- Internal Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement that is a Service Contract"	August 2018	The standard aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. The standard is effective for fiscal years beginning after December 15, 2019 and early adoption is permitted.	N/A	We do not expect this standard to have a material impact on our consolidated financial statements.
ASU 2018-12 "Income Taxes (Topic 740)	December 2019	The standard provides final guidance that simplifies the accounting for income taxes by eliminating certain exceptions to the guidance in ASC 740 related to the approach for intra-period tax allocation, the methodology for calculating income taxes in an interim period and the recognition of deferred tax liabilities for outside basis differences. The guidance simplifies accounting for franchise taxes and enacted changes in tax laws or rates and clarifies the accounting for transactions that result in a step-up in the tax basis of goodwill. The standard is effective for fiscal years ending after December 15, 2020 and early adoption is permitted.	N/A	We are in the process of evaluating the impact that the standard will have on our consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

A detailed description of our significant and critical accounting policies, estimates, and assumptions is included in our consolidated financial statements included in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019. Our significant and critical accounting policies, estimates, and assumptions have not changed materially from March 31, 2019.

# 2. Restructuring

**Fiscal 2019 Restructuring Plan.** During the third quarter of fiscal 2019, we adopted and announced a targeted restructuring plan (the "Fiscal 2019 Restructuring Plan"), which included the closure of two manufacturing facilities, one in Brazil and one in England, as well as other actions including the rationalization of certain products. Fewer than 200 positions were eliminated. The Company has relocated the production of certain impacted products to other existing manufacturing operations during fiscal 2020. These restructuring actions were designed to enhance profitability and improve efficiency.

Since inception of the Fiscal 2019 Restructuring Plan we have incurred pre-tax expenses totaling \$44,036 related to these restructuring actions, of which \$31,654 was recorded as restructuring expenses and \$12,382 was recorded in cost of revenues, with a total of \$31,278, \$2,518, \$668 and \$7,798 related to the Healthcare Products, Healthcare Specialty Services, Life Sciences, and Applied Sterilization Technologies segments, respectively. Corporate related restructuring charges were \$1,774. Additional restructuring expenses related to this plan are not expected to be material to our results of operations.

The following table summarizes our total pre-tax restructuring expenses for fiscal 2020 and 2019:

	Three Months Ended December 31,					ne Months End	nded December 31,		
		2019			2019			2018	
Fiscal 2019 Restructuring Plan									
Severance and other compensation related costs	\$	(696)	\$	2,743	\$	1,407	\$	2,743	
Loss (gain) on disposal of asset		_		15,251		(1,164)		15,251	
Asset impairment		_		4,312		_		4,312	
Lease termination costs and other		248		3,841		424		3,841	
Product rationalization (1)		833		9,096		2,661		9,096	
Total restructuring expenses	\$	385	\$	35,243	\$	3,328	\$	35,243	

<sup>(1)</sup> Recorded in cost of revenues on the Consolidated Statements of Income.

Liabilities related to restructuring activities are recorded as current liabilities on the accompanying Consolidated Balance Sheets within "Accrued payroll and other related liabilities" and "Accrued expenses and other." The following table summarizes our restructuring liability balances:

Fiscal 2019 Restructuring Plan	March 31, 2019 Provisions			Provisions	Payments (1)			December 31, 2019		
Severance and termination benefits	\$	4,102	\$	1,407	\$	(4,279)	\$	1,230		
Lease termination obligations and other		2,029		424		(2,020)		433		
Total	\$	6,131 —	\$	1,831 —	- \$	(6,299) —	\$	1,663		

<sup>(1)</sup> Certain amounts reported include the impact of foreign currency movements relative to the U.S. dollar.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

# 3. Inventories, Net

We use the last-in, first-out ("LIFO") and first-in, first-out ("FIFO") cost methods to value inventory. Inventory valued using the LIFO cost method is stated at the lower of cost or net realizable value. An actual valuation of inventory under the LIFO method is made only at the end of the fiscal year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations are based on management's estimates of expected year-end inventory levels and are subject to the final fiscal year-end LIFO inventory valuation. Inventory costs include material, labor, and overhead. Inventories, net consisted of the following:

	December 31, 2019	March 31, 2019
Raw materials	\$ 93,687	\$ 83,009
Work in process	35,936	30,694
Finished goods	158,889	131,051
LIFO reserve	(17,804)	(16,757)
Reserve for excess and obsolete inventory	(18,662)	(19,754)
Inventories, net	\$ 252,046	\$ 208,243

# 4. Property, Plant and Equipment

Information related to the major categories of our depreciable assets is as follows:

	December 31, 2019	March 31, 2019
Land and land improvements (1)	\$ 66,874	\$ 63,522
Buildings and leasehold improvements	510,027	480,359
Machinery and equipment	683,657	656,956
Information systems	174,945	169,711
Radioisotope	509,609	483,080
Construction in progress (1)	180,172	133,689
Total property, plant, and equipment	2,125,284	1,987,317
Less: accumulated depreciation and depletion	(1,022,680)	(955,735)
Property, plant, and equipment, net	\$ 1,102,604	\$ 1,031,582

<sup>(1)</sup> Land is not depreciated. Construction in progress is not depreciated until placed in service.

# 5. Debt

Indebtedness was as follows:

	December 31, 2019			March 31, 2019
Credit Agreement	\$	255,217	\$	301,846
Private Placement		885,237		884,967
Deferred financing costs		(3,490)		(3,619)
Other		_		33
Total long term debt	\$	1,136,964	\$	1,183,227

Additional information regarding our indebtedness is included in the notes to our consolidated financial statements included in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

#### 6. Additional Consolidated Balance Sheet Information

Additional information related to our Consolidated Balance Sheets is as follows:

	Γ	December 31, 2019	March 31, 2019
Accrued payroll and other related liabilities:			
Compensation and related items	\$	29,744	\$ 37,251
Accrued vacation/paid time off		11,113	10,191
Accrued bonuses		40,902	40,194
Accrued employee commissions		15,808	17,854
Other postretirement benefit obligations-current portion		1,633	1,633
Other employee benefit plans obligations-current portion		2,046	1,935
Total accrued payroll and other related liabilities	\$	101,246	\$ 109,058
Accrued expenses and other:			
Deferred revenues	\$	45,355	\$ 55,333
Service liabilities		44,701	42,101
Self-insured risk reserves-current portion		7,475	6,537
Accrued dealer commissions		16,621	15,283
Accrued warranty		7,128	7,194
Asset retirement obligation-current portion		2,669	2,656
Other		53,698	58,661
Total accrued expenses and other	\$	177,647	\$ 187,765
Other liabilities:			
Self-insured risk reserves-long-term portion	\$	14,445	\$ 14,445
Other postretirement benefit obligations-long-term portion		8,740	10,918
Defined benefit pension plans obligations-long-term portion		15,001	16,168
Other employee benefit plans obligations-long-term portion		2,645	4,711
Accrued long-term income taxes		13,586	13,515
Asset retirement obligation-long-term portion		10,077	9,730
Other		26,854	18,325
Total other liabilities	\$	91,348	\$ 87,812

# 7. Income Tax Expense

The Tax Cuts and Jobs Act (the "TCJA") was enacted on December 22, 2017. The TCJA reduced the maximum U.S. federal corporate income tax rate to 21.0%, required companies to pay a one-time transition tax on earnings of certain foreign subsidiaries that were previously tax deferred and created new taxes on certain foreign sourced earnings. The Company applied the guidance in *Staff Accounting Bulletin No. 118*, *Income Tax Accounting Implications of the Tax Cut and Jobs Act* when accounting for the enactment-date effects of the TCJA. We consider the tax expense recorded for the TCJA to be complete at this time. However, it is possible that additional legislation, regulations, interpretations and/or guidance may be issued in the future that may result in additional adjustments to the tax expense recorded related to the TCJA. We will continue to monitor and assess the impact of any new developments.

The effective income tax rates for the three month periods ended December 31, 2019 and 2018 were 21.9% and 16.2%, respectively. The effective income tax rates for the nine month periods ended December 31, 2019 and 2018 were 18.8% and 16.9%, respectively. The increase in the fiscal 2020 rates compared to the prior year periods is primarily attributable to increased profits earned in higher tax jurisdictions.

Income tax expense is provided on an interim basis based upon our estimate of the annual effective income tax rate, adjusted each quarter for discrete items. In determining the estimated annual effective income tax rate, we analyze various

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued)
For the Three and Nine Months Ended December 31, 2019 and 2018
(dollars in thousands, except as noted)

factors, including projections of our annual earnings and taxing jurisdictions in which the earnings will be generated, the impact of state and local income taxes, our ability to use tax credits and net operating loss carry forwards, and available tax planning alternatives.

We operate in numerous taxing jurisdictions and are subject to regular examinations by various United States federal, state and local, as well as foreign jurisdictions. We are no longer subject to United States federal examinations for years before fiscal 2016 and, with limited exceptions, we are no longer subject to United States state and local, or non-United States, income tax examinations by tax authorities for years before fiscal 2015. We remain subject to tax authority audits in various jurisdictions wherever we do business.

In May 2019, we received two notices of proposed tax adjustment from the U.S. Internal Revenue Service (the "IRS") regarding the deductibility of interest paid on certain intercompany debt. The notices relate to fiscal years 2016 and 2017. In September 2019, we received another notice of proposed adjustment for the same issue, for the 2018 fiscal year. The IRS adjustments would result in a cumulative tax liability of approximately \$40,000. We are contesting the IRS's assertions, and intend to pursue available remedies such as appeals and litigation, if necessary. We have not established reserves related to these notices. An unfavorable outcome is not expected to have a material adverse impact on our consolidated financial position but could be material to our consolidated results of operations and cash flows for any one period.

### 8. Commitments and Contingencies

We are, and will likely continue to be, involved in a number of legal proceedings, government investigations, and claims, which we believe generally arise in the course of our business, given our size, history, complexity, and the nature of our business, products, Customers, regulatory environment, and industries in which we participate. These legal proceedings, investigations and claims generally involve a variety of legal theories and allegations, including, without limitation, personal injury (e.g., slip and falls, burns, vehicle accidents), product liability or regulation (e.g., based on product operation or claimed malfunction, failure to warn, failure to meet specification, or failure to comply with regulatory requirements), product exposure (e.g., claimed exposure to chemicals, asbestos, contaminants, radiation), property damage (e.g., claimed damage due to leaking equipment, fire, vehicles, chemicals), commercial claims (e.g., breach of contract, economic loss, warranty, misrepresentation), financial (e.g., taxes, reporting), employment (e.g., wrongful termination, discrimination, benefits matters), and other claims for damage and relief.

We believe we have adequately reserved for our current litigation and claims that are probable and estimable, and further believe that the ultimate outcome of these pending lawsuits and claims will not have a material adverse effect on our consolidated financial position or results of operations taken as a whole. Due to their inherent uncertainty, however, there can be no assurance of the ultimate outcome or effect of current or future litigation, investigations, claims or other proceedings (including without limitation the matters discussed below). For certain types of claims, we presently maintain insurance coverage for personal injury and property damage and other liability coverages in amounts and with deductibles that we believe are prudent, but there can be no assurance that these coverages will be applicable or adequate to cover adverse outcomes of claims or legal proceedings against us.

On May 31, 2012, our Albert Browne Limited subsidiary received a warning letter from the FDA regarding chemical indicators manufactured in the United Kingdom. These devices are intended for the monitoring of certain sterilization and other processes. The FDA warning letter states that the agency has concerns regarding operational business processes. We do not believe that the FDA's concerns are related to product performance, or that they result from Customer complaints. We have reviewed our processes with the agency and finalized our remediation measures. We do not currently believe that the impact of this event will have a material adverse effect on our financial results.

Civil, criminal, regulatory or other proceedings involving our products or services could possibly result in judgments, settlements or administrative or judicial decrees requiring us, among other actions, to pay damages or fines or effect recalls, or be subject to other governmental, Customer or other third party claims or remedies, which could materially effect our business, performance, prospects, value, financial condition, and results of operations.

For additional information regarding these matters, see the following portions of our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019: Item 1 titled, "Business - Information with respect to our Business in General - Government Regulation", the "Risk Factors" in Item 1A thereof titled, "Product related regulations and claims", and the "Risk Factors", in Part II Item 1A hereof.

From time to time, STERIS is also involved in legal proceedings as a plaintiff involving contract, patent protection, and other claims asserted by us. Gains, if any, from these proceedings are recognized when they are realized.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

We are subject to taxation from United States federal, state and local, and non-U.S. jurisdictions. Tax positions are settled primarily through the completion of audits within each individual jurisdiction or the closing of statutes of limitation. Changes in applicable tax law or other events may also require us to revise past estimates. We describe income taxes further in Note 7 to our consolidated financial statements titled, "Income Tax Expense" in this Quarterly Report on Form 10-Q.

#### Leases

We lease manufacturing, warehouse and office space, service facilities, vehicles, equipment and communication systems. Certain leases contain options that provide us with the ability to extend the lease term. Such options are included in the lease term when it is reasonably certain that the option will be exercised. We made an accounting policy election to not recognize lease assets or lease liabilities for leases with a lease term of twelve months or less.

We determine if an agreement contains a lease and classify our leases as operating or finance at the lease commencement date. Finance leases are generally those leases for which we will pay substantially all the underlying asset's fair value or will use the asset for all or a major part of its economic life, including circumstances in which we will ultimately own the asset. Lease assets arising from finance leases are included in property, plant and equipment, net and the liabilities are included in other liabilities. For finance leases, we recognize interest expense using the effective interest method and we recognize amortization expense on the lease asset over the shorter of the lease term or the useful life of the asset. Our finance leases are not material as of December 31, 2019 and for the nine month period then ended.

Operating lease assets and liabilities are recognized at the commencement date of the lease based on the present value of lease payments over the lease term. Lease assets represent the right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. As most leases do not provide an implicit interest rate, we estimate an incremental borrowing rate to determine the present value of lease payments. Our estimated incremental borrowing rate reflects a secured rate based on recent debt issuances, our estimated credit rating, lease term, as well as publicly available data for instruments with similar characteristics. For operating leases, we recognize lease cost on a straight-line basis over the term of the lease. When accounting for leases, we combine payments for leased assets, related services and other components of a lease.

The components of operating lease expense are as follows:

	Three montl December 3		Nine months ended December 31, 2019		
Fixed operating lease expense	\$	7,079	\$	20,894	
Variable operating lease expense		1,981		4,240	
Total operating lease expense	\$	9,060	\$	25,134	

Supplemental cash flow information related to operating leases is as follows:

	nonths ended aber 31, 2019
Cook poid for amounts included in the management of apparating losse liabilities	
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 20,656
Right-of-use assets obtained in exchange for operating lease obligations, net	\$ 27,089

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

Maturities of lease liabilities at December 31, 2019 are as follows:

		December 31, 2019
Remainder of 2020:	\$	6,732
2021		22,915
2022		18,564
2023		15,185
2024		12,647
2025 and thereafter		85,388
Total operating lease payments	_	161,431
Less imputed interest		38,178
Total operating lease liabilities	\$	123,253
Supplemental information related to operating leases is as follows:	_	

December 31, 2019 Weighted-average remaining lease term of operating leases **11.6** years

Weighted-average discount rate of operating leases 4.6%

Prior to the adoption of ASU 2016-02, "Leases" (Topic 842) future minimum annual rentals payable under noncancelable operating lease agreements in excess of one year as of March 31, 2019 were as follows:

	Marc	th 31, 2019
2020	\$	24,008
2021		18,567
2022		13,917
2023		11,929
2024 and thereafter		93,939
Total minimum lease payments	\$	162,360

In the preceding table, the future minimum annual rentals payable under noncancelable leases denominated in foreign currencies have been calculated using March 31, 2019 foreign currency exchange rates.

# 9. Business Segment Information

We operate and report our financial information in four reportable business segments: Healthcare Products, Healthcare Specialty Services, Life Sciences, and Applied Sterilization Technologies. Non-allocated operating costs that support the entire Company and items not indicative of operating trends are excluded from segment operating income.

Our Healthcare Products segment offers infection prevention and procedural solutions for healthcare providers worldwide, including consumable products, equipment maintenance and installation services, and capital equipment.

Our Healthcare Specialty Services segment provides a range of specialty services for healthcare providers including hospital sterilization services, and instrument and scope repairs.

Our Life Sciences segment offers consumable products, equipment maintenance, specialty services and capital equipment for pharmaceutical manufacturers and research facilities.

Our Applied Sterilization Technologies segment offers contract sterilization and testing services for medical device and pharmaceutical manufacturers.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

We disclose a measure of segment income that is consistent with the way management operates and views the business. The accounting policies for reportable segments are the same as those for the consolidated Company.

For the three and nine months ended December 31, 2019, revenues from a single Customer did not represent ten percent or more of any reportable segment's revenues. Additional information regarding our segments is included in our consolidated financial statements included in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019.

Financial information for each of our segments is presented in the following table:

		Three Months Ended December 31,			Nine Months Ended			ed December 31,	
			2019 2018		2019			2018	
Rev	enues:								
	Healthcare Products	\$	365,353	\$	338,264	\$	1,025,421	\$	951,779
	Healthcare Specialty Services		143,869		127,761		414,816		374,564
	Life Sciences		108,773		93,451		304,208		275,571
	Applied Sterilization Technologies		156,266		136,762		463,459		412,043
Tota	l revenues	\$	774,261	\$	696,238	\$	2,207,904	\$	2,013,957
Ope	rating income (loss):								
	Healthcare Products	\$	89,849	\$	82,820	\$	250,510	\$	217,011
	Healthcare Specialty Services		15,378		16,007		48,267		44,422
	Life Sciences		37,731		33,129		103,085		96,260
	Applied Sterilization Technologies		65,468		54,798		198,889		164,417
	Corporate		(45,260)		(42,025)		(151,613)		(135,053)
Tota	l operating income before adjustments	\$	163,166	\$	144,729	\$	449,138	\$	387,057
Less	: Adjustments								
	Amortization of acquired intangible assets (1)	\$	17,508	\$	33,894	\$	53,407	\$	68,907
	Acquisition and integration related charges (2)		1,721		1,816		5,585		6,197
	Redomiciliation and tax restructuring costs (3)		487		4,747		3,274		5,633
	(Gain) on fair value adjustment of acquisition related contingent consideration $^{\left(1\right)}$		_		_		_		(842)
	Net loss (gain) on divestiture of businesses (1)		76		(1,170)		2,553		(508)
	Amortization of property "step up" to fair value (1)		602		615		1,783		1,840
	Restructuring charges (4)		385		35,243		3,328		35,243
Tota	Total operating income		142,387	\$	69,584	\$	379,208	\$	270,587

<sup>(1)</sup> For more information regarding our recent acquisitions and divestitures see Note 17 titled, "Business Acquisitions and Divestitures", as well as our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019.

<sup>(2)</sup> Acquisition and integration related charges include transaction costs and integration expenses associated with acquisitions.

<sup>(3)</sup> Costs incurred in connection with the Redomiciliation.

<sup>(4)</sup> For more information regarding our restructuring activities see Note 2 titled, "Restructuring".

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

Additional information regarding our fiscal 2020 and fiscal 2019 revenue is disclosed in the following tables:

	 Three Months E	nded	December 31,		Nine Months Ended December 31,			
	2019		2018	2018 2019			2018	
Healthcare Products:							_	
Capital equipment	\$ 148,016	\$	143,180	\$	410,249	\$	384,086	
Consumables	121,517		107,451		338,691		309,545	
Service	95,820		87,633		276,481		258,148	
<b>Total Healthcare Products Revenues</b>	\$ 365,353	\$	338,264	\$	1,025,421	\$	951,779	
<b>Total Healthcare Specialty Services Revenues</b>	\$ 143,869	\$	127,761	\$	414,816	\$	374,564	
Life Sciences:								
Capital equipment								
	\$ 31,762	\$	23,363	\$	84,993	\$	72,289	
Consumables	46,370		41,157		132,939		119,844	
Service	30,641		28,931		86,276		83,438	
<b>Total Life Sciences Revenues</b>	\$ 108,773	\$	93,451	\$	304,208	\$	275,571	
Applied Sterilization Technologies Service Revenues	\$ 156,266	\$	136,762	\$	463,459	\$	412,043	
Total Revenues	\$ 774,261	\$	696,238	\$	2,207,904	\$	2,013,957	

	Three Months E	nded E	December 31,	Nine Months Ended December 31,				
	 2019		2018		2019	2018		
Revenues:								
Ireland	\$ 16,126	\$	14,215	\$	46,405	\$	40,873	
United States	562,502		494,328		1,611,755		1,423,101	
Other locations	195,633		187,695		549,744		549,983	
<b>Total Revenues</b>	\$ 774,261	\$	696,238	\$	2,207,904	\$	2,013,957	

# **10. Shares and Preferred Shares**

# **Ordinary shares**

In connection with the Redomiciliation, STERIS UK shareholders received STERIS plc shares pursuant to a scheme of arrangement under UK law. Each STERIS UK ordinary shareholder received one ordinary share, par value \$75.00, of STERIS plc for each STERIS UK ordinary share held, which STERIS UK shares were canceled. On May 3, 2019, the par value of STERIS plc shares issued pursuit to the scheme of arrangement was reduced to \$0.001 per share.

We calculate basic earnings per share based upon the weighted average number of shares outstanding. We calculate diluted earnings per share based upon the weighted average number of shares outstanding plus the dilutive effect of share equivalents calculated using the treasury stock method.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

The following is a summary of shares and share equivalents outstanding used in the calculations of basic and diluted earnings per share:

	Three Months End 31,	led December	Nine Months End	led December
<u>Denominator (shares in thousands):</u>	2019	2018	2019	2018
Weighted average shares outstanding—basic	84,788	84,540	84,740	84,587
Dilutive effect of share equivalents	840	901	890	889
Weighted average shares outstanding and share equivalents—diluted	85,628	85,441	85,630	85,476

Options to purchase the following number of shares were outstanding but excluded from the computation of diluted earnings per share because the combined exercise prices, unamortized fair values, and assumed tax benefits upon exercise were greater than the average market price for the shares during the periods, so including these options would be anti-dilutive:

	Three Months End 31,	ded December	Nine Months Ended December 31,			
(shares in thousands)	2019	2018	2019	2018		
Number of share options	<b>347</b> 435		270	331		

#### **Additional Authorized Shares**

The Company has an additional authorized share capital of 50,000,000 preferred shares of \$0.001 par value each, plus 25,000 deferred ordinary shares of €1.00 par value each, in order to satisfy minimum statutory capital requirements for all Irish public limited companies.

# 11. Repurchases of Ordinary Shares

On August 9, 2016, STERIS UK announced that its Board of Directors had authorized the purchase of up to \$300,000 (net of taxes, fees and commissions) of our ordinary shares. As a result of the Redomiciliation, that share repurchase authorization terminated.

On May 7, 2019, our Board of Directors authorized the continuation of the share repurchase program resulting in a share repurchase authorization of \$78,979 (net of taxes, fees and commissions).

On July 30, 2019, our Board of Directors approved an increase to the May 7, 2019 authorization of an additional amount of \$300,000 (net of taxes, fees and commissions). As of December 31, 2019, there was approximately \$348,979 (net of taxes, fees and commissions) of remaining availability under the authorization.

Under the authorizations, the Company may repurchase its shares from time to time through open market purchases, including 10b5-1 plans. Any repurchase program may be activated, suspended or discontinued at any time.

During the first nine months of fiscal 2020, we repurchased 205,059 of our ordinary shares for the aggregate amount of \$30,000 (net of fees and commissions) pursuant to this authorization. During the first nine months of fiscal 2019, we repurchased 445,700 of our ordinary shares for the aggregate amount of \$47,082 (net of fees and commissions) pursuant to the 2016 authorization.

During the first nine months of fiscal 2020, we obtained 100,124 of our ordinary shares in the aggregate amount of \$10,318 in connection with share based compensation award programs. During the first nine months of fiscal 2019, we obtained 110,445 of our ordinary shares in the aggregate amount of \$8,151 in connection with share based compensation award programs.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

# 12. Share-Based Compensation

We maintain a long-term incentive plan that makes available shares for grants, at the discretion of the Board of Directors or Compensation Committee of the Board of Directors, to officers, directors, and key employees in the form of stock options, restricted shares, restricted share units, stock appreciation rights and share grants. We satisfy share award incentives through the issuance of new ordinary shares.

Stock options provide the right to purchase our shares at the market price on the date of grant, or for options granted to employees in fiscal 2019 and thereafter, 110% of the market price on the date of grant, subject to the terms of the plan and agreements. Generally, one-fourth of the stock options granted to employees become exercisable for each full year of employment following the grant date. Stock options granted generally expire 10 years after the grant date, or in some cases earlier if the option holder is no longer employed by us. Restricted shares and restricted share units generally cliff vest after a four year period or vest in tranches of one-fourth of the number granted for each year of employment after the grant date. As of December 31, 2019, 3,921,680 ordinary shares remained available for grant under the long-term incentive plan.

The fair value of stock option awards was estimated at their grant date using the Black-Scholes-Merton option pricing model. This model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable, characteristics that are not present in our option grants. If the model permitted consideration of the unique characteristics of employee stock options, the resulting estimate of the fair value of the stock options could be different. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in our Consolidated Statements of Income. The expense is classified as cost of goods sold or selling, general and administrative expenses in a manner consistent with the employee's compensation and benefits.

The following weighted-average assumptions were used for options granted during the first nine months of fiscal 2020 and 2019:

	Fiscal 2020	Fiscal 2019
Risk-free interest rate	2.26%	2.64%
Expected life of options	6.2 years	6.2 years
Expected dividend yield of stock	1.22%	1.47%
Expected volatility of stock	20.27%	19.91%

The risk-free interest rate is based upon the U.S. Treasury yield curve. The expected life of options is reflective of historical experience, vesting schedules and contractual terms. The expected dividend yield of stock represents our best estimate of the expected future dividend yield. The expected volatility of stock is derived by referring to our historical stock prices over a time frame similar to that of the expected life of the grant. An estimated forfeiture rate of 2.77% and 2.37% was applied in fiscal 2020 and 2019, respectively. This rate is calculated based upon historical activity and represents an estimate of the granted options not expected to vest. If actual forfeitures differ from this calculated rate, we may be required to make additional adjustments to compensation expense in future periods. The assumptions used above are reviewed at the time of each significant option grant, or at least annually.

A summary of share option activity is as follows:

	Number of Options	Weighted Average Exercise ce Per Share	Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at March 31, 2019	2,104,685	\$ 72.82		
Granted	345,138	147.22		
Exercised	(415,072)	55.24		
Forfeited	(13,264)	102.06		
Outstanding at December 31, 2019	2,021,487	\$ 88.94	6.9 years	\$ 128,323
Exercisable at December 31, 2019	1,120,722	\$ 68.12	5.7 years	\$ 94,476

We estimate that 879,534 of the non-vested stock options outstanding at December 31, 2019 will ultimately vest.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

The aggregate intrinsic value in the table above represents the total pre-tax difference between the \$152.42 closing price of our ordinary shares on December 31, 2019 over the exercise prices of the stock options, multiplied by the number of options outstanding or outstanding and exercisable, as applicable. The aggregate intrinsic value is not recorded for financial accounting purposes and the value changes daily based on the daily changes in the fair market value of ordinary shares.

The total intrinsic value of stock options exercised during the first nine months of fiscal 2020 and fiscal 2019 was \$36,939 and \$13,773, respectively. Net cash proceeds from the exercise of stock options were \$22,958 and \$7,534 for the first nine months of fiscal 2020 and fiscal 2019, respectively.

The weighted average grant date fair value of stock option grants was \$23.52 and \$18.12 for the first nine months of fiscal 2020 and fiscal 2019, respectively.

Stock appreciation rights ("SARS") carry generally the same terms and vesting requirements as stock options except that they are settled in cash upon exercise and therefore, are classified as liabilities. The fair value of the outstanding SARS as of December 31, 2019 and 2018 was \$629 and \$692, respectively.

A summary of the non-vested restricted share and share unit activity is presented below:

	Number of Restricted Shares	Number of Restricted Share Units	V	Veighted-Average Grant Date Fair Value
Non-vested at March 31, 2019	676,373	33,219	\$	80.86
Granted	156,126	13,081		135.65
Vested	(214,645)	(14,999)		74.63
Forfeited	(20,620)	(1,879)		88.84
Non-vested at December 31, 2019	597,234	29,422	\$	97.68

Restricted shares granted are valued based on the closing stock price at the grant date. The value of restricted shares and units that vested during the first nine months of fiscal 2020 at the time of grant was \$17,138.

As of December 31, 2019, there was a total of \$48,301 in unrecognized compensation cost related to non-vested share-based compensation granted under our share-based compensation plan. We expect to recognize the cost over a weighted average period of 2.2 years.

### 13. Financial and Other Guarantees

We generally offer a limited parts and labor warranty on capital equipment. The specific terms and conditions of those warranties vary depending on the product sold and the countries where we conduct business. We record a liability for the estimated cost of product warranties at the time product revenues are recognized. The amounts we expect to incur on behalf of our Customers for the future estimated cost of these warranties are recorded as a current liability on the accompanying Consolidated Balance Sheets. Factors that affect the amount of our warranty liability include the number and type of installed units, historical and anticipated rates of product failures, and material and service costs per claim. We periodically assess the adequacy of our recorded warranty liabilities and adjust the amounts as necessary.

Changes in our warranty liability during the first nine months of fiscal 2020 were as follows:

	Warranties
Balance, March 31, 2019	\$ 7,194
Warranties issued during the period	8,885
Settlements made during the period	(8,951)
Balance, December 31, 2019	\$ 7,128

# 14. Derivatives and Hedging

From time to time, we enter into forward contracts to hedge potential foreign currency gains and losses that arise from transactions denominated in foreign currencies, including inter-company transactions. We may also enter into commodity swap contracts to hedge price changes in nickel that impact raw materials included in our cost of revenues. During the third quarter

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

of fiscal 2020, we also held forward foreign currency contracts to hedge a portion of our expected non-U.S. dollar denominated earnings against our reporting currency, the U.S. dollar. These foreign currency exchange contracts will mature during fiscal 2020. We did not elect hedge accounting for these forward foreign currency contracts; however, we may seek to apply hedge accounting in future scenarios. We do not use derivative financial instruments for speculative purposes.

None of these contracts are designated as hedging instruments and do not receive hedge accounting treatment; therefore, changes in their fair value are not deferred but are recognized immediately in the Consolidated Statements of Income. At December 31, 2019, we held foreign currency forward contracts to buy 33.3 million Mexican pesos and 3.6 million Canadian dollars; and to sell 3.6 million euros. At December 31, 2019 we held commodity swap contracts to buy 867.0 thousand pounds of nickel.

		Asset D	eriva	tives		Liability I	Deriv	rivatives		
	Fair Value at Fair Value at					Fair Value at		Fair Value at		
Balance sheet location	Dec	cember 31, 2019		March 31, 2019	Γ	December 31, 2019	March 31, 2019			
Prepaid & Other	\$	423	\$	552	\$	_	\$	_		
Accrued expenses and other	\$	\$ —		_	\$	\$ 69		278		

The following table presents the impact of derivative instruments and their location within the Consolidated Statements of Income:

		An	nount	of gain (lo	oss) r	ecognized in	inco	me
	Location of gain (loss)	Three Mo Decen			N		Ende 31,	d December
	recognized in income	 2019		2018		2019		2018
Foreign currency forward contracts	Selling, general and administrative	\$ 79	\$	(488)	\$	784	\$	(100)
Commodity swap contracts	Cost of revenues	\$ (398)	\$	(252)	\$	271	\$	(283)

Additionally, we hold our debt in multiple currencies to fund our operations and investments in certain subsidiaries. We designate portions of foreign currency denominated intercompany loans as hedges of portions of net investments in foreign operations. Net debt designated as non-derivative net investment hedging instruments totaled \$46,185 at December 31, 2019. These hedges are designed to be fully effective and any associated gain or loss is recognized in Accumulated Other Comprehensive Income and will be reclassified to income in the same period when a gain or loss related to the net investment in the foreign operation is included in income.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued)
For the Three and Nine Months Ended December 31, 2019 and 2018
(dollars in thousands, except as noted)

#### 15. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. We estimate the fair value of financial assets and liabilities using available market information and generally accepted valuation methodologies. The inputs used to measure fair value are classified into three tiers. These tiers include Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring the entity to develop its own assumptions.

The following table shows the fair value of our financial assets and liabilities at December 31, 2019 and March 31, 2019:

				Fair Value Measurements									
		Carrying	Value		Quoted in Active for Identic	Markets		nt Other e Inputs		Significar Unobserva Inputs	ble		
					Leve	el 1		Leve	12	Level 3			
	De	ecember 31,	March 31,	De	ecember 31,	March 31,	D	ecember 31,	March 31,	Dec	ember 31, M	Iarch 31,	
Assets:													
Cash and cash equivalents	\$	199,230 \$	220,633	\$	199,230	\$ 220,633	\$	_ :	\$ —	\$	<b>–</b> \$	_	
Forward and swap contracts (1)		423	552		_	_		423	552		_	_	
Equity investments <sup>(2)</sup>		12,034	13,873		12,034	13,873	_	_	_	_	_	_	
Other investments		2,539	2,545		2,539	2,545		_	_		_	_	
Liabilities:													
Forward and swap contracts (1)	\$	69 \$	278	\$	_ :	\$ —	\$	69	\$ 278	\$	— \$	_	
Deferred compensation plans (2)		1,728	1,564		1,728	1,564		_	_		_	_	
Long term debt <sup>(3)</sup>		1,136,964	1,183,227		_	_		1,160,460	1,200,558		_	_	
Contingent consideration obligations		15,272	5,950		_	_		_	_		15,272	5,950	

<sup>(1)</sup> The fair values of forward and swap contracts are based on period-end forward rates and reflect the value of the amount that we would pay or receive for the contracts involving the same notional amounts and maturity dates.

<sup>(2)</sup> We maintain a frozen domestic non-qualified deferred compensation plan covering certain employees, which allows for the deferral of payment of previously earned compensation for an employee-specified term or until retirement or termination. Amounts deferred can be allocated to various hypothetical investment options (compensation deferrals have been frozen under the plan). We hold investments to satisfy the future obligations of the plan. Employees who made deferrals are entitled to receive distributions of their hypothetical account balances (amounts deferred, together with earnings (losses)). We also hold an investment in the common stock of Servizi Italia, S.p.A, a leading provider of integrated linen washing and outsourced sterile processing services to hospital Customers. Changes in the fair value of these investments are recorded in the "Interest income and miscellaneous expense line" of the Consolidated Statement of Income. During the third quarter and first nine months of fiscal 2020, we recorded a gain of \$636 and a loss of \$(1,843) respectively, related to these investments. During the third quarter and first nine months of fiscal 2019, we recorded losses of \$(2,154) and \$(4,663) respectively, related to these investments.

<sup>(3)</sup> We estimate the fair value of our long-term debt using discounted cash flow analyses, based on our current incremental borrowing rates for similar types of borrowing arrangements.

<sup>(4)</sup> Contingent consideration obligations arise from business acquisitions. The fair values are based on discounted cash flow analyses reflecting the possible achievement of specified performance measures or events and captures the contractual nature of the contingencies, commercial risk, and the time value of money. Contingent consideration obligations are classified in the consolidated balance sheets as accrued expense (short-term) and other liabilities (long-term), as appropriate based on the contractual payment dates.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis at December 31, 2019 are summarized as follows:

	(	Contingent
	Co	onsideration
Balance at March 31, 2019	\$	5,950
Additions		9,220
Currency translation adjustments		102
Balance at December 31, 2019	\$	15,272

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued) For the Three and Nine Months Ended December 31, 2019 and 2018 (dollars in thousands, except as noted)

# 16. Reclassifications Out of Accumulated Other Comprehensive Income (Loss)

Amounts in Accumulated Other Comprehensive Income (Loss) are presented net of the related tax. Currency Translation is not adjusted for income taxes. Changes in our Accumulated Other Comprehensive Income (Loss) balances, net of tax, for the three months ended December 31, 2019 and 2018 were as follows:

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	Defined Benefit Plans (1)					Currency T	ation (2)	Comprehensive Income (Loss)				
	Three Months		Nine Months		Three Months		Nine Months		Three Months		Nine Months	
Beginning Balance	\$ (5,215)		\$	(4,204)	\$	(220,502)	\$	(155,574)	\$	(225,717)	\$	(159,778)
Other comprehensive income before reclassifications		195		576		77,299		12,371		77,494		12,947
Amounts reclassified from accumulated other comprehensive (loss)		(699)		(2,091)		_		_		(699)		(2,091)
Net current-period other comprehensive (loss) income		(504)		(1,515)		77,299		12,371		76,795		10,856
Balance at December 31, 2019	\$	(5,719)	\$	(5,719)	\$	(143,203)	\$	(143,203)	\$	(148,922)	\$	(148,922)

<sup>(1)</sup> The amortization (gain) of defined benefit pension items is reported in the Interest income and miscellaneous expense line of our Consolidated Statements of Income.

<sup>(2)</sup> The effective portion of gain or loss on net debt designated as non-derivative net investment hedging instruments is recognized in Accumulated Other Comprehensive Income and is reclassified to income in the same period when a gain or loss related to the net investment is included in income.

	Gaiı	ı (Loss) Sale S		vailable for ties	Defined Benefit Plans (2)					Currency Tr	ation (3)	Total Accumulated Other Comprehensive Income (Loss)				
		hree onths	Ni	ne Months	Thi	ree Months		Nine Months	Three Months		1	Nine Months	Т	Three Months		Nine Months
Beginning Balance	\$	_	\$	1,970	\$	(7,565)	\$	(6,742)	\$	(119,215)	\$	16,457	\$	(126,780)	\$	11,685
Other comprehensive income (loss) before reclassifications		_		_		148		452		(39,830)		(175,502)		(39,682)		(175,050)
Amounts reclassified from accumulated other comprehensive (loss)		_		_		(563)		(1,690)		_		_		(563)		(1,690)
Net current-period other comprehensive (loss)						(415)		(1,238)		(39,830)		(175,502)		(40,245)		(176,740)
Cumulative adjustment to retained earnings <sup>(1)</sup>				(1,970)		_		_		_		_		_		(1,970)
Balance at December 31, 2018	\$		\$		\$	(7,980)	\$	(7,980)	\$	(159,045)	\$	(159,045)	\$	(167,025)	\$	(167,025)

<sup>(1)</sup> As a result of the adoption of ASC 2016-01, we recorded a cumulative effect adjustment to our opening fiscal 2019 retained earnings balance that increased retained earnings and decreased accumulated other comprehensive income. Refer to our Annual Report filed on Form 10-K for the year ended March 31, 2019, for more information.

<sup>(2)</sup> Amortization (gain) of defined benefit pension items is reported in the Interest income and miscellaneous expense line of our Consolidated Statements of Income.

<sup>(3)</sup> The effective portion of gain or loss on net debt designated as non-derivative net investment hedging instruments is recognized in Accumulated Other Comprehensive Income and is reclassified to income in the same period when a gain or loss related to the net investment is included in income.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)—(Continued)
For the Three and Nine Months Ended December 31, 2019 and 2018
(dollars in thousands, except as noted)

### 17. Business Acquisitions and Divestitures

### Fiscal 2020

During the first nine months of fiscal 2020, we completed several tuck-in acquisitions which continued to expand our product and service offerings in the Healthcare Products, Healthcare Specialty Services and Applied Sterilization Technologies segments. The aggregate purchase price associated with these transactions during the first nine months of fiscal 2020 was approximately \$117,259, net of cash acquired and including potential contingent consideration of \$9,200 and deferred consideration of \$893.

During the first quarter of fiscal 2020, we sold the operations of our Healthcare Specialty Services business that were located in China. We recorded proceeds of \$439, net of cash divested, and recognized a pre-tax loss on the sale of \$2,365 in the selling, general and administrative expense line of the Consolidated Statements of Income. The business generated annual revenues of approximately \$5,000.

# **Fiscal 2019**

During the third quarter of fiscal 2019, we completed a minor purchase to expand our service offerings in the Applied Sterilization Technologies segment. The total purchase price was \$13.313.

All acquisitions were financed with both cash on hand and with credit facility borrowings. Purchase price allocations are finalized within a measurement period not to exceed one year from closing. Any provisional adjustments recorded were not material. Acquisition related costs are reported in the selling, general, and administrative expense line of the Consolidated Statements of Income and amounts are not material.

### 18. Loans Receivable

In connection with an equity investment of \$4,955, we agreed to provide a credit facility of up to approximately \$10,000 for a term of up to seven years ending in 2025. The loan carries an interest rate of 4% compounded daily and payable annually. Outstanding borrowings under the agreement totaled \$7,652 at December 31, 2019 and \$7,465 at March 31, 2019.

In connection with the fiscal 2017 divestiture of Synergy Health Netherlands Linen Management Services, we entered into a loan agreement to provide financing of up to €15,000 for a term of up to 15 years. The loan carried an interest rate of 4% for the first four years and 12% thereafter. The loan was renegotiated during the third quarter of fiscal 2020. According to the new terms of the loan agreement, the outstanding balance at October 31, 2019, of €7,300, will be repaid in six equal annual installments beginning on October 18, 2022. The loan carries an interest rate of 4% for the first four years and 8% thereafter. Outstanding borrowings under the agreement totaled \$8,175 (or €7,300) at December 31, 2019 and \$8,494 (or €7,550) at March 31, 2019.

Amounts for loan receivables as noted above are recorded in the "Other assets" line of our Consolidated balance sheets. Interest income is not material.

### Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors of STERIS plc

# **Results of Review of Interim Financial Statements**

We have reviewed the accompanying consolidated balance sheet of STERIS plc and subsidiaries (the Company) as of December 31, 2019, the related consolidated statements of income, comprehensive income and shareholders' equity for the three- and nine- month periods ended December 31,2019 and 2018 and the consolidated statements of cash flows for the nine-month periods ended December 31, 2019 and 2018, and the related notes (collectively referred to as the "consolidated interim financial statements"). Based on our reviews, we are not aware of any material modifications that should be made to the consolidated interim financial statements for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company

Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of March 31, 2019, the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for the year then ended, and the related notes and schedule (not presented herein); and in our report dated May 30, 2019, we expressed an unqualified audit opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of March 31, 2019, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

#### **Basis for Review Results**

These financial statements are the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the SEC and the PCAOB. We conducted our review in accordance with the standards of the PCAOB. A review of interim financial statements consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Ernst & Young LLP

Cleveland, Ohio February 10, 2020

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Introduction

In Management's Discussion and Analysis of Financial Condition and Results of Operations (the "MD&A"), we explain the general financial condition and the results of operations for STERIS including:

- · what factors affect our business;
- what our earnings and costs were in each period presented;
- why those earnings and costs were different from prior periods;
- · where our earnings came from;
- how this affects our overall financial condition;
- · what our expenditures for capital projects were; and
- where cash will come from to fund future debt principal repayments, growth outside of core operations, repurchases of shares, cash dividends and future working capital needs.

As you read the MD&A, it may be helpful to refer to information in our consolidated financial statements, which present the results of our operations for the third quarter and first nine months of fiscal 2020 and fiscal 2019. It may also be helpful to read the MD&A in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019. In the MD&A, we analyze and explain the period-over-period changes in the specific line items in the Consolidated Statements of Income. Our analysis may be important to you in making decisions about your investments in STERIS.

# **Financial Measures**

In the following sections of the MD&A, we may, at times, refer to financial measures that are not required to be presented in the consolidated financial statements under U.S. GAAP. We sometimes use the following financial measures in the context of this report: backlog; debt-to-total capital; and days sales outstanding. We define these financial measures as follows:

- <u>Backlog</u> We define backlog as the amount of unfilled capital equipment purchase orders at a point in time. We use this figure as a measure to assist in the projection of short-term financial results and inventory requirements.
- <u>Debt-to-total capital</u> We define debt-to-total capital as total debt divided by the sum of total debt and shareholders' equity. We use this figure as a financial liquidity measure to gauge our ability to borrow and fund growth.
- <u>Days sales outstanding ("DSO")</u> We define DSO as the average collection period for accounts receivable. It is calculated as net accounts receivable divided by the trailing four quarters' revenues, multiplied by 365 days. We use this figure to help gauge the quality of accounts receivable and expected time to collect.

We, at times, may also refer to financial measures which are considered to be "non-GAAP financial measures" under SEC rules. We have presented these financial measures because we believe that meaningful analysis of our financial performance is enhanced by an understanding of certain additional factors underlying that performance. These financial measures should not be considered an alternative to measures required by accounting principles generally accepted in the United States. Our calculations of these measures may differ from calculations of similar measures used by other companies and you should be careful when comparing these financial measures to those of other companies. Additional information regarding these financial measures, including reconciliations of each non GAAP financial measure, is available in the subsection of MD&A titled, "Non-GAAP Financial Measures."

### Revenues - Defined

As required by Regulation S-X, we separately present revenues generated as either product revenues or service revenues on our Consolidated Statements of Income for each period presented. When we discuss revenues, we may, at times, refer to revenues summarized differently than the Regulation S-X requirements. The terminology, definitions, and applications of terms that we use to describe revenues may be different from terms used by other companies. We use the following terms to describe revenues:

- Revenues Our revenues are presented net of sales returns and allowances.
- Product Revenues We define product revenues as revenues generated from sales of consumable and capital equipment products.
- <u>Service Revenues</u> We define service revenues as revenues generated from parts and labor associated with the maintenance, repair, and installation of our capital equipment. Service revenues also include hospital sterilization services, instrument and scope repairs, as well as revenues generated from contract sterilization and laboratory services offered through our Applied Sterilization Technologies segment.

# **Table of Contents**

- <u>Capital Equipment Revenues</u> We define capital equipment revenues as revenues generated from sales of capital equipment, which includes: steam
  and gas sterilizers, low temperature liquid chemical sterilant processing systems, pure steam/water systems, surgical lights and tables, and integrated
  OR.
- <u>Consumable Revenues</u> We define consumable revenues as revenues generated from sales of the consumable family of products, which includes dedicated consumables including V-PRO, SYSTEM 1 and 1E consumables, gastrointestinal endoscopy accessories, sterility assurance products, barrier protection solutions, cleaning consumables, and surgical instruments.
- Recurring Revenues We define recurring revenues as revenues generated from sales of consumable products and service revenues.

### **General Company Overview and Executive Summary**

STERIS is a leading provider of infection prevention and other procedural products and services. Our MISSION IS TO HELP OUR CUSTOMERS CREATE A HEALTHIER AND SAFER WORLD by providing innovative healthcare and life science product and service solutions around the globe. We offer Customers a unique mix of innovative capital equipment products, such as sterilizers and washers, surgical tables, lights and equipment management systems and connectivity solutions such as operating room integration; consumable products such as detergents and gastrointestinal endoscopy accessories and other products; and services, including capital equipment installation and maintenance, contract sterilization and microbial reduction of medical devices, instrument and scope repair solutions, testing and validation services and instrument reprocessing.

On March 28, 2019, STERIS plc, a public limited company organized under the laws of England and Wales ("STERIS UK"), completed a redomiciliation from the United Kingdom to Ireland (the "Redomiciliation"). The Redomiciliation was achieved through the insertion of a new Irish public limited holding company ("STERIS plc") on top of STERIS UK pursuant to a court-approved scheme of arrangement under English law (the "Scheme"). Following the Scheme effectiveness, STERIS UK was re-registered as a private limited company with the name STERIS Limited, and STERIS Emerald IE Limited, a company established in Ireland and a wholly-owned direct subsidiary of STERIS plc, was interposed as the direct parent company of STERIS UK.

We operate and report our financial information in four reportable business segments: Healthcare Products, Healthcare Specialty Services, Life Sciences, and Applied Sterilization Technologies. We describe our business segments in Note 9 to our consolidated financial statements, titled "Business Segment Information."

The bulk of our revenues are derived from the healthcare and pharmaceutical industries. Much of the growth in these industries is driven by the aging of the population throughout the world, as an increasing number of individuals are entering their prime healthcare consumption years, and is dependent upon advancement in healthcare delivery, acceptance of new technologies, government policies, and general economic conditions. The pharmaceutical industry has been impacted by increased regulatory scrutiny of cleaning and validation processes, mandating that manufacturers improve their processes. Within healthcare, there is increased concern regarding the level of hospital acquired infections around the world; increased demand for medical procedures, including preventive screenings such as endoscopies and colonoscopies; and a desire by our Customers to operate more efficiently, all which are driving increased demand for many of our products and services.

During the first nine months of fiscal 2020, we completed several tuck-in acquisitions which continued to expand our product and service offerings in the Healthcare Products, Healthcare Specialty Services and Applied Sterilization Technologies segments.

During the first quarter of fiscal 2020, we sold the operations of our Healthcare Specialty Services business that were located in China. We recorded proceeds of \$0.4 million, net of cash divested, and recognized a pre-tax loss on the sale of \$2.4 million in the selling, general and administrative expense line of the Consolidated Statements of Income. The business generated annual revenues of approximately \$5.0 million.

*Fiscal 2019 Restructuring Plan.* During the third quarter of fiscal year 2019, we adopted and announced a targeted restructuring plan (the "Fiscal 2019 Restructuring Plan"), which included the closure of two manufacturing facilities, one in Brazil and one in England, as well as other actions including, the rationalization of certain products. Fewer than 200 positions were eliminated. The Company has relocated the production of certain impacted products to other existing manufacturing operations during fiscal 2020. These restructuring actions were designed to enhance profitability and improve efficiency. For additional information on restructuring see the subsection titled "Restructuring Expenses", located in the Results of Operations section of this MD&A, or Note 2 of our Consolidated Financial Statements, titled "Restructuring".

### **Table of Contents**

*Highlights.* Revenues increased 11.2%, to \$774.3 million for the three months ended December 31, 2019, as compared to \$696.2 million for the same period in the prior year. Revenues increased 9.6%, to \$2,207.9 million for the nine months ended December 31, 2019, as compared to \$2,014.0 million for the same period in the prior year. These increases primarily reflect organic growth in all business segments, which was partially offset by unfavorable fluctuations in currencies.

Gross profit percentage for the third quarter of fiscal 2020 was 42.8% compared to the gross profit percentage for the third quarter of fiscal 2019 of 41.2%. The favorable impacts of lower current period expenses related to the Fiscal 2019 Restructuring Plan, improved productivity and pricing were slightly offset by the unfavorable impact of labor costs and other adjustments. Gross profit percentage for the first nine months of fiscal 2020 was 43.3% compared to the gross profit percentage for the first nine months of fiscal 2019 of 41.7%. The favorable impacts of improved productivity, pricing and lower current period expenses related Fiscal 2019 Restructuring Plan were slightly offset by the unfavorable impact of labor costs and other adjustments.

Operating income for the third quarter of fiscal 2020 was \$142.4 million, compared to \$69.6 million for third quarter of fiscal 2019. Operating income during the first nine months of fiscal 2020 was \$379.2 million, compared to \$270.6 million for the first nine months of fiscal 2019. These increases are primarily attributable to lower restructuring expenses, increased revenue volumes and higher gross margin attainment in the fiscal 2020 periods over the same fiscal 2019 periods.

Cash flows from operations were \$391.3 million and free cash flow was \$238.1 million in the first nine months of fiscal 2020 compared to cash flows from operations of \$360.6 million and free cash flow of \$252.9 million for first nine months of fiscal 2019 (see the subsection below titled "Non-GAAP Financial Measures" for additional information and related reconciliation of cash flows from operations to free cash flow). The decrease in free cash flow in the fiscal 2020 period was primarily due to higher capital expenditures, as anticipated.

Our debt-to-total capital ratio was 25.2% at December 31, 2019 and 27.1% at March 31, 2019. During the first nine months of fiscal 2020, we declared and paid quarterly cash dividends of \$1.08 per ordinary share.

Additional information regarding our financial performance during the third quarter and first nine months of fiscal 2020 is included in the subsection below titled "Results of Operations."

### NON-GAAP FINANCIAL MEASURES

We, at times, refer to financial measures which are considered to be "non-GAAP financial measures" under SEC rules. We, at times, also refer to our results of operations excluding certain transactions or amounts that are non-recurring or are not indicative of future results, in order to provide meaningful comparisons between the periods presented.

These non-GAAP financial measures are not intended to be, and should not be, considered separately from or as an alternative to the most directly comparable GAAP financial measures.

These non-GAAP financial measures are presented with the intent of providing greater transparency to supplemental financial information used by management and the Board of Directors in their financial analysis and operational decision-making. These amounts are disclosed so that the reader has the same financial data that management uses with the belief that it will assist investors and other readers in making comparisons to our historical operating results and analyzing the underlying performance of our operations for the periods presented.

We believe that the presentation of these non-GAAP financial measures, when considered along with our GAAP financial measures and the reconciliation to the corresponding GAAP financial measures, provide the reader with a more complete understanding of the factors and trends affecting our business than could be obtained absent this disclosure. It is important for the reader to note that the non-GAAP financial measure used may be calculated differently from, and therefore may not be comparable to, a similarly titled measure used by other companies.

We define free cash flow as net cash provided by operating activities as presented in the Consolidated Statements of Cash Flows less purchases of property, plant, equipment, and intangibles plus proceeds from the sale of property, plant, equipment, and intangibles, which are also presented within investing activities in the Consolidated Statements of Cash Flows. We use this as a measure to gauge our ability to pay cash dividends, fund growth outside of core operations, fund future debt principal repayments, and repurchase shares.

The following table summarizes the calculation of our free cash flow for the nine months ended December 31, 2019 and 2018:

	Nine Months Ended December 31,				
(dollars in thousands)		2019		2018	
Net cash provided by operating activities	\$	391,326	\$	360,579	
Purchases of property, plant, equipment and intangibles, net		(153,649)		(113,236)	
Proceeds from the sale of property, plant, equipment and intangibles		387		5,563	
Free cash flow	\$	238,064	\$	252,906	

# **Results of Operations**

In the following subsections, we discuss our earnings and the factors affecting them for the third quarter and first nine months of fiscal 2020 compared with the same fiscal 2019 periods. We begin with a general overview of our operating results and then separately discuss earnings for our operating segments.

**Revenues.** The following tables compare our revenues for the three and nine months ended December 31, 2019 to the revenues for the three and nine months ended December 31, 2018:

	 Three Months E	inded l	_				
(dollars in thousands)	2019		2018		Change	Percent Change	
Total revenues	\$ 774,261	\$	696,238	\$	78,023	11.2%	
Revenues by type:							
Service revenues	410,466		368,599		41,867	11.4%	
Consumable revenues	176,625		155,986		20,639	13.2%	
Capital equipment revenues	187,170		171,653		15,517	9.0%	
Revenues by geography:							
Ireland revenues	16,126		14,215		1,911	13.4%	
United States revenues	562,502		494,328		68,174	13.8%	
Other foreign revenues	195,633		187,695		7,938	4.2%	

Revenues increased 11.2%, to \$774.3 million for the three months ended December 31, 2019, as compared to \$696.2 million for the same period in the prior year. This increase reflects organic growth in all business segments.

Service revenues increased 11.4% for the three months ended December 31, 2019, as compared to the same period in fiscal 2019, reflecting growth in all business segments. Consumable revenues increased by 13.2% for the three months ended December 31, 2019, as compared to the same period in fiscal 2019, reflecting growth in the Healthcare Products and Life Sciences segments. Capital equipment revenues increased 9.0%, for the three months ended December 31, 2019, as compared to the same period in fiscal 2019, reflecting growth in the Healthcare Products and Life Sciences segments.

Ireland revenues increased 13.4% to \$16.1 million for the three months ended December 31, 2019, as compared to \$14.2 million for the same period in the prior year, reflecting growth in service and consumable revenues.

United States revenues increased 13.8%, to \$562.5 million for the three months ended December 31, 2019, as compared to \$494.3 million for the same period in the prior year, reflecting growth in service, consumable, and capital equipment revenues.

Revenues from other foreign locations increased 4.2% to \$195.6 million for the three months ended December 31, 2019, as compared to \$187.7 million for the same period in the prior year. Revenues increased within Canada and the Europe, Middle East & Africa ("EMEA"), Asia Pacific and Latin American regions despite the negative impact of actions taken in conjunction with the 2019 Restructuring Plan and the divestiture of our Healthcare Specialty Services business in China.

Other foreign revenues

	Nine Months En	ded December 31,				
(dollars in thousands)	2019	2018	,	Change	Percent Change	
Total revenues	\$ 2,207,904	\$ 2,013,95	7 \$	193,947	9.6 %	
Revenues by type:						
Service revenues	1,198,708	1,092,86	)	105,839	9.7 %	
Consumable revenues	495,309	450,72	)	44,580	9.9 %	
Capital equipment revenues	513,887	470,35	)	43,528	9.3 %	
Revenues by geography:						
Ireland revenues	46,405	40,87	3	5,532	13.5 %	
United States revenues	1,611,755	1,423,10	L	188,654	13.3 %	

Revenues increased 9.6%, to \$2,207.9 million for the nine months ended December 31, 2019, as compared to \$2,014.0 million for the same period in the prior year. This increase reflects organic growth in all business segments and favorable pricing, which was partially offset by unfavorable fluctuations in currencies.

549,744

549,983

(239)

Service revenues increased 9.7% for the nine months ended December 31, 2019, as compared to the same period in fiscal 2019, reflecting growth in all business segments. Consumable revenues increased by 9.9% for the nine months of fiscal 2020 compared to the same period in the prior year, reflecting growth in the Healthcare Products and Life Sciences segments. Capital equipment revenues increased 9.3%, for the nine months of fiscal 2020 compared to to the same period in the prior year, reflecting growth in the Healthcare Products and Life Science segments.

Ireland revenues increased 13.5% to \$46.4 million for the nine months ended December 31, 2019, as compared to \$40.9 million for the same period in the prior year, reflecting growth in service and consumable revenues.

United States revenues increased 13.3%, to \$1,611.8 million for the nine months ended December 31, 2019, as compared to \$1,423.1 million for the same period in the prior year, reflecting growth in service, consumable and capital equipment revenues.

Revenues from other foreign locations was \$549.7 million for the nine months ended December 31, 2019, as compared to \$550.0 million for the same period in the prior year. Revenues declined within the EMEA and Asia Pacific regions, primarily due to actions taken in conjunction with the 2019 Restructuring Plan and the divestiture of our Healthcare Specialty Services business in China. Revenues increased within Canada and the Latin American region.

*Gross Profit.* The following tables compare our gross profit for the three and nine months ended December 31, 2019 to the three and nine months ended December 31, 2018:

		Three Months Ended December 31,						Percent
(dollars in thousands)	_	2019 2018		2018	— Change		Change	
Gross profit:								
Product		\$	168,690	\$	145,410	\$	23,280	16.0%
Service			162,663		141,587		21,076	14.9%
Total gross profit	-	\$	331,353	\$	286,997	\$	44,356	15.5%
Gross profit percentage:	=							
Product			46.4%		44.4%			
Service			39.6%		38.4%			
Total gross profit percentage	-		42.8%		41.2%			

		Nine Months En	ded D	ecember 31,			Percent
(dollars in thousands)	<u></u>	2019 2018		Change		Change	
Gross profit:							
Product	\$	469,532	\$	420,150	\$	49,382	11.8%
Service		486,331		420,561		65,770	15.6%
Total gross profit	\$	955,863	\$	840,711	\$	115,152	13.7%
Gross profit percentage:	· ·						
Product		46.5%		45.6%			
Service		40.6%		38.5%			
Total gross profit percentage	'	43.3%		41.7%			

Our gross profit is affected by the volume, pricing, and mix of sales of our products and services, as well as the costs associated with the products and services that are sold.

Gross profit percentage for the third quarter of fiscal 2020 was 42.8% compared to the gross profit percentage for the third quarter of fiscal 2019 of 41.2%. The favorable impacts of lower current period expenses related to the Fiscal 2019 Restructuring Plan (110 basis points), improved productivity (30 basis points) and pricing (40 basis points) were slightly offset by the unfavorable impact of labor costs and other adjustments (20 basis points).

Gross profit percentage for the first nine months of fiscal 2020 was 43.3% compared to the gross profit percentage for the first nine months of fiscal 2019 of 41.7%. The favorable impacts of improved productivity (90 basis points), pricing (50 basis points) and lower current period expenses related to the Fiscal 2019 Restructuring Plan (30 basis points) were slightly offset by the unfavorable impact of labor costs and other adjustments (10 basis points).

*Operating Expenses.* The following tables compare our operating expenses for the three and nine months ended December 31, 2019 to the three and nine months ended December 31, 2018:

	7	Three Months Ended December 31,					Percent
(dollars in thousands)		2019 2018		Change		Change	
Operating expenses:							
Selling, general, and administrative	\$	172,927	\$	176,099	\$	(3,172)	(1.8)%
Research and development		16,487		15,167		1,320	8.7 %
Restructuring expenses		(448)		26,147		(26,595)	NM
Total operating expenses	\$	188,966	\$	217,413	\$	(28,447)	(13.1)%

	N	Nine Months En	ded D	ecember 31,		Percent
(dollars in thousands)		2019 2018			Change	Change
Operating expenses:						
Selling, general, and administrative	\$	527,667	\$	496,817	\$ 30,850	6.2%
Research and development		48,321		47,160	1,161	2.5%
Restructuring expenses		667		26,147	(25,480)	NM
Total operating expenses	\$	576,655	\$	570,124	\$ 6,531	1.1%

NM - Not meaningful.

Selling, General, and Administrative Expenses. Significant components of total selling, general, and administrative expenses ("SG&A") are compensation and benefit costs, fees for professional services, travel and entertainment, facilities costs, and other general and administrative expenses. SG&A decreased 1.8% in the third quarter of fiscal 2020 over the same prior year period. The adoption of a branding strategy that included phasing out the usage of a tradename associated with certain products in the Healthcare Products business segment, resulted in a fiscal 2019 third quarter impairment charge of \$16.2 million. SG&A increased 6.2% in the first nine months of fiscal 2020 over the same prior year period, primarily due to higher incentive expense in fiscal 2020 due to strong performance.

**Research and Development.** Research and development expenses increased 8.7% and 2.5% in the third quarter and first nine months of fiscal 2020, respectively over the same prior year periods. Research and development expenses are influenced by the number and timing of in-process projects and labor hours and other costs associated with these projects. Our research and development initiatives continue to emphasize new product development, product improvements, and the development of new technological platform innovations. During fiscal 2020, our investments in research and development continued to be focused on, but were not limited to, enhancing capabilities of sterile processing combination technologies, procedural products and accessories, and devices and support accessories used in gastrointestinal endoscopy procedures.

*Fiscal 2019 Restructuring Plan.* During the third quarter of fiscal 2019, we adopted and announced a targeted restructuring plan (the "Fiscal 2019 Restructuring Plan"), which included the closure of two manufacturing facilities, one in Brazil and one in England, as well as other actions including the rationalization of certain products. Fewer than 200 positions were eliminated. The Company has relocated the production of certain impacted products to other existing manufacturing operations during fiscal 2020. These restructuring actions were designed to enhance profitability and improve efficiency.

Since inception of the Fiscal 2019 Restructuring Plan we have incurred pre-tax expenses totaling \$44.0 million related to these restructuring actions, of which \$31.7 million was recorded as restructuring expenses and \$12.4 million was recorded in cost of revenues, with a total of \$31.3 million, \$2.5 million, \$0.7 million and \$7.8 million related to the Healthcare Products, Healthcare Specialty Services, Life Sciences, and Applied Sterilization Technologies segments, respectively. Corporate related restructuring charges were \$1.8 million. Additional restructuring expenses related to this plan are not expected to be material to our results of operations.

The following table summarizes our total pre-tax restructuring expenses for fiscal 2020 and 2019:

	Three Months Ended December 31,					e Months En	nded December 31,		
(dollars in thousands)		2019	2018		2019			2018	
Fiscal 2019 Restructuring Plan									
Severance and other compensation related costs	\$	(696)	\$	2,743	\$	1,407	\$	2,743	
Loss (gain) on disposal of asset		_		15,251		(1,164)		15,251	
Asset impairment		_		4,312		_		4,312	
Lease termination costs and other		248		3,841		424		3,841	
Product rationalization (1)		833		9,096		2,661		9,096	
Total restructuring expenses	\$	385	\$	35,243	\$	3,328	\$	35,243	

(1) Recorded in cost of revenues on the Consolidated Statements of Income.

*Non-Operating Expenses, Net.* Non-operating expenses, net consists of interest expense on debt, offset by interest earned on cash, cash equivalents, and short-term investment balances, and other miscellaneous income. The following tables compare our net non-operating expenses for the three and nine months ended December 31, 2019 and 2018:

	 Three Months End		
(dollars in thousands)	 2019	2018	Change
Non-operating expenses, net:			
Interest expense	\$ 9,813	\$ 10,879	\$ (1,066)
Interest income and miscellaneous expense	(1,378)	945	(2,323)
Non-operating expenses, net	\$ 8,435	\$ 11,824	\$ (3,389)

		Nine Months End				
(dollars in thousands)		2019	2018	Change		
Non-operating expenses, net:						
Interest expense	\$	30,702	\$ 34,014	\$	(3,312)	
Interest income and miscellaneous expense		(2,163)	503		(2,666)	
Non-operating expenses, net	\$	28,539	\$ 34,517	\$	(5,978)	

Interest expense decreased \$1.1 million during the third quarter of fiscal 2020 as compared to the third quarter of fiscal 2019. Interest expense decreased \$3.3 million during the first nine months of fiscal 2020 as compared to the first nine months of fiscal 2019. These decreases are primarily due to lower outstanding debt levels in the fiscal 2020 periods as compared to the same prior year periods. Interest income and miscellaneous expense is not material.

*Income Tax Expense.* The following tables compare our income tax expense and effective income tax rates for the three and nine months ended December 31, 2019 and December 31, 2018:

	Three Months Ended December 31,						
(dollars in thousands)		2019	2018	Change	Change		
Income tax expense	\$	29,285 \$	9,334	\$ 19,951	213.7%		
Effective income tax rate		21.9%	16.2%				

	 Nine Months E	_		Percent		
(dollars in thousands)	2019 2018		Change		Change	
Income tax expense	\$ 66,083	\$	39,871	\$	26,212	65.7%
Effective income tax rate	<b>18.8%</b> 16.9%					

We record income tax expense during interim periods based on our estimate of the annual effective income tax rate, adjusted each quarter for discrete items. We analyze various factors to determine the estimated annual effective income tax rate, including projections of our annual earnings and taxing jurisdictions in which the earnings will be generated, the impact of state and local income taxes, our ability to use tax credits and net operating loss carryforwards, and available tax planning alternatives.

The effective income tax rates for the three month periods ended December 31, 2019 and 2018 were 21.9% and 16.2%, respectively. The effective income tax rates for the nine month periods ended December 31, 2019 and 2018 were 18.8% and 16.9%, respectively. The increase in the fiscal 2020 rates compared to the prior year periods is primarily attributable to increased profits earned in higher tax jurisdictions.

**Business Segment Results of Operations.** We operate and report in four reportable business segments: Healthcare Products, Healthcare Specialty Services, Life Sciences, and Applied Sterilization Technologies. Non-allocated operating costs that support the entire Company and items not indicative of operating trends are excluded from segment operating income.

Our Healthcare Products segment offers infection prevention and procedural solutions for healthcare providers worldwide, including consumable products, equipment maintenance and installation services, and capital equipment.

Our Healthcare Specialty Services segment provides a range of specialty services for healthcare providers including hospital sterilization services, and instrument and scope repairs.

Our Life Sciences segment offers consumable products, equipment maintenance, specialty services and capital equipment for pharmaceutical manufacturers and research facilities.

Our Applied Sterilization Technologies segment offers contract sterilization and testing services for medical device and pharmaceutical manufacturers.

We disclose a measure of segment income that is consistent with the way management operates and views the business. The accounting policies for reportable segments are the same as those for the consolidated Company.

Additional information regarding our segments is included in our consolidated financial statements included in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019.

The following table compares business segment revenues, segment operating income and total operating income for the three and nine months ended December 31, 2019 and 2018:

(dollars in thousands)	Three Months Ended December				Niı	December 31,		
		2019		2018		2019		2018
Revenues:								
Healthcare Products	\$	365,353	\$	338,264	\$	1,025,421	\$	951,779
Healthcare Specialty Services		143,869		127,761		414,816		374,564
Life Sciences		108,773		93,451		304,208		275,571
Applied Sterilization Technologies		156,266		136,762		463,459		412,043
Total revenues	\$	774,261	\$	696,238	\$	2,207,904	\$	2,013,957
Operating income (loss):								
Healthcare Products	\$	89,849	\$	82,820	\$	250,510	\$	217,011
Healthcare Specialty Services		15,378		16,007		48,267		44,422
Life Sciences		37,731		33,129		103,085		96,260
Applied Sterilization Technologies		65,468		54,798		198,889		164,417
Corporate		(45,260)		(42,025)		(151,613)		(135,053)
Total operating income before adjustments	\$	163,166	\$	144,729	\$	449,138	\$	387,057
Less: Adjustments								
Amortization of acquired intangible assets (1)	\$	17,508	\$	33,894	\$	53,407	\$	68,907
Acquisition and integration related charges (2)		1,721		1,816		5,585		6,197
Redomiciliation and tax restructuring costs (3)		487		4,747		3,274		5,633
(Gain) on fair value adjustment of acquisition related contingent consideration		_		_		_		(842)
Net loss (gain) on divestiture of businesses (1)		76		(1,170)		2,553		(508)
Amortization of property "step up" to fair value (1)		602		615		1,783		1,840
Restructuring charges (4)		385		35,243		3,328		35,243
Total operating income	\$	142,387	\$	69,584	\$	379,208	\$	270,587

<sup>(1)</sup> For more information regarding our recent acquisitions and divestitures see Note 17 titled, "Business Acquisitions and Divestitures", as well as our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019.

<sup>(2)</sup> Acquisition and integration related charges include transaction costs and integration expenses associated with acquisitions.

<sup>(3)</sup> Costs incurred in connection with the Redomiciliation.

<sup>(4)</sup> For more information regarding our restructuring activities see Note 2 titled, "Restructuring".

Healthcare Products revenues increased 8.0% to \$365.4 million for the three months ended December 31, 2019, as compared to \$338.3 million in the same prior year period. This increase reflects growth in consumable, service and capital equipment revenues of 13.1%, 9.3% and 3.4%, respectively. Healthcare Products revenues increased 7.7% to \$1,025.4 million for the nine months ended December 31, 2019, as compared to \$951.8 million in the same prior year period. This increase reflects growth in consumable, service, and capital equipment revenues of 9.4%, 7.1%, and 6.8% respectively. The fiscal 2020 increases are primarily driven by organic growth, which was partially offset by unfavorable fluctuations in currencies. At December 31, 2019, the Healthcare Products segment's backlog amounted to \$209.9 million, representing a decrease of 2.7%, as compared to the backlog of \$215.7 million at December 31, 2018.

Healthcare Specialty Services revenues increased 12.6% to \$143.9 million for the three months ended December 31, 2019, as compared to \$127.8 million in the same prior year period. Healthcare Specialty Services revenues increased 10.7% to \$414.8 million for the nine months ended December 31, 2019, as compared to \$374.6 million in the same prior year period. These increases reflect organic growth, which was partially offset by the divestiture of our Healthcare Specialty Services business in China and unfavorable fluctuations in currencies.

Life Sciences revenues increased 16.4% to \$108.8 million for the three months ended December 31, 2019, as compared to \$93.5 million for the same prior year period. This increase reflects growth in capital equipment, consumable and service revenues of 36.0%, 12.7% and 5.9%, respectively. Life Sciences revenues increased 10.4% to \$304.2 million for the nine months ended December 31, 2019, as compared to \$275.6 million for the same prior year period. This increase reflects growth in capital equipment, consumable and service revenues of 17.6%, 10.9% and 3.4%, respectively. The fiscal 2020 increases are driven by organic growth and favorable pricing, which were partially offset by unfavorable fluctuations in currencies. At December 31, 2019, the Life Sciences segment's backlog amounted to \$71.6 million, representing an increase of 14.8%, as compared to the backlog of \$62.4 million at December 31, 2018.

Applied Sterilization Technologies segment revenues increased 14.3% to \$156.3 million for the three months ended December 31, 2019, as compared to \$136.8 million for the same prior year period. Applied Sterilization Technologies segment revenues increased 12.5% to \$463.5 million for the nine months ended December 31, 2019, as compared to \$412.0 million for the same prior year period. The fiscal 2020 increases reflect organic growth primarily attributable to increased demand from medical device Customers, which was partially offset by unfavorable fluctuations in currencies.

The Healthcare Products segment's operating income increased 8.5% to \$89.8 million for the three months ended December 31, 2019, as compared to \$82.8 million in the same prior year period. The Healthcare Products segment's operating income increased 15.4% to \$250.5 million for the nine months ended December 31, 2019, as compared to \$217.0 million in the same prior year period. The segment's operating margins were 24.6% and 24.5% for the third quarter fiscal 2020 and 2019, respectively. The segment's operating margins were 24.4% and 22.8% for the first nine months of fiscal 2020 and 2019, respectively. The increases in the fiscal 2020 periods were primarily due to increased volumes and favorable product mix.

The Healthcare Specialty Services segment's operating income decreased 3.9% to \$15.4 million for the three months ended December 31, 2019, as compared to \$16.0 million in the same prior year period. The Healthcare Specialty Services segment's operating income increased 8.7% to \$48.3 million for the nine months ended December 31, 2019 as compared to \$44.4 million in the same prior year period, primarily due to increased volumes. The segment's operating margins were 10.7% and 12.5% for the third quarter fiscal 2020 and 2019, respectively. The segment's operating margins were 11.6% and 11.9% for the first nine months of fiscal 2020 and 2019, respectively. The declines in operating margins in the fiscal 2020 periods were primarily due to investments being made to add capacity in anticipation of continuing growing demand.

The Life Sciences segment's operating income increased 13.9% to \$37.7 million for the three months ended December 31, 2019, as compared to \$33.1 million in the same prior year period. The Life Sciences segment's operating income increased 7.1% to \$103.1 million for the nine months ended December 31, 2019, as compared to \$96.3 million in the same prior year period. The increases in the fiscal 2020 periods were primarily due to increased volumes. The segment's operating margins were 34.7% and 35.5% for the third quarter fiscal 2020 and 2019, respectively. The segment's operating margins were 33.9% and 34.9% for the first nine months of fiscal 2020 and 2019, respectively. The declines in operating margins in the fiscal 2020 periods were primarily due to unfavorable product mix.

The Applied Sterilization Technologies segment's operating income increased 19.5% to \$65.5 million for the three months ended December 31, 2019, as compared to \$54.8 million during the same prior year period. The Applied Sterilization Technologies segment's operating income increased 21.0% to \$198.9 million for the nine months ended December 31, 2019, as compared to \$164.4 million during the same prior year period. The segment's operating margins were 41.9% and 40.1% for the third quarter fiscal 2020 and 2019, respectively. The segment's operating margins were 42.9% and 39.9% for the first nine months of fiscal 2020 and 2019, respectively. The increases in the fiscal 2020 periods were primarily due to increased volumes.

## **Liquidity and Capital Resources**

The following table summarizes significant components of our cash flows for the nine months ended December 31, 2019 and 2018:

	Nine Months Ended December 31,						
(dollars in thousands)		2019		2018			
Net cash provided by operating activities	\$	391,326	\$	360,579			
Net cash (used in) investing activities	\$	(259,989)	\$	(139,562)			
Net cash (used in) financing activities	\$	(153,874)	\$	(183,808)			
Debt-to-total capital ratio		25.2%		28.6%			
Free cash flow	\$	238,064	\$	252,906			

*Net Cash Provided by Operating Activities* – The net cash provided by our operating activities was \$391.3 million for the first nine months of fiscal 2020 and \$360.6 million for the first nine months of fiscal 2019. The fiscal 2020 increase in cash flows from operations was primarily due to the higher net income attainment in the fiscal 2020 period, as compared to the same fiscal 2019 period.

*Net Cash Used In Investing Activities* – The net cash used in investing activities totaled \$260.0 million for the first nine months of fiscal 2020 and \$139.6 million for the first nine months of fiscal 2019. The following discussion summarizes the significant changes in our investing cash flows for the first nine months of fiscal 2020 and fiscal 2019:

- <u>Purchases of property, plant, equipment, and intangibles, net</u> Capital expenditures were \$153.6 million for the first nine months of fiscal 2020 and \$113.2 million during the same prior year period. The increase relates primarily to our previously announced expansion projects in the Applied Sterilization Technologies and Healthcare Specialty Services segments.
- <u>Proceeds from the sale of property, plant, equipment and intangibles</u>—Proceeds from the sale of property, plant and equipment were not material for the first nine months of fiscal 2020. Proceeds from the sale of property, plant, equipment and intangibles were \$5.6 million during the first nine months of fiscal 2019, the majority of which was from the sale of a Healthcare Products facility located in the U.K. and the sale of certain assets related to the termination of a service agreement.
- <u>Acquisitions of businesses, net of cash acquired</u> During the first nine months of fiscal 2020 and fiscal 2019, we used \$107.2 million and \$13.3 million, respectively, for the purchase of businesses. For more information on our acquisitions, refer to our Note 17 to our consolidated financial statements, "Business Acquisitions and Divestitures".
- <u>Purchases of Investments</u> During the first nine months of fiscal 2019, we completed an equity investment for approximately \$5.0 million.
- Other During the first nine months of fiscal 2019, we provided approximately \$13.4 million under borrowing agreements. For more information on these loan agreements, refer to our Note 18 to our consolidated financial statements, "Loans Receivable".

*Net Cash Used In Financing Activities* – The net cash used in financing activities amounted to \$153.9 million for the first nine months of fiscal 2020 compared with net cash used in financing activities of \$183.8 million for the first nine months of fiscal 2019. The following discussion summarizes the significant changes in our financing cash flows for the first nine months of fiscal 2020 and fiscal 2019:

- Payments on long-term obligations Payments on long-term obligations totaled \$85.0 million in the first nine months of fiscal 2019.
- <u>Proceeds (payments) under credit facility, net</u> Net payments under credit facilities totaled \$48.5 million in the first nine months of fiscal 2020 compared to net proceeds under credit facilities of \$35.4 million in the first nine months of fiscal 2019.
- Repurchases of ordinary shares During the first nine months of fiscal 2020, we purchased 205,059 of our ordinary shares in the aggregate amount of \$30.0 million. During the first nine months of fiscal 2020, we obtained 100,124 of our ordinary shares in connection with share-based compensation award programs in the aggregate amount of \$10.3 million. During the first nine months of fiscal 2019, we purchased 454,000 of our ordinary shares in the aggregate amount of \$48.1 million. During the first nine months of fiscal 2019, we obtained 110,445 of our ordinary shares in connection with share-based compensation award programs in the aggregate amount of \$8.2 million.

- <u>Cash dividends paid to ordinary shareholders</u> During the first nine months of fiscal 2020, we paid total cash dividends of \$91.6 million, or \$1.08 per outstanding share. During the first nine months of fiscal 2019, we paid total cash dividends of \$83.8 million, or \$0.99 per outstanding share.
- Stock option and other equity transactions, net We generally receive cash for issuing shares under our stock option programs. During the first nine months of fiscal 2020 and fiscal 2019, we received cash proceeds totaling \$23.0 million and \$7.5 million, respectively, under these programs. During the first nine months of fiscal 2020, we received contributions from noncontrolling interest holders of \$6.1 million and paid \$0.8 million in distributions to noncontrolling interest holders. During the first nine months of fiscal 2019, we paid \$0.3 million in distributions to noncontrolling interest holders.

*Cash Flow Measures.* Free cash flow was \$238.1 million in the first nine months of fiscal 2020 compared to \$252.9 million in the first nine months of fiscal 2019 (see the subsection above titled "Non-GAAP Financial Measures" for additional information and related reconciliation of cash flows from operations to free cash flow). The decrease in free cash flow in the fiscal 2020 period was primarily due to higher capital expenditures, as anticipated. Our debt-to-total capital ratio was 25.2% at December 31, 2019 and 28.6% at December 31, 2018.

Sources of Credit and Contractual and Commercial Commitments. Information related to our sources of credit and contractual and commercial commitments is included in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019. Our commercial commitments were approximately \$79.4 million at December 31, 2019, reflecting a net increase of \$5.6 million in surety bonds and other commercial commitments from March 31, 2019. We had \$255.2 million of outstanding borrowings under the Credit Agreement as of December 31, 2019. We had \$6.2 million of letters of credit outstanding under the Credit Agreement at December 31, 2019.

Cash Requirements. We intend to use our existing cash and cash equivalent balances and cash generated from operations for short-term and long-term capital expenditures and our other liquidity needs. Our capital requirements depend on many uncertain factors, including our rate of sales growth, our Customers' acceptance of our products and services, the costs of obtaining adequate manufacturing capacities, the timing and extent of our research and development projects, changes in our operating expenses and other factors. To the extent that existing and anticipated sources of cash are not sufficient to fund our future activities, we may need to raise additional funds through additional borrowings or the sale of equity securities. There can be no assurance that our existing financing arrangements will provide us with sufficient funds or that we will be able to obtain any additional funds on terms favorable to us or at all

## Critical Accounting Policies, Estimates, and Assumptions

Information related to our critical accounting policies, estimates, and assumptions is included in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019. Our critical accounting policies, estimates, and assumptions have not changed materially from March 31, 2019.

#### **Contingencies**

We are, and will likely continue to be, involved in a number of legal proceedings, government investigations, and claims, which we believe generally arise in the course of our business, given our size, history, complexity, and the nature of our business, products, Customers, regulatory environment, and industries in which we participate. These legal proceedings, investigations and claims generally involve a variety of legal theories and allegations, including, without limitation, personal injury (e.g., slip and falls, burns, vehicle accidents), product liability or regulation (e.g., based on product operation or claimed malfunction, failure to warn, failure to meet specification, or failure to comply with regulatory requirements), product exposure (e.g., claimed exposure to chemicals, asbestos, contaminants, radiation), property damage (e.g., claimed damage due to leaking equipment, fire, vehicles, chemicals), commercial claims (e.g., breach of contract, economic loss, warranty, misrepresentation), financial (e.g., taxes, reporting), employment (e.g., wrongful termination, discrimination, benefits matters), and other claims for damage and relief.

We record a liability for such contingencies to the extent we conclude that their occurrence is both probable and estimable. We consider many factors in making these assessments, including the professional judgment of experienced members of management and our legal counsel. We have made estimates as to the likelihood of unfavorable outcomes and the amounts of such potential losses. In our opinion, the ultimate outcome of these proceedings and claims is not anticipated to have a material adverse affect on our consolidated financial position, results of operations, or cash flows. However, the ultimate outcome of proceedings, government investigations, and claims is unpredictable and actual results could be materially different from our estimates. We record expected recoveries under applicable insurance contracts when we are assured of recovery. Refer to Note 8 of our consolidated financial statements titled, "Commitments and Contingencies" for additional information and to Item 1A of Part II titled, "Risk factors".

We are subject to taxation from United States federal, state and local, and non-U.S. jurisdictions. Tax positions are settled primarily through the completion of audits within each individual tax jurisdiction or the closing of a statute of limitation. Changes in applicable tax law or other events may also require us to revise past estimates. The IRS routinely conducts audits of our federal income tax returns.

## **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements, that have or are reasonably likely to have, a material current or future impact on our financial condition, changes in financial condition, revenues, expenses, results of operations, liquidity, capital expenditures or capital.

## **Forward-Looking Statements**

This quarterly report may contain statements concerning certain trends, expectations, forecasts, estimates, or other forward-looking information affecting or relating to STERIS or its industry, products or activities that are intended to qualify for the protections afforded "forward-looking statements" under the Private Securities Litigation Reform Act of 1995 and other laws and regulations. Forward-looking statements speak only as to the date the statement is made and may be identified by the use of forward-looking terms such as "may," "will," "expects," "believes," "anticipates," "plans," "estimates," "projects," "targets," "forecasts," "outlook," "impact," "potential," "confidence," "improve," "optimistic," "deliver," "orders," "backlog," "comfortable," "trend", and "seeks," or the negative of such terms or other variations on such terms or comparable terminology. Many important factors could cause actual results to differ materially from those in the forward-looking statements including, without limitation, disruption of production or supplies, changes in market conditions, political events, pending or future claims or litigation, competitive factors, technology advances, actions of regulatory agencies, and changes in laws, government regulations, labeling or product approvals or the application or interpretation thereof. Other risk factors are described in STERIS's other securities filings, including Item 1A of our Annual Report on Form 10-K for the year ended March 31, 2019. Many of these important factors are outside of STERIS's control. No assurances can be provided as to any result or the timing of any outcome regarding matters described in STERIS's securities filings or otherwise with respect to any regulatory action, administrative proceedings, government investigations, litigation, warning letters, cost reductions, business strategies, earnings or revenue trends or future financial results. References to products are summaries only and should not be considered the specific terms of the product clearance or literature. Unless legally required, STERIS does not undertake to update or revise any forward-looking statements even if events make clear that any projected results, express or implied, will not be realized. Other potential risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements include, without limitation, (a) STERIS's ability to achieve the expected benefits regarding the accounting and tax treatments of the redomiciliation to Ireland ("the Redomiciliation"), (b) operating costs, Customer loss and business disruption (including, without limitation, difficulties in maintaining relationships with employees, Customers, clients or suppliers) being greater than expected following the Redomiciliation, (c) STERIS's ability to meet expectations regarding the accounting and tax treatment of the Tax Cuts and Jobs Act ("TCJA") or the possibility that anticipated benefits resulting from the TCJA will be less than estimated, (d) changes in tax laws or interpretations that could increase our consolidated tax liabilities, including changes in tax laws that would result in STERIS being treated as a domestic corporation for United States federal tax purposes, (e) the potential for increased pressure on pricing or costs that leads to erosion of profit margins, (f) the possibility that market demand will not develop for new technologies, products or applications or services, or business initiatives will take longer, cost more or produce lower benefits than anticipated, (g) the possibility that application of or compliance with laws, court rulings, certifications, regulations, regulatory actions, including without limitation any of the same relating to FDA, EPA or other regulatory authorities, government investigations, the outcome of any pending or threatened FDA, EPA or other regulatory warning notices, actions, requests, inspections or submissions, or other requirements or standards may delay, limit or prevent new product or service introductions, affect the production, supply and/or marketing of existing products or services or otherwise affect STERIS's performance, results, prospects or value, (h) the potential of international unrest, economic downturn or effects of currencies, tax assessments, tariffs and/or other trade barriers, adjustments or anticipated rates, raw material costs or availability, benefit or retirement plan costs, or other regulatory compliance costs, (i) the possibility of reduced demand, or reductions in the rate of growth in demand, for STERIS's products and services, (j) the possibility of delays in receipt of orders, order cancellations, or delays in the manufacture or shipment of ordered products or in the provision of services, (k) the possibility that anticipated growth, cost savings, new product acceptance, performance or approvals, or other results may not be achieved, or that transition, labor, competition, timing, execution, regulatory, governmental, or other issues or risks associated with STERIS's businesses, industry or initiatives including, without limitation, those matters described in our Annual Report on Form 10-K for the year ended March 31, 2019, and other securities filings, may adversely impact STERIS's performance, results, prospects or value, (1) the impact on STERIS and its operations, or tax liabilities, of Brexit or the exit of other member countries from the EU, and the Company's ability to respond to such impacts, (m) the impact on STERIS and its operations of any legislation, regulations or orders, including but not limited to any new trade or tax legislation, regulations or orders, that may be implemented by the U.S. administration or Congress, or of any responses thereto, (n) the possibility that anticipated financial results or benefits of recent acquisitions, or of STERIS's restructuring efforts, or of recent divestitures, or of the targeted restructuring plan will not be realized or will be other than anticipated, and (o) the effects of

contractions in credit availability, as well as the ability of STERIS's Customers and suppliers to adequately access the credit markets when needed.

#### **Availability of Securities and Exchange Commission Filings**

We make available free of charge on or through our website our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to these reports as soon as reasonably practicable after we file such material with, or furnish such material to, the Securities Exchange Commission ("SEC.") You may access these documents on the Investor Relations page of our website at <a href="http://www.steris-ir.com">http://www.steris-ir.com</a>. The information on our website and the SEC's website is not incorporated by reference into this report.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

In the ordinary course of business, we are subject to interest rate, currency, and commodity risks. Information related to these risks and our management of these exposures is included in Part II, Item 7A, "Quantitative and Qualitative Disclosures about Market Risk," in our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019. Our exposures to market risks have not changed materially since March 31, 2019.

Fluctuations in currency rates could affect our revenues, cost of revenues and income from operations and could result in currency exchange gains and losses. During the third quarter of fiscal 2020, we entered into forward currency contracts in order to hedge a portion of our expected non-U.S. dollar denominated earnings against our reporting currency, the U.S. dollar. These currency exchange contracts will mature during fiscal 2020. We have executed forward currency contracts to hedge a portion of results denominated in euros, Mexican pesos and Canadian dollars. We did not elect hedge accounting for these forward currency contracts; however, we may seek to apply hedge accounting in future scenarios. As a result, we may experience volatility due to (i) the timing mismatch of unrealized hedge gains or losses versus recognition of the underlying hedged earnings, and (ii) the impact of unrealized and realized hedge gains or losses being reported in selling, general and administrative expenses, whereas the offsetting economic gains and losses of the underlying hedged earnings are reported in the various line items of our Consolidated Statements of Income.

#### ITEM 4. CONTROLS AND PROCEDURES

Under the supervision of and with the participation of our management, including the Principal Executive Officer ("PEO") and Principal Financial Officer ("PFO"), we evaluated the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as of the end of the period covered by this Quarterly Report. Based on that evaluation, including the assessment and input of our management, the PEO and PFO concluded that, as of the end of the period covered by this Quarterly Report, our disclosure controls and procedures were effective.

There were no changes in our internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) promulgated under the Securities Exchange Act of 1934, that occurred during the quarter ended December 31, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II—OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

Information regarding our legal proceedings is included in this Form 10-Q in Note 8 to our consolidated financial statements titled, "Commitments and Contingencies", Item 7 of Part II, titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations," of our Annual Report on Form 10-K for the year ended March 31, 2019, dated May 30, 2019, and in Item 1A of Part II of this Form 10-Q.

### ITEM 1A. RISK FACTORS

For a complete discussion of the Company's risk factors, you should carefully review the risk factors included in Item 1A. of Part I of our Annual Report on Form 10-K for the fiscal year ended March 31, 2019.

Other than the additional risk factor set forth below, there have been no material changes to the risk factors set forth in Item 1A. "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended March 31, 2019 dated May 30, 2019.

## Legal, Regulatory and Tax Risks

Our operations are subject to regulations and permitting, which may be changed or amended by the relevant authorities, and which may limit or eliminate our current operations or increase the complexity, burden, or expense of compliance and regulated materials or processes that we use in our operations may become the focus of litigation.

Our Applied Sterilization Technologies ("AST") segment is a technology-neutral contract sterilization service that offers our Customers a wide range of sterilization modalities through a worldwide network of over 50 contract sterilization and laboratory facilities. One of the modalities offered by our AST operations is Ethylene Oxide ("EO") sterilization. In the United States, several regulators, including the U.S. Environmental Protection Agency ("EPA"), U.S. Food and Drug Administration ("FDA"), and agencies at the state and local level, play a role in regulating the use of EO sterilization. In 2016, the EPA changed the cancer risk basis for EO and determined that EO is carcinogenic to humans. Recent announcements of the temporary or permanent closure of EO sterilization facilities operated by others have been associated with state and/or local regulatory or other legal action related to EO emissions at those facilities. Our AST operations have taken and will continue to take measures to comply with all applicable emissions regulations and to reduce emissions. However, no assurance can be given that current or future legislative or regulatory action, or current or future litigation to which we are or may become a party, will not significantly increase the costs of conducting our EO contract sterilization operations or curtail or eliminate the use of EO in our contract sterilization operations. Further, we could be liable for damages and fines as a result of legislative or regulatory action or litigation, and any liability could exceed our insurance and indemnification coverage, if any, and have a material adverse effect on our financial condition.

Additionally, for many medical devices, EO sterilization may be the only current method of sterilization that effectively sterilizes and does not damage the device during the sterilization process. In the event of regulatory, legislative, or legal action that curtails or eliminates EO sterilization, there could be a shortage of medical devices and consequently a decline in surgical procedures. A decline in surgical procedures could result in a decline in demand for the products and services provided by our Healthcare Products and Healthcare Specialty Services businesses, which may have a material adverse effect on our financial condition and results of operations.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On August 9, 2016, STERIS UK announced that its Board of Directors had authorized the purchase of up to \$300 million (net of taxes, fees and commissions) of ordinary shares. As a result of the Redomiciliation, this authorization terminated.

On May 7, 2019, our Board of Directors authorized the continuation of the foregoing share repurchase program by STERIS plc, resulting in a share repurchase authorization of \$79.0 million (net of taxes, fees and commissions). On July 30, 2019, our Board of Directors approved an increase in the May 7, 2019 authorization of an additional amount of \$300.0 million (net of taxes, fees and commissions).

As of December 31, 2019, there was approximately \$349.0 million (net of taxes, fees and commissions) of remaining availability under the authorizations.

Under the authorizations, shares may be repurchased from time to time through open market transactions, including 10b5-1 plans. Any repurchase program may be activated, suspended or discontinued at any time.

During the first nine months of fiscal 2020, we repurchased 205,059 of our ordinary shares pursuant to this authorization. During the first nine months of fiscal 2020, we obtained 100,124 of our ordinary shares in connection with share based compensation award programs.

The following table summarizes the ordinary shares repurchase activity during the third quarter of fiscal 2020 under our ordinary share repurchase program:

	(a) Total Number of Shares Purchased		(b) Average Price Paid Per Share		(c) Total Number of Shares Purchased as Part of Publicly Announced Plans	(d) Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plans at Period End (in thousands)		
October 1-31	_	\$	_		_	\$	348,979	
November 1-30	_		_		_		348,979	
December 1-31	_	\$	_		_	\$	348,979	
Total		(1)		(1)	_		348.979	

<sup>(1)</sup> Does not include 8 shares purchased during the quarter at an average price of \$147.23 per share by the STERIS Corporation 401(k) Plan on behalf of an executive officer of the Company who may be deemed to be an affiliated purchaser.

**EXHIBITS** 

ITEM 6.

Exhibit <u>Number</u>	Exhibit Description
3.1	STERIS plc Amended Memorandum and Articles of Association (filed as Exhibit 3.1 to STERIS plc Form 10-K for the fiscal year ended March 31, 2019 (Commission File No. 001-38848), and incorporated herein by reference.
15.1	Letter Re: Unaudited Interim Financial Information.
31.1	Certification of the Principal Executive Officer Pursuant to Exchange Act Rule 13a-14(a)/15d-14(a).
31.2	Certification of the Principal Financial Officer Pursuant to Exchange Act Rule 13a-14(a)/15d-14(a).
32.1	Certification of the Principal Executive Officer and Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.SCH	Schema Document.
101.CAL	Calculation Linkbase Document.
101.DEF	Definition Linkbase Document.
101.LAB	Labels Linkbase Document.
101.PRE	Presentation Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STERIS plc

/s/ KAREN L. BURTON

Karen L. Burton
Vice President, Controller and Chief Accounting Officer
February 10, 2020

## Exhibit 15.1

# LETTER REGARDING UNAUDITED INTERIM FINANCIAL INFORMATION

Shareholders and Board of Directors STERIS plc

We are aware of the incorporation by reference in the following STERIS plc Registration Statements of our review report dated February 10, 2020 relating to the unaudited consolidated interim financial statements of STERIS plc and subsidiaries that are included in its Form 10-Q for the quarter ended December 31, 2019:

Registration Number	Description
333-230557	Form S-8 Registration Statement of STERIS plc pertaining to the STERIS Corporation 401(k) Plan
333-230558	Form S-8 Registration Statement of STERIS plc pertaining to the STERIS plc 2006 Long-Term Equity Incentive Plan (As Assumed, Amended and Restated Effective March 28, 2019)
/s/ Ernst & Young LLP	
Cleveland, Ohio February 10, 2020	

#### CERTIFICATION OF THE PRINCIPAL EXECUTIVE OFFICER

- I, Walter M Rosebrough, Jr., certify that:
  - 1. I have reviewed this quarterly report on Form 10-Q of STERIS plc;
  - 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  - 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;
  - 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
    - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
    - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
    - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 10, 2020

/s/ WALTER M ROSEBROUGH, JR

Walter M Rosebrough, Jr. President and Chief Executive Officer

#### CERTIFICATION OF THE PRINCIPAL FINANCIAL OFFICER

## I, Michael J. Tokich, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of STERIS plc;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 10, 2020

/s/ MICHAEL J. TOKICH

Michael J. Tokich Senior Vice President and Chief Financial Officer

# Certification Pursuant to § 906 of the Sarbanes-Oxley Act of 2002

Pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, in connection with the filing of the Form 10-Q of STERIS plc (the "Company") for the quarter ended December 31, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

	/s/ WALTER M ROSEBROUGH, JR	
Name:	Walter M Rosebrough, Jr.	
Title:	President and Chief Executive Officer	
	/s/ MICHAEL J. TOKICH	
Name:	Michael J. Tokich	
Title:	Senior Vice President and Chief Financial Officer	

Dated: February 10, 2020